

**For Immediate  
Release:**

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# **Tucson Association of REALTORS®**

## *Multiple Listing Service*

### **Monthly Statistics**

#### **2015 YEAR END REVIEW**

Dear MLS Subscribers:

In the blink of an eye 2015 is behind us and we are already two months into the New Year! Let's take a moment to reflect on 2015, which shaped up to be a great year in our ever changing housing market! The 2015 Year End Statistics are here!

The 2015 Year End Statistics is proof the Tucson Residential Housing market is coming back. A brief overview of the MLS Year in Review Summary of total sales volume and total unit sales indicate that the real estate community was very busy in 2015. More units were sold in 2015 than have sold since 2006 and the total sales volume increased by 13% over 2014! While the average list and sold prices increased slightly over 2014, days on market as well as cumulative days of market were not dramatically different than 2014. Unlike during the 2013 to 2014 time period, conventional sales have dominated indicating fewer investors and more owner occupied properties.

I want to extend a big thank you to the entire MLSSAZ staff for their dedicated service. We are lucky to have such a devoted group of hard working, highly qualified individuals.

We are optimistic our residential housing market will continue to improve and grow beyond our expectations in 2016.

On behalf of the Tucson Association of REALTORS® and Multiple Listing Service of Southern Arizona, we wish you all continued success in 2016!

*Henry Zipf*  
2015 TARMLS President



**Lifestyle Opportunities:**

**No matter what area or type of home you are interested in, you have a variety of options.**

**Financial:**

**Multiple financing opportunities are available**

**Talk to a REALTOR®!**

**With the complexity of a real estate transaction, you need a REALTOR®.**



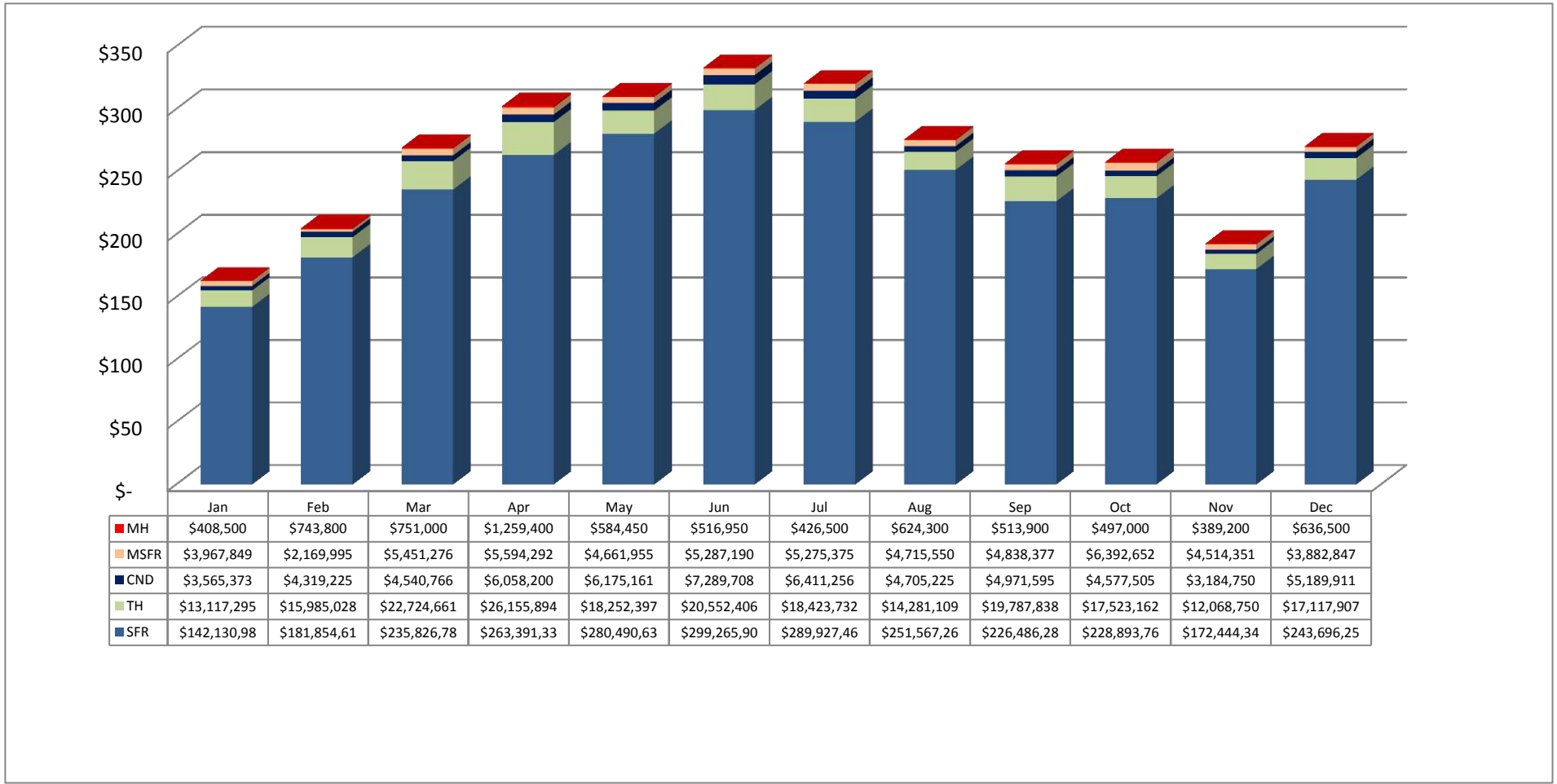
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## 2015 MLS Year in Review Summary

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
<b>Total Sales Volume</b>	\$ 4,613,211,685	\$ 4,247,270,446	\$ 3,522,942,997	\$ 2,560,571,338	\$ 2,345,672,056	\$ 2,234,884,205	\$ 2,194,210,104	\$ 2,480,670,298	\$ 2,836,342,803	\$ 2,785,457,970	\$ 3,157,057,716
<b>Total Sales Units</b>	<b>18,003</b>	<b>15,726</b>	<b>12,939</b>	<b>10,578</b>	<b>11,661</b>	<b>11,802</b>	<b>13,418</b>	<b>14,236</b>	<b>14,819</b>	<b>13,739</b>	<b>15,060</b>
<b>Total Units Listed</b>	<b>25,080</b>	<b>33,992</b>	<b>33,022</b>	<b>26,592</b>	<b>22,170</b>	<b>31,914</b>	<b>29,719</b>	<b>26,661</b>	<b>28,301</b>	<b>29,432</b>	<b>29,723</b>
<b>Average List Price</b>	<b>\$258,941</b>	<b>\$277,904</b>	<b>\$284,014</b>	<b>\$254,247</b>	<b>\$211,524</b>	<b>\$199,197</b>	<b>\$171,767</b>	<b>\$180,745</b>	<b>\$197,584</b>	<b>\$209,398</b>	<b>\$216,148</b>
<b>Average Sale Price</b>	<b>\$256,247</b>	<b>\$270,080</b>	<b>\$272,273</b>	<b>\$242,066</b>	<b>\$201,155</b>	<b>\$189,352</b>	<b>\$163,527</b>	<b>\$174,253</b>	<b>\$191,399</b>	<b>\$202,740</b>	<b>\$209,631</b>
<b>Average DOM /CDOM</b>	<b>31 / 39</b>	<b>49 / 69</b>	<b>67 / 104</b>	<b>78 / 123</b>	<b>78 / 113</b>	<b>88 / 121</b>	<b>82 / 107</b>	<b>59 / 75</b>	<b>54 / 69</b>	<b>62 / 80</b>	<b>63 / 84</b>
<b>Average % of LP received on Sales</b>	<b>98.96%</b>	<b>97.18%</b>	<b>95.87%</b>	<b>95.21%</b>	<b>95.10%</b>	<b>94.59%</b>	<b>95.20%</b>	<b>96.41%</b>	<b>96.86%</b>	<b>96.82%</b>	<b>96.98%</b>

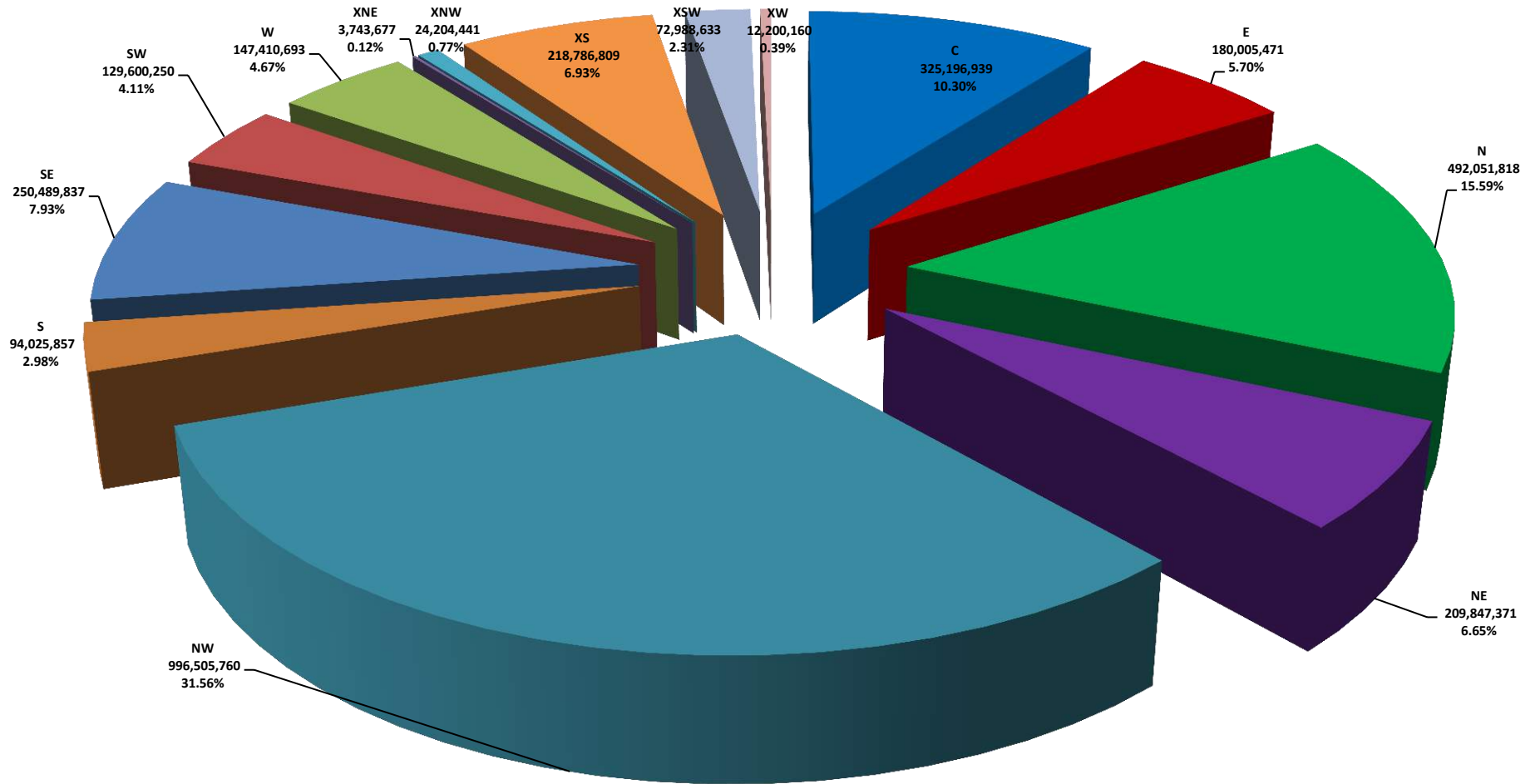
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## 2015 All Residential Total Sales Volume by Month and Type



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## 2015 All Residential Total Sales Volume % of Market by Area



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YEAR END 2015 RESIDENTIAL SALES STATISTICS

**ALL RESIDENTIAL TOTAL SALES UNITS**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	641	924	275	55	1,895
E	183	634	296	32	1,145
N	369	474	368	91	1,302
NE	128	272	256	60	716
NW	893	1846	1,042	206	3,987
S	120	471	214	29	834
SE	109	718	445	83	1,355
SW	191	446	314	35	986
W	158	503	145	24	830
XNE	10	2	0	1	13
XNW	19	121	60	16	216
XS	242	434	327	97	1,100
XSW	382	137	36	1	556
XW	18	70	36	1	125
TOTALS	3,463	7,052	3,814	731	15,060

**TH TOTAL SALES UNITS**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	131	60	5	0	196
E	85	47	2	0	134
N	145	115	6	0	266
NE	63	38	5	0	106
NW	189	51	1	0	241
S	24	14	0	1	39
SE	33	35	0	0	68
SW	32	4	0	0	36
W	67	38	0	0	105
XNE	0	0	0	0	0
XNW	0	0	0	0	0
XS	48	4	0	0	52
XSW	194	8	0	0	202
XW	0	0	0	0	0
TOTALS	1,011	414	19	1	1,445

**MH TOTAL SALES UNITS**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	1	0	0	0	1
E	0	0	0	0	0
N	0	0	0	0	0
NE	1	0	0	0	1
NW	19	4	0	0	23
S	0	2	0	0	2
SE	0	0	0	0	0
SW	58	15	1	0	74
W	9	10	0	1	20
XNE	0	0	0	0	0
XNW	3	2	0	0	5
XS	0	1	0	0	1
XSW	6	2	0	0	8
XW	1	0	0	0	1
TOTALS	98	36	1	1	136

**SFR TOTAL SALES UNITS**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	373	830	269	54	1,526
E	19	578	294	32	923
N	52	337	362	91	842
NE	18	233	251	60	562
NW	610	1,713	1,025	204	3,552
S	93	427	194	26	740
SE	75	656	433	80	1,244
SW	40	353	297	32	722
W	47	425	139	22	633
XNE	10	2	0	0	12
XNW	9	69	32	11	121
XS	190	405	316	97	1,008
XSW	128	94	24	1	247
XW	8	6	11	1	26
TOTALS	1,672	6,128	3,647	711	12,158

**CND TOTAL SALES UNITS**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	135	32	0	0	167
E	79	9	0	0	88
N	172	22	0	0	194
NE	46	1	0	0	47
NW	49	14	0	0	63
S	1	0	0	0	1
SE	0	0	0	0	0
SW	2	2	0	0	4
W	33	5	0	0	38
XNE	0	0	0	0	0
XNW	0	0	0	0	0
XS	1	0	0	0	1
XSW	37	0	0	0	37
XW	0	0	0	0	0
TOTALS	555	85	0	0	640

**MSFR TOTAL SALES UNITS**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	1	2	1	1	5
E	0	0	0	0	0
N	0	0	0	0	0
NE	0	0	0	0	0
NW	26	64	16	2	108
S	2	28	20	2	52
SE	1	27	12	3	43
SW	59	72	16	3	150
W	2	25	6	1	34
XNE	0	0	0	1	1
XNW	7	50	28	5	90
XS	3	24	11	0	38
XSW	17	33	12	0	62
XW	9	64	25	0	98
TOTALS	127	389	147	18	681

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## 2015 All Residential Total Unit Sales by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	21	9	0	10	16	15	1	14	12	0	11	0	13	6	128
30,000 - 39,999	17	11	0	10	13	30	6	29	15	1	7	1	22	8	170
40,000 - 49,999	20	18	0	12	20	35	9	29	16	0	15	3	26	13	216
50,000 - 59,999	42	19	1	9	17	31	14	37	34	0	11	3	24	9	251
60,000 - 69,999	58	16	5	2	19	47	18	33	29	0	11	9	16	7	270
70,000 - 79,999	81	20	8	2	22	43	21	44	38	0	15	11	37	6	348
80,000 - 89,999	78	28	13	3	23	51	24	47	35	1	10	16	30	9	368
90,000 - 99,999	94	53	21	5	28	78	43	37	34	0	18	19	37	11	478
100,000 - 119,999	235	132	43	10	101	138	103	124	99	0	26	54	75	13	1,153
120,000 - 139,999	233	192	57	25	174	163	198	186	84	0	31	131	78	14	1,566
140,000 - 159,999	208	201	75	39	414	94	202	158	105	1	18	162	60	12	1,749
160,000 - 179,999	155	145	69	34	466	51	154	93	63	0	21	118	32	13	1,414
180,000 - 199,999	133	110	39	60	392	23	122	61	31	0	12	107	26	2	1,118
200,000 - 249,999	217	114	101	153	813	26	202	65	63	3	4	226	35	2	2,024
250,000 - 299,999	125	39	151	96	584	5	117	18	54	2	3	139	26	0	1,359
300,000 - 399,999	103	22	253	110	522	4	84	8	77	2	3	68	12	0	1,268
400,000 - 499,999	40	4	164	66	170	0	26	2	18	1	0	23	6	0	520
500,000 - 749,999	30	10	212	46	139	0	10	1	18	2	0	10	1	0	479
750,000 - 999,999	4	1	57	15	28	0	0	0	4	0	0	0	0	0	109
1,000,000 +	1	1	33	9	26	0	1	0	1	0	0	0	0	0	72
<b>ALL Price Ranges</b>	<b>1,895</b>	<b>1,145</b>	<b>1,302</b>	<b>716</b>	<b>3,987</b>	<b>834</b>	<b>1,355</b>	<b>986</b>	<b>830</b>	<b>13</b>	<b>216</b>	<b>1,100</b>	<b>556</b>	<b>125</b>	<b>15,060</b>

## 2015 SFR Total Unit Sales by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	1	0	0	0	2	11	0	0	0	0	2	0	1	1	18
30,000 - 39,999	5	0	0	0	1	16	0	1	2	0	1	0	2	1	29
40,000 - 49,999	10	0	0	0	0	25	0	1	2	0	2	2	1	0	43
50,000 - 59,999	24	0	0	0	1	19	2	7	7	0	1	1	3	0	65
60,000 - 69,999	37	1	0	0	1	39	6	7	12	0	1	2	1	0	107
70,000 - 79,999	51	5	0	0	4	36	14	11	17	0	6	5	4	3	156
80,000 - 89,999	55	14	0	0	7	43	18	18	23	1	2	6	6	0	193
90,000 - 99,999	73	37	0	0	13	67	26	16	16	0	10	12	10	0	280
100,000 - 119,999	184	82	3	0	57	124	85	93	56	0	17	35	27	3	766
120,000 - 139,999	171	154	1	5	129	161	185	173	75	0	22	118	46	2	1,242
140,000 - 159,999	168	190	5	15	362	92	197	154	102	1	17	148	36	6	1,493
160,000 - 179,999	136	142	8	19	426	50	150	91	62	0	20	110	23	7	1,244
180,000 - 199,999	117	107	6	47	349	23	122	60	30	0	10	106	17	1	995
200,000 - 249,999	199	114	56	140	762	25	201	62	57	3	4	223	29	2	1,877
250,000 - 299,999	122	39	107	91	561	5	117	17	54	2	3	139	22	0	1,279
300,000 - 399,999	99	22	213	109	515	4	84	8	77	2	3	68	12	0	1,216
400,000 - 499,999	39	4	145	66	169	0	26	2	18	1	0	23	6	0	499
500,000 - 749,999	30	10	208	46	139	0	10	1	18	2	0	10	1	0	475
750,000 - 999,999	4	1	57	15	28	0	0	0	4	0	0	0	0	0	109
1,000,000 +	1	1	33	9	26	0	1	0	1	0	0	0	0	0	72
<b>ALL Price Ranges</b>	<b>1,526</b>	<b>923</b>	<b>842</b>	<b>562</b>	<b>3,552</b>	<b>740</b>	<b>1,244</b>	<b>722</b>	<b>633</b>	<b>12</b>	<b>121</b>	<b>1008</b>	<b>247</b>	<b>26</b>	<b>12,158</b>

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## 2015 TH Total Unit Sales by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	0	0	0	0	0	2	1	0	0	0	0	0	1	0	4
30,000 - 39,999	1	0	0	0	0	6	4	0	1	0	0	0	6	0	18
40,000 - 49,999	0	2	0	2	0	5	7	1	2	0	0	0	5	0	24
50,000 - 59,999	6	1	0	3	0	4	8	2	8	0	0	1	3	0	36
60,000 - 69,999	9	1	0	1	0	3	8	0	9	0	0	2	3	0	36
70,000 - 79,999	10	6	0	0	2	0	4	8	15	0	0	5	23	0	73
80,000 - 89,999	9	9	0	1	2	4	5	9	7	0	0	6	19	0	71
90,000 - 99,999	12	15	3	2	3	5	12	12	12	0	0	4	22	0	102
100,000 - 119,999	36	47	14	10	23	10	12	4	32	0	0	17	45	0	250
120,000 - 139,999	49	36	18	18	26	0	6	0	8	0	0	4	28	0	193
140,000 - 159,999	32	11	25	23	36	0	0	0	3	0	0	6	20	0	156
160,000 - 179,999	11	3	31	15	32	0	1	0	1	0	0	5	8	0	107
180,000 - 199,999	9	3	26	13	40	0	0	0	1	0	0	1	9	0	102
200,000 - 249,999	9	0	42	12	46	0	0	0	6	0	0	1	6	0	122
250,000 - 299,999	0	0	44	5	23	0	0	0	0	0	0	0	4	0	76
300,000 - 399,999	3	0	40	1	7	0	0	0	0	0	0	0	0	0	51
400,000 - 499,999	0	0	19	0	1	0	0	0	0	0	0	0	0	0	20
500,000 - 749,999	0	0	4	0	0	0	0	0	0	0	0	0	0	0	4
750,000 - 999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1,000,000 +	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>ALL Price Ranges</b>	<b>196</b>	<b>134</b>	<b>266</b>	<b>106</b>	<b>241</b>	<b>39</b>	<b>68</b>	<b>36</b>	<b>105</b>	<b>0</b>	<b>0</b>	<b>52</b>	<b>202</b>	<b>0</b>	<b>1,445</b>

## 2015 CND Total Unit Sales by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	20	9	0	10	5	0	0	0	4	0	0	0	1	0	49
30,000 - 39,999	10	11	0	10	2	0	0	2	4	0	0	0	9	0	48
40,000 - 49,999	10	16	0	10	8	0	0	1	2	0	0	1	13	0	61
50,000 - 59,999	12	18	1	6	1	1	0	0	11	0	0	0	11	0	61
60,000 - 69,999	11	14	5	1	1	0	0	1	1	0	0	0	2	0	36
70,000 - 79,999	18	9	8	2	2	0	0	0	2	0	0	0	0	0	41
80,000 - 89,999	13	5	13	2	4	0	0	0	0	0	0	0	1	0	38
90,000 - 99,999	8	1	18	3	2	0	0	0	3	0	0	0	0	0	35
100,000 - 119,999	15	3	26	0	4	0	0	0	11	0	0	0	0	0	59
120,000 - 139,999	13	2	38	2	9	0	0	0	0	0	0	0	0	0	64
140,000 - 159,999	8	0	45	1	13	0	0	0	0	0	0	0	0	0	67
160,000 - 179,999	8	0	30	0	6	0	0	0	0	0	0	0	0	0	44
180,000 - 199,999	7	0	7	0	1	0	0	0	0	0	0	0	0	0	15
200,000 - 249,999	9	0	3	0	5	0	0	0	0	0	0	0	0	0	17
250,000 - 299,999	3	0	0	0	0	0	0	0	0	0	0	0	0	0	3
300,000 - 399,999	1	0	0	0	0	0	0	0	0	0	0	0	0	0	1
400,000 - 499,999	1	0	0	0	0	0	0	0	0	0	0	0	0	0	1
500,000 - 749,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
750,000 - 999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1,000,000 +	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>ALL Price Ranges</b>	<b>167</b>	<b>88</b>	<b>194</b>	<b>47</b>	<b>63</b>	<b>1</b>	<b>0</b>	<b>4</b>	<b>38</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>37</b>	<b>0</b>	<b>640</b>

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## 2015 MH Total Unit Sales by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	0	0	0	0	0	0	0	10	3	0	3	0	1	0	17
30,000 - 39,999	1	0	0	0	3	1	0	12	5	0	1	0	1	0	24
40,000 - 49,999	0	0	0	0	5	0	0	14	4	0	1	0	1	1	26
50,000 - 59,999	0	0	0	0	4	1	0	12	3	0	0	0	0	0	20
60,000 - 69,999	0	0	0	0	5	0	0	9	2	0	0	1	2	0	19
70,000 - 79,999	0	0	0	0	3	0	0	9	1	0	0	0	2	0	15
80,000 - 89,999	0	0	0	0	2	0	0	4	1	0	0	0	1	0	8
90,000 - 99,999	0	0	0	0	0	0	0	1	1	0	0	0	0	0	2
100,000 - 119,999	0	0	0	0	1	0	0	3	0	0	0	0	0	0	4
120,000 - 139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
140,000 - 159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
160,000 - 179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
180,000 - 199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
200,000 - 249,999	0	0	0	1	0	0	0	0	0	0	0	0	0	0	1
250,000 - 299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
300,000 - 399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
400,000 - 499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
500,000 - 749,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
750,000 - 999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1,000,000 +	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ALL Price Ranges	1	0	0	1	23	2	0	74	20	0	5	1	8	1	136

## 2015 MSFR Total Unit Sales by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	0	0	0	0	9	2	0	4	5	0	6	0	9	5	40
30,000 - 39,999	0	0	0	0	7	7	2	14	3	1	5	1	4	7	51
40,000 - 49,999	0	0	0	0	7	5	2	12	6	0	12	0	6	12	62
50,000 - 59,999	0	0	0	0	11	6	4	16	5	0	10	1	7	9	69
60,000 - 69,999	1	0	0	0	12	5	4	16	5	0	10	4	8	7	72
70,000 - 79,999	2	0	0	0	11	7	3	16	3	0	9	1	8	3	63
80,000 - 89,999	1	0	0	0	8	4	1	16	4	0	8	4	3	9	58
90,000 - 99,999	1	0	0	0	10	6	5	8	2	0	8	3	5	11	59
100,000 - 119,999	0	0	0	0	16	4	6	24	0	0	9	2	3	10	74
120,000 - 139,999	0	0	0	0	10	2	7	13	1	0	9	9	4	12	67
140,000 - 159,999	0	0	0	0	3	2	5	4	0	0	1	8	4	6	33
160,000 - 179,999	0	0	0	0	2	1	3	2	0	0	1	3	1	6	19
180,000 - 199,999	0	0	0	0	2	0	0	1	0	0	2	0	0	1	6
200,000 - 249,999	0	0	0	0	0	1	1	3	0	0	0	2	0	0	7
250,000 - 299,999	0	0	0	0	0	0	0	1	0	0	0	0	0	0	1
300,000 - 399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
400,000 - 499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
500,000 - 749,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
750,000 - 999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1,000,000 +	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ALL Price Ranges	5	0	0	0	108	52	43	150	34	1	90	38	62	98	681

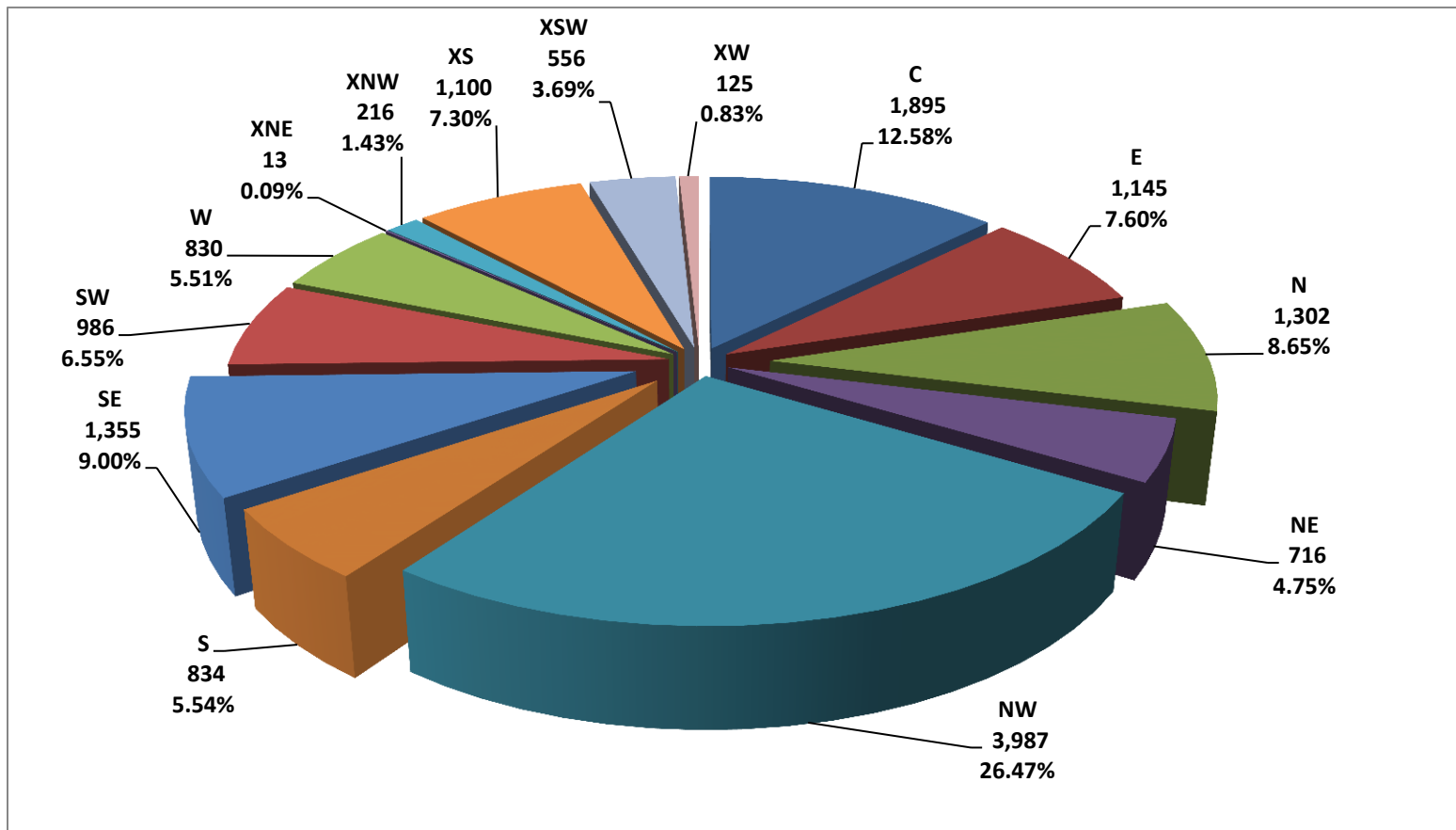
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## 2015 All RESIDENTIAL – Total Unit Sales by Type

	SFR	TH	CND	MH	MSFR	Totals
Jan	654	90	39	7	54	844
Feb	773	104	48	12	32	969
Mar	1,027	145	52	15	69	1,308
Apr	1,135	172	54	23	62	1,446
May	1,188	125	66	11	55	1,445
Jun	1,249	131	71	11	60	1,522
Jul	1,258	129	69	8	61	1,525
Aug	1,101	96	50	10	53	1,310
Sep	1,001	126	52	8	59	1,246
Oct	972	120	49	10	74	1,225
Nov	758	86	35	8	52	939
Dec	1,042	121	55	13	50	1,281

## 2015 RESIDENTIAL Total Sales Units by Area



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YEAR END 2015 RESIDENTIAL SALES STATISTICS

**ALL RESIDENTIAL AVG. SALE PRICE**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	123,928	174,550	247,947	296,154	171,607
E	88,805	152,277	192,420	320,434	157,210
N	197,095	345,504	537,597	634,272	377,919
NE	118,445	261,202	360,196	523,813	171,607
NW	213,010	234,117	289,601	351,170	249,938
S	70,314	111,878	133,080	152,209	112,740
SE	139,052	163,119	210,152	297,536	184,863
SW	86,230	129,546	156,440	178,007	131,440
W	99,640	174,799	248,999	318,270	177,603
XNE	286,985	421,707		30,410	287,975
XNW	62,981	107,119	120,114	177,463	112,057
XS	170,932	192,283	214,963	244,092	198,897
XSW	117,805	150,108	199,915	225,000	131,274
XW	73,100	94,110	114,766	165,000	97,601
TOTALS	150,550	193,526	265,601	352,867	209,631

**TH AVG. SALE PRICE**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	118,846	144,201	195,020		128,551
E	109,646	121,191	124,750		113,921
N	231,496	241,757	393,333		239,582
NE	137,824	182,626	226,572		158,071
NW	181,687	184,369	185,000		182,268
S	63,740	81,575		94,000	70,918
SE	74,872	86,158			80,681
SW	84,675	86,125			84,836
W	95,910	108,362			100,416
XNE					
XNW					
XS	115,552	118,750			115,798
XSW	113,500	153,312			115,077
XW					
TOTALS	140,632	166,217	258,024	94,000	149,474

**MH AVG. SALE PRICE**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	35,000				35,000
E					
N					
NE	235,000				235,000
NW	58,452	71,125			60,656
S		40,000			40,000
SE					
SW	48,976	64,900	107,000		52,988
W	41,544	52,035		95,000	49,462
XNE					
XNW	22,666	29,500			25,400
XS		67,000			67,000
XSW	57,833	54,000			56,875
XW	47,000				67,000
TOTALS	51,603	58,120	107,000	95,000	54,055

**SFR AVG. SALE PRICE**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	137,159	178,879	249,568	300,388	185,442
E	145,136	155,902	192,880	320,434	173,163
N	334,267	393,008	539,988	634,272	478,646
NE	219,461	274,512	362,858	523,813	338,821
NW	242,789	242,098	292,955	353,608	263,297
S	72,951	116,016	137,877	155,522	117,723
SE	168,479	169,947	212,776	304,230	193,402
SW	151,559	142,638	160,018	181,760	152,016
W	144,251	191,486	256,988	339,068	207,492
XNE	286,985	421,707			309,438
XNW	95,857	131,124	154,102	205,491	141,338
XS	186,807	198,045	217,571	244,092	206,479
XSW	154,861	180,390	256,254	225,000	174,712
XW	89,300	178,629	148,354	165,000	137,810
TOTALS	188,622	204,077	272,626	359,695	231,615

**CND AVG. SALE PRICE**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	93,213	125,079			99,319
E	52,833	81,766			55,792
N	126,624	160,138			130,424
NE	49,843	146,000			51,889
NW	101,678	157,965			114,186
S	56,500				56,500
SE					
SW	47,000	42,950			44,975
W	62,303	106,400			68,105
XNE					
XNW					
XS	42,500				42,500
XSW	45,695				45,695
XW					
TOTALS	89,642	132,198			95,294

**MSFR AVG. SALE PRICE**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	90,000	80,000	76,500	67,500	78,800
E					
N					
NE					
NW	64,828	86,992	81,265	102,500	81,095
S	33,500	69,056	86,549	138,250	77,078
SE	50,000	96,992	115,441	119,033	102,586
SW	80,736	83,641	93,118	137,966	84,596
W	53,750	54,887	63,900	84,000	57,267
XNE				30,410	30,410
XNW	37,991	77,098	81,270	115,800	77,504
XS	94,433	112,521	140,045		119,061
XSW	66,044	68,897	87,239		71,665
XW	61,600	86,187	99,988		87,449
TOTALS	70,786	82,312	93,394	111,856	83,335

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YEAR END 2015 RESIDENTIAL SALES STATISTICS

**ALL RESIDENTIAL AVG. LIST PRICE**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	128,580	180,262	257,419	312,312	177,809
E	92,001	155,816	197,493	332,801	161,337
N	204,327	359,108	558,698	675,719	393,783
NE	123,796	268,812	369,932	547,108	302,363
NW	220,773	240,567	297,883	363,419	257,461
S	72,137	114,168	135,835	157,496	115,186
SE	142,347	165,984	214,282	305,836	188,511
SW	91,199	132,711	159,367	180,637	134,860
W	103,453	180,140	255,728	329,508	183,066
XNE	320,050	459,450		29,800	319,169
XNW	65,488	109,562	123,251	181,624	114,826
XS	177,365	196,801	218,841	249,778	
XSW	122,324	155,929	203,630	229,000	136,061
XW	76,283	98,534	117,586	169,900	101,387
TOTALS	156,238	199,003	273,207	367,652	216,148

**TH AVG. LIST PRICE**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	122,749	148,623	197,600		132,579
E	112,639	123,574	127,500		116,696
N	239,605	251,650	407,666		248,604
NE	143,119	188,997	232,560		163,785
NW	188,288	192,419	185,000		189,149
S	66,147	84,728		94,000	73,532
SE	78,320	87,346			82,965
SW	87,478	81,850			86,852
W	99,956	111,332			104,073
XNE					
XNW					
XS	119,372	122,425			119,607
XSW	117,477	161,800			119,233
XW					
TOTALS	145,588	172,091	265,094	94,000	154,717

**MH AVG. LIST PRICE**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	45,000				45,000
E					
N					
NE	299,000				299,000
NW	63,710	74,475			65,582
S		40,000			40,000
SE					
SW	54,391	72,553	109,900		58,822
W	44,588	59,730		95,000	54,680
XNE					
XNW	27,300	32,400			29,340
XS		68,000			68,000
XSW	64,586	61,950			63,927
XW	47,000				47,000
TOTALS	57,417	64,450	109,900	95,000	59,941

**SFR AVG. LIST PRICE**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	142,113	184,749	259,203	316,616	192,118
E	150,682	159,530	197,969	332,801	177,599
N	346,974	408,250	561,202	675,719	499,131
NE	226,233	282,340	372,669	547,108	349,152
NW	251,271	248,586	301,329	365,859	271,002
S	74,525	118,392	140,393	161,342	120,156
SE	171,570	172,846	216,973	312,397	197,102
SW	155,644	145,400	162,660	184,447	154,798
W	148,715	197,338	264,018	351,190	213,717
XNE	320,050	459,450			343,283
XNW	96,896	133,291	155,606	209,281	143,394
XS	194,003	202,505	221,513	249,778	211,410
XSW	160,844	187,107	261,066	229,000	180,853
XW	93,875	184,550	148,872	169,900	140,992
TOTALS	195,304	209,645	280,384	374,745	238,547

**CND AVG. LIST PRICE**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	97,564	129,469			103,678
E	55,684	85,705			58,754
N	131,461	168,045			135,609
NE	53,440	149,900			55,492
NW	106,572	163,932			119,319
S	61,500				61,500
SE					
SW	72,250	48,425			60,337
W	64,812	104,800			70,073
XNE					
XNW					
XS	46,900				46,900
XSW	48,470				48,470
XW					
TOTALS	93,778	137,378			99,569

**MSFR AVG. LIST PRICE**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	115,000	80,000	76,500	79,900	86,280
E					
N					
NE					
NW	71,369	91,465	84,140	114,499	85,968
S	38,250	69,758	91,622	139,250	79,628
SE	63,500	101,211	117,191	130,866	106,862
SW	86,352	88,201	101,337	140,000	89,911
W	59,450	55,602	63,683	87,000	58,178
XNE				29,800	29,800
XNW	41,471	79,903	86,274	120,780	81,167
XS	94,999	118,310	142,089		123,353
XSW	68,714	71,392	88,758		74,019
XW	63,900	90,470	103,819		91,435
TOTALS	75,928	85,915	97,307	117,816	87,355

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YEAR END 2015 RESIDENTIAL SALES STATISTICS

**ALL RESIDENTIAL AVG. DOM**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	56	54	66	54	56
E	63	51	55	62	54
N	66	67	70	89	69
NE	63	58	70	67	64
NW	74	57	71	82	66
S	36	44	42	50	42
SE	68	53	60	84	58
SW	116	63	53	61	70
W	41	52	65	66	53
XNE	211	46		4	169
XNW	110	64	46	64	63
XS	83	79	68	85	77
XSW	89	87	84	29	88
XW	79	63	58	67	64
TOTALS	71	58	64	76	63

**TH AVG. DOM**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	51	51	36		51
E	58	61	69		59
N	62	68	33		64
NE	59	63	65		61
NW	71	48	6		66
S	30	20		60	27
SE	68	34			51
SW	89	60			85
W	39	39			39
XNE					
XNW					
XS	93	125			95
XSW	83	159			86
XW					
TOTALS	66	57	45	60	63

**MH AVG. DOM**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	324				324
E					
N					
NE	321				321
NW	129	186			139
S		37			37
SE					
SW	179	154	17		171
W	71	70		16	67
XNE					
XNW	153	73			121
XS		130			130
XSW	70	145			89
XW	204				204
TOTALS	155	122	17	16	144

**SFR AVG. DOM**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	50	52	67	53	54
E	68	50	55	62	52
N	68	64	70	89	70
NE	58	58	70	67	64
NW	74	57	71	82	65
S	38	45	42	54	44
SE	69	54	61	84	59
SW	72	52	54	63	54
W	39	53	66	65	55
XNE	211	46			183
XNW	129	51	42	69	56
XS	81	79	69	85	77
XSW	97	82	101	29	92
XW	66	117	63	67	77
TOTALS	69	56	65	77	62

**CND AVG. DOM**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	50	52	67	53	54
E	68	50	55	62	52
N	68	64	70	89	70
NE	58	58	70	67	64
NW	74	57	71	82	65
S	38	45	42	54	44
SE	69	54	61	84	59
SW	72	52	54	63	54
W	39	53	66	65	55
XNE	211	46			183
XNW	129	51	42	69	56
XS	81	79	69	85	77
XSW	97	82	101	29	92
XW	66	117	63	67	77
TOTALS	69	56	65	77	62

**MSFR AVG. DOM**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	21	64	14	87	50
E					
N					
NE					
NW	59	68	78	86	68
S	65	32	33	1	32
SE	6	49	23	62	42
SW	101	101	37	39	93
W	46	53	44	131	53
XNE				4	4
XNW	65	81	52	55	69
XS	64	81	42		69
XSW	100	78	52		79
XW	76	58	56		59
TOTALS	85	71	47	54	68

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## 2015 Residential Avg. DOM by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	103	130		77	68	27	13	229	49		122		71	48	93
30,000 - 39,999	81	83		64	79	40	48	125	42	4	97	17	88	82	76
40,000 - 49,999	94	87		53	87	51	33	112	52		57	41	89	102	77
50,000 - 59,999	58	60	205	80	99	26	46	77	50		66	50	82	32	61
60,000 - 69,999	48	48	122	21	102	47	43	79	56		101	89	105	77	65
70,000 - 79,999	57	45	32	46	47	39	40	73	30	183	85	58	70	42	53
80,000 - 89,999	56	40	57	81	68	39	39	58	44	452	74	119	91	48	59
90,000 - 99,999	47	32	64	45	65	37	35	109	31		39	106	123	46	56
100,000 - 119,999	53	49	69	58	48	34	41	59	31		51	63	83	63	51
120,000 - 139,999	50	54	68	52	46	35	41	53	43		42	72	82	53	51
140,000 - 159,999	47	53	59	47	47	46	47	43	45	143	36	70	79	77	51
160,000 - 179,999	60	58	82	68	55	74	53	56	54		76	64	86	37	60
180,000 - 199,999	49	53	66	78	63	85	66	75	44		69	72	73	117	63
200,000 - 249,999	70	54	54	65	67	52	81	85	73	55	18	76	91	245	69
250,000 - 299,999	59	63	73	67	80	108	79	151	69	422	84	85	104		78
300,000 - 399,999	58	65	60	56	72	21	74	83	89	116	60	91	126		70
400,000 - 499,999	77	91	70	80	71		124	283	119	87		131	100		80
500,000 - 749,999	53	57	71	52	83		83	105	59	140		180	214		74
750,000 - 999,999	13	107	86	65	119				28						87
1,000,000 +	20	177	123	90	87		0		0						102
ALL Price Ranges	56	54	69	64	66	42	58	70	53	169	63	77	88	64	63

## 2015 SFR Avg. DOM by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	16				83	20					327		166	41	70
30,000 - 39,999	62				18	41		9	83		134		115	114	56
40,000 - 49,999	42					64		6	13		15	34	246		55
50,000 - 59,999	36				5	27	71	64	6		81	1	64		35
60,000 - 69,999	40	10			24	49	32	75	60		90	66	60		48
70,000 - 79,999	59	14			26	38	43	34	29	183	53	46	29	62	44
80,000 - 89,999	46	27			56	41	38	50	40	452	22	188	75		50
90,000 - 99,999	43	27			79	39	35	55	32		48	94	158		47
100,000 - 119,999	49	45	7		36	36	40	49	34		41	57	85	79	45
120,000 - 139,999	50	53	19	29	44	35	39	41	39		43	71	74	139	47
140,000 - 159,999	48	53	52	35	47	45	46	42	45	143	35	66	76	63	49
160,000 - 179,999	59	58	69	69	52	76	52	50	54		71	64	97	30	57
180,000 - 199,999	47	53	18	83	59	85	66	76	42		79	73	83	61	62
200,000 - 249,999	71	54	53	62	68	49	81	75	74	55	18	76	98	245	70
250,000 - 299,999	59	63	74	68	81	108	79	159	69	422	84	85	106		79
300,000 - 399,999	57	65	62	55	72	21	74	83	89	116	60	91	126		70
400,000 - 499,999	76	91	67	80	71		124	283	119	87		131	100		80
500,000 - 749,999	53	57	72	52	83		83	105	59	140		180	214		74
750,000 - 999,999	13	107	86	65	119				28						87
1,000,000 +	20	177	123	90	87		0		0						102
ALL Price Ranges	54	52	65	64	68	38	54	50	59	161	62	73	95	52	61

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## 2015 TH Avg. DOM by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under						17	13						8		14
30,000 - 39,999	0					49	26		11				123		64
40,000 - 49,999		104		43		26	30	34	21				42		38
50,000 - 59,999	36	18		48		24	37	62	41			115	81		44
60,000 - 69,999	30	333		15		37	40		49			74	116		55
70,000 - 79,999	60	69			21		46	32	31			61	72		54
80,000 - 89,999	80	61		105	74	31	49	66	59			71	108		76
90,000 - 99,999	67	40	46	25	111	20	37	145	34			190	121		79
100,000 - 119,999	63	56	83	58	48	17	53	82	24			74	84		59
120,000 - 139,999	43	59	59	62	54		121		76			102	92		63
140,000 - 159,999	45	56	52	56	51				41			194	79		60
160,000 - 179,999	37	82	71	68	86		266		9			58	46		71
180,000 - 199,999	56	73	64	61	90				118			7	52		72
200,000 - 249,999	36		56	76	63				63			73	57		60
250,000 - 299,999			70	52	64								93		68
300,000 - 399,999	88		52	81	43										53
400,000 - 499,999			93		0										88
500,000 - 749,999			49												49
750,000 - 999,999															
1,000,000 +															
ALL Price Ranges	51	59	64	61	66	27	51	85	39			95	86		63

## 2015 CND Avg. DOM by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	107	130		77	65				55				27		95
30,000 - 39,999	75	83		64	64			22	14				65		65
40,000 - 49,999	145	85		55	45			43	13			54	108		86
50,000 - 59,999	114	62	205	96	27	5			52				84		79
60,000 - 69,999	83	31	122	27	40			35	15				81		62
70,000 - 79,999	51	47	32	46	11				32						43
80,000 - 89,999	88	40	57	69	160								173		80
90,000 - 99,999	52	115	66	59	3				40						58
100,000 - 119,999	77	17	68		96				39						64
120,000 - 139,999	76	60	74	18	63										71
140,000 - 159,999	38		64	17	24										52
160,000 - 179,999	98		97		85										95
180,000 - 199,999	72		117		295										108
200,000 - 249,999	82		30		21										55
250,000 - 299,999	53														53
300,000 - 399,999	57														57
400,000 - 499,999	132														132
500,000 - 749,999															
750,000 - 999,999															
1,000,000 +															
ALL Price Ranges	83	67	74	64	59	5		30	39			54	88		72

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## 2015 MH Avg. DOM by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under								290	63		100		164		209
30,000 - 39,999	324				145	4		239	55		292		126		180
40,000 - 49,999					219			169	106		14		17	204	158
50,000 - 59,999					179	70		117	98						124
60,000 - 69,999					125			122	36			130	73		109
70,000 - 79,999					99			180	28				125		146
80,000 - 89,999					10			19	53				11		20
90,000 - 99,999								123	16						69
100,000 - 119,999					13			77							61
120,000 - 139,999															
140,000 - 159,999															
160,000 - 179,999															
180,000 - 199,999															
200,000 - 249,999				321											321
250,000 - 299,999															
300,000 - 399,999															
400,000 - 499,999															
500,000 - 749,999															
750,000 - 999,999															
1,000,000 +															
ALL Price Ranges	324			321	139	37		171	67		121	130	89	204	144

## 2015 MSFR Avg. DOM by Price and Area

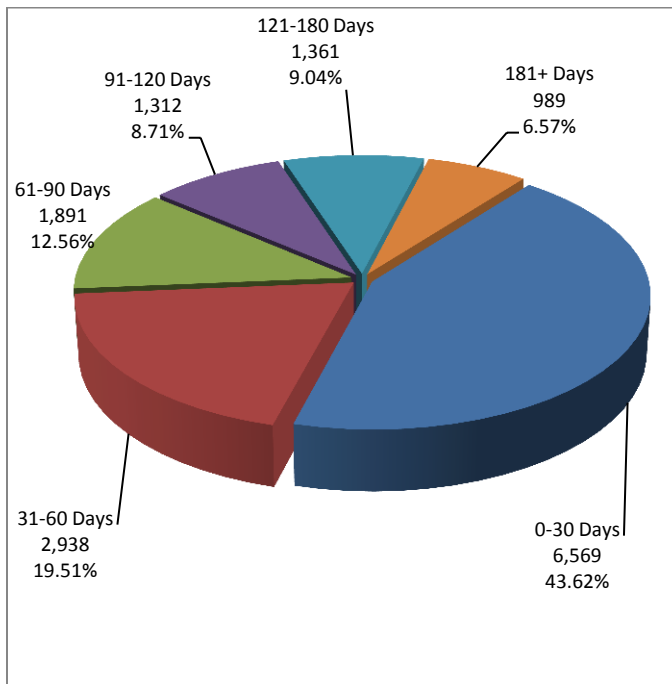
	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under					67	78		78	36		64		62	49	61
30,000 - 39,999					64	36	93	50	43	4	51	17	63	77	54
40,000 - 49,999					39	13	47	68	51		68		72	93	63
50,000 - 59,999					85	22	50	55	94		64	35	87	32	61
60,000 - 69,999	87				104	37	63	60	74		102	98	120	77	83
70,000 - 79,999	66				52	42	17	61	31		107	107	72	22	61
80,000 - 89,999	9				46	23	6	72	40		87	86	18	48	57
90,000 - 99,999	21				45	27	29	161	3		27	45	62	46	55
100,000 - 119,999					85	14	39	93			70	82	44	58	73
120,000 - 139,999					48	5	10	213	104		40	77	106	39	80
140,000 - 159,999					110	77	84	62			58	45	112	92	78
160,000 - 179,999					26	0	7	342			163	77	160	45	83
180,000 - 199,999					93			5			22			173	68
200,000 - 249,999						128	119	291				66			179
250,000 - 299,999								14							14
300,000 - 399,999															
400,000 - 499,999															
500,000 - 749,999															
750,000 - 999,999															
1,000,000 +															
ALL Price Ranges	50				68	32	42	93	53	4	69	69	79	59	68

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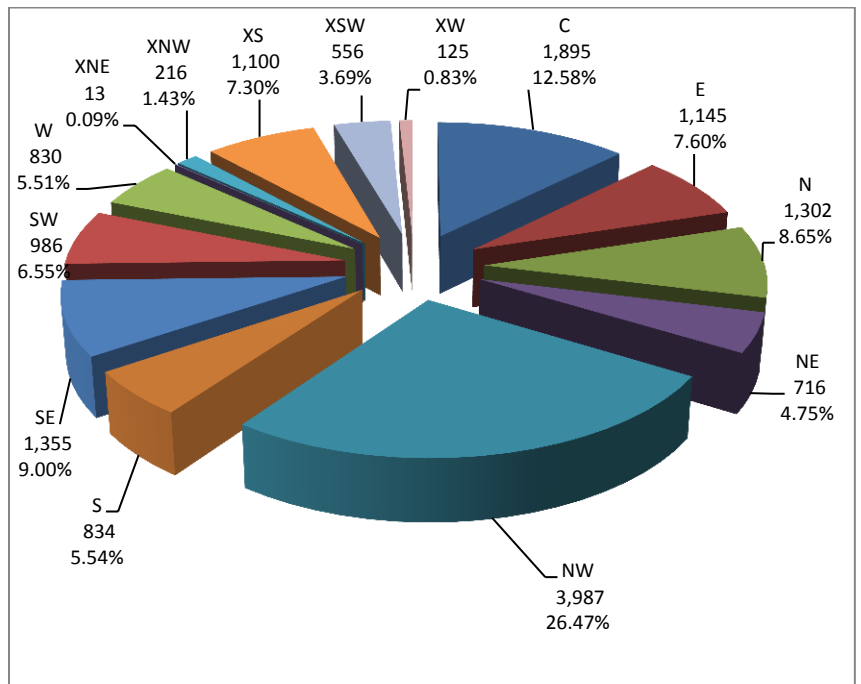
**All RESIDENTIAL Avg. % - SP/LP**

	SFR	TH	CND	MH	MSFR
<b>C</b>	96.53%	96.96%	95.80%	77.78%	91.33%
<b>E</b>	97.50%	97.62%	94.96%		
<b>N</b>	95.90%	96.37%	96.18%		
<b>NE</b>	97.04%	96.51%	93.51%	78.60%	
<b>NW</b>	97.16%	96.36%	95.70%	92.49%	94.33%
<b>S</b>	97.98%	96.45%	91.87%	100.00%	96.80%
<b>SE</b>	98.12%	97.25%			96.00%
<b>SW</b>	98.20%	97.68%	74.54%	90.08%	94.09%
<b>W</b>	97.09%	96.49%	97.19%	90.46%	98.43%
<b>XNE</b>	90.14%				102.05%
<b>XNW</b>	98.57%			86.57%	95.49%
<b>XS</b>	97.67%	96.82%	90.62%	98.53%	96.52%
<b>XSW</b>	96.60%	96.51%	94.27%	88.97%	96.82%
<b>XW</b>	97.74%			100.00%	95.64%
<b>All Areas</b>	97.09%	96.61%	95.71%	90.18%	95.40%

**All RESIDENTIAL - Days on Market**



**Total Listings by Area**



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YEAR END 2015 RESIDENTIAL SALES STATISTICS

**ALL RESIDENTIAL – Total Listings**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	1,236	1,817	622	146	3,821
E	345	1,028	515	67	1,955
N	825	1,001	1,007	316	3,149
NE	232	568	571	178	1,549
NW	1,728	3,522	2,213	471	7,934
S	194	764	358	54	1,370
SE	217	1,281	818	152	2,468
SW	382	895	547	82	1,906
W	290	854	341	61	1,546
XNE	29	23	6	1	59
XNW	40	230	107	23	400
XS	506	861	669	169	-
XSW	758	292	88	8	1,146
XW	33	116	61	5	215
<b>Total</b>	<b>6,815</b>	<b>13,252</b>	<b>7,923</b>	<b>1,733</b>	<b>29,723</b>

**CND – Total Listings**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	286	75	1	0	362
E	171	15	0	0	186
N	411	57	0	0	468
NE	85	1	0	0	86
NW	149	41	1	0	191
S	2	1	0	0	3
SE	0	1	0	0	1
SW	4	2	1	0	7
W	61	6	0	0	67
XNE	0	0	0	0	0
XNW	0	0	0	0	0
XS	4	0	0	0	0
XSW	61	0	0	0	61
XW	0	0	0	0	0
<b>Total</b>	<b>1,234</b>	<b>199</b>	<b>3</b>	<b>0</b>	<b>1,436</b>

**SFR – Total Listings**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	724	1,606	613	144	3,087
E	42	931	509	67	1,549
N	102	724	998	316	2,140
NE	38	501	563	178	1,280
NW	1,122	3,238	2,174	466	7,000
S	150	684	324	49	1,207
SE	151	1,170	793	149	2,263
SW	74	689	513	75	1,351
W	85	736	330	59	1,210
XNE	29	20	6	0	55
XNW	15	123	66	15	219
XS	409	803	638	169	0
XSW	277	196	57	8	538
XW	14	11	21	2	48
<b>Total</b>	<b>3,232</b>	<b>11,432</b>	<b>7,605</b>	<b>1,697</b>	<b>23,966</b>

**MH – Total Listings**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	1	1	0	0	2
E	0	0	0	0	0
N	0	0	0	0	0
NE	1	0	0	0	1
NW	30	13	0	0	43
S	1	2	1	0	4
SE	2	0	0	0	2
SW	138	36	3	0	177
W	16	16	1	1	34
XNE	0	0	0	0	0
XNW	6	3	0	0	9
XS	0	2	0	0	0
XSW	11	4	1	0	16
XW	3	2	0	0	5
<b>Total</b>	<b>209</b>	<b>79</b>	<b>6</b>	<b>1</b>	<b>295</b>

**TH – Total Listings**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	224	124	6	1	355
E	132	82	6	0	220
N	312	220	9	0	541
NE	108	66	8	0	182
NW	385	102	2	0	489
S	38	25	1	1	65
SE	59	54	1	0	114
SW	42	6	0	0	48
W	121	55	0	0	176
XNE	0	0	0	0	0
XNW	0	0	0	0	0
XS	86	8	0	0	0
XSW	367	16	0	0	383
XW	0	0	0	0	0
<b>Total</b>	<b>1,874</b>	<b>758</b>	<b>33</b>	<b>2</b>	<b>2,667</b>

**MSFR – Total Listings**

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	1	11	2	1	15
E	0	0	0	0	0
N	0	0	0	0	0
NE	0	0	0	0	0
NW	42	128	36	5	211
S	3	52	32	4	91
SE	5	56	24	3	88
SW	124	162	30	7	323
W	7	41	10	1	59
XNE	0	3	0	1	4
XNW	19	104	41	8	172
XS	7	48	31	0	0
XSW	42	76	30	0	148
XW	16	103	40	3	162
<b>Total</b>	<b>266</b>	<b>784</b>	<b>276</b>	<b>33</b>	<b>1,359</b>

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## 2015 All RESIDENTIAL – Total Listings by Price and Area (1/1/15- 12/31/15)

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	39	20	0	11	21	18	2	12	12	1	9	0	18	6	169
30,000 - 39,999	27	18	0	12	18	32	6	35	30	0	9	1	28	6	222
40,000 - 49,999	35	18	0	16	24	48	18	75	24	0	20	2	48	19	347
50,000 - 59,999	68	45	0	25	26	66	19	57	45	0	26	4	47	10	438
60,000 - 69,999	88	38	9	14	29	57	31	62	43	0	24	7	34	15	451
70,000 - 79,999	119	39	10	6	26	78	29	79	68	1	23	16	60	10	564
80,000 - 89,999	151	36	24	11	36	95	38	74	53	1	21	24	59	12	635
90,000 - 99,999	163	76	42	8	62	105	63	72	51	0	28	46	76	20	812
100,000 - 119,999	387	170	76	11	160	215	178	222	143	0	46	119	129	26	1,882
120,000 - 139,999	474	304	145	35	300	272	310	324	135	0	56	215	162	26	2,758
140,000 - 159,999	387	306	137	52	617	176	324	280	150	2	26	278	112	19	2,866
160,000 - 179,999	332	292	137	60	771	90	289	195	117	1	46	264	80	23	2,697
180,000 - 199,999	332	195	81	88	723	41	228	158	75	2	22	248	57	7	2,257
200,000 - 249,999	431	210	182	286	1,481	60	372	170	116	0	22	413	88	5	3,836
250,000 - 299,999	290	86	313	199	1,176	11	221	45	122	9	7	271	77	3	2,830
300,000 - 399,999	263	50	533	222	1,210	6	175	31	179	21	13	174	47	1	2,925
400,000 - 499,999	107	20	399	146	492	0	80	9	69	6	1	84	13	5	1,431
500,000 - 749,999	93	24	539	184	501	0	71	4	72	12	0	31	10	1	1,542
750,000 - 999,999	23	7	257	105	121	0	6	1	28	3	1	6	1	1	560
1,000,000 +	12	1	265	58	140	0	8	1	14	0	0	2	0	0	501
All Price Ranges	3,821	1,955	3,149	1,549	7,934	1,370	2,468	1,906	1,546	59	400	2,205	1,146	215	29,723

## 2015 All SFR – Total Listings by Price and Area (1/1/15- 12/31/15)

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	5	0	0	0	4	13	0	0	0	0	1	0	2	1	26
30,000 - 39,999	5	0	0	0	1	14	0	1	1	0	1	0	2	0	25
40,000 - 49,999	4	0	0	0	1	34	0	3	4	0	3	0	1	2	52
50,000 - 59,999	30	1	0	0	2	47	1	6	10	0	1	2	4	0	104
60,000 - 69,999	52	3	0	0	2	47	9	7	12	0	2	1	2	0	137
70,000 - 79,999	70	6	0	0	6	55	12	18	25	1	6	8	4	1	212
80,000 - 89,999	98	11	0	0	7	73	21	22	30	1	3	12	7	2	287
90,000 - 99,999	123	42	0	0	22	89	37	25	23	0	12	24	18	3	418
100,000 - 119,999	299	104	2	0	61	195	145	149	76	0	31	76	50	4	1,192
120,000 - 139,999	367	227	1	8	211	266	287	272	117	0	35	185	79	2	2,057
140,000 - 159,999	312	280	8	14	488	174	310	256	143	2	21	250	71	6	2,335
160,000 - 179,999	282	288	15	39	681	85	284	189	112	1	43	244	54	11	2,328
180,000 - 199,999	296	189	14	66	635	40	228	150	74	2	19	240	43	3	1,999
200,000 - 249,999	393	210	72	253	1,334	58	369	165	102	0	20	410	68	4	3,458
250,000 - 299,999	279	86	214	187	1,109	11	221	42	119	9	7	270	63	1	2,618
300,000 - 399,999	246	50	440	220	1,189	6	174	31	179	18	12	174	46	1	2,786
400,000 - 499,999	101	20	340	146	486	0	80	9	69	6	1	84	13	5	1,360
500,000 - 749,999	91	24	513	184	500	0	71	4	72	12	0	31	10	1	1,513
750,000 - 999,999	22	7	256	105	121	0	6	1	28	3	1	6	1	1	558
1,000,000 +	12	1	265	58	140	0	8	1	14	0	0	2	0	0	501
ALL Price Ranges	3,087	1,549	2,140	1,280	7,000	1,207	2,263	1,351	1,210	55	219	2,019	538	48	23,966

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## 2015 All TH – Total Listings by Price and Area (1/1/15- 12/31/15)

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	0	0	0	0	0	3	1	0	0	0	0	0	1	0	5
30,000 - 39,999	1	0	0	0	0	7	4	0	1	0	0	0	5	0	18
40,000 - 49,999	3	1	0	3	0	5	13	1	3	0	0	0	9	0	38
50,000 - 59,999	9	1	0	8	0	7	13	1	9	0	0	0	8	0	56
60,000 - 69,999	10	3	0	5	0	5	14	0	12	0	0	1	7	0	57
70,000 - 79,999	18	4	0	0	0	6	8	11	28	0	0	7	30	0	112
80,000 - 89,999	19	14	1	1	2	9	11	11	15	0	0	6	41	0	130
90,000 - 99,999	19	29	1	3	5	10	14	11	21	0	0	9	41	0	163
100,000 - 119,999	50	60	16	11	37	11	21	13	41	0	0	25	66	0	351
120,000 - 139,999	81	72	37	26	43	1	11	0	16	0	0	19	74	0	380
140,000 - 159,999	48	26	43	36	62	0	0	0	7	0	0	11	34	0	267
160,000 - 179,999	35	4	42	21	57	0	2	0	5	0	0	11	21	0	198
180,000 - 199,999	19	6	45	22	64	0	0	0	1	0	0	4	13	0	174
200,000 - 249,999	25	0	88	33	127	1	1	0	14	0	0	1	18	0	308
250,000 - 299,999	2	0	89	11	66	0	0	0	3	0	0	0	14	0	185
300,000 - 399,999	12	0	93	2	20	0	1	0	0	0	0	0	1	0	129
400,000 - 499,999	3	0	59	0	5	0	0	0	0	0	0	0	0	0	67
500,000 - 749,999	1	0	26	0	1	0	0	0	0	0	0	0	0	0	28
750,000 - 999,999	0	0	1	0	0	0	0	0	0	0	0	0	0	0	1
1,000,000 +	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>ALL Price Ranges</b>	<b>355</b>	<b>220</b>	<b>541</b>	<b>182</b>	<b>489</b>	<b>65</b>	<b>114</b>	<b>48</b>	<b>176</b>	<b>0</b>	<b>0</b>	<b>94</b>	<b>383</b>	<b>0</b>	<b>2,667</b>

## 2015 All CND – Total Listings by Price and Area (1/1/15- 12/31/15)

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	34	20	0	11	8	0	0	0	6	0	0	0	1	0	80
30,000 - 39,999	21	18	0	12	6	0	0	2	12	0	0	0	9	0	80
40,000 - 49,999	27	17	0	13	7	0	0	2	3	0	0	1	21	0	91
50,000 - 59,999	29	43	0	17	5	0	0	0	9	0	0	0	19	0	122
60,000 - 69,999	23	32	9	9	6	1	0	1	6	0	0	0	9	0	96
70,000 - 79,999	27	29	10	6	2	2	0	0	2	0	0	0	0	0	78
80,000 - 89,999	30	11	23	10	8	0	1	0	4	0	0	0	0	0	87
90,000 - 99,999	21	5	41	5	12	0	0	0	3	0	0	0	1	0	88
100,000 - 119,999	34	6	58	0	19	0	0	2	21	0	0	1	0	0	141
120,000 - 139,999	25	5	107	1	15	0	0	0	1	0	0	0	1	0	155
140,000 - 159,999	27	0	86	2	48	0	0	0	0	0	0	1	0	0	164
160,000 - 179,999	15	0	80	0	25	0	0	0	0	0	0	0	0	0	120
180,000 - 199,999	17	0	22	0	14	0	0	0	0	0	0	0	0	0	53
200,000 - 249,999	13	0	22	0	16	0	0	0	0	0	0	0	0	0	51
250,000 - 299,999	9	0	10	0	0	0	0	0	0	0	0	1	0	0	20
300,000 - 399,999	5	0	0	0	0	0	0	0	0	0	0	0	0	0	5
400,000 - 499,999	3	0	0	0	0	0	0	0	0	0	0	0	0	0	3
500,000 - 749,999	1	0	0	0	0	0	0	0	0	0	0	0	0	0	1
750,000 - 999,999	1	0	0	0	0	0	0	0	0	0	0	0	0	0	1
1,000,000 +	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>ALL Price Ranges</b>	<b>362</b>	<b>186</b>	<b>468</b>	<b>86</b>	<b>191</b>	<b>3</b>	<b>1</b>	<b>7</b>	<b>67</b>	<b>0</b>	<b>0</b>	<b>4</b>	<b>61</b>	<b>0</b>	<b>1,436</b>

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## 2015 All MH – Total Listings by Price and Area (1/1/15- 12/31/15)

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	0	0	0	0	0	0	0	5	1	0	4	0	3	0	13
30,000 - 39,999	0	0	0	0	2	2	0	21	7	0	1	0	3	0	36
40,000 - 49,999	1	0	0	0	9	1	0	42	7	0	2	0	1	1	64
50,000 - 59,999	0	0	0	0	7	1	0	26	11	0	1	0	2	2	50
60,000 - 69,999	1	0	0	0	6	0	0	26	3	0	0	2	1	0	39
70,000 - 79,999	0	0	0	0	6	0	0	22	4	0	0	0	4	0	36
80,000 - 89,999	0	0	0	0	6	0	0	15	0	0	1	0	1	0	23
90,000 - 99,999	0	0	0	0	3	0	2	5	1	0	0	0	1	1	13
100,000 - 119,999	0	0	0	0	3	0	0	8	0	0	0	0	0	0	11
120,000 - 139,999	0	0	0	0	1	0	0	2	0	0	0	0	0	1	4
140,000 - 159,999	0	0	0	0	0	0	0	2	0	0	0	0	0	0	2
160,000 - 179,999	0	0	0	0	0	0	0	1	0	0	0	0	0	0	1
180,000 - 199,999	0	0	0	0	0	0	0	1	0	0	0	0	0	0	1
200,000 - 249,999	0	0	0	0	0	0	0	1	0	0	0	0	0	0	1
250,000 - 299,999	0	0	0	1	0	0	0	0	0	0	0	0	0	0	1
300,000 - 399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
400,000 - 499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
500,000 - 749,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
750,000 - 999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1,000,000 +	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ALL Price Ranges	2	0	0	1	43	4	2	177	34	0	9	2	16	5	295

## 2015 All MSFR – Total Listings by Price and Area (1/1/15- 12/31/15)

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	0	0	0	0	9	2	1	7	5	1	4	0	11	5	45
30,000 - 39,999	0	0	0	0	9	9	2	11	9	0	7	1	9	6	63
40,000 - 49,999	0	0	0	0	7	8	5	27	7	0	15	1	16	16	102
50,000 - 59,999	0	0	0	0	12	11	5	24	6	0	24	2	14	8	106
60,000 - 69,999	2	0	0	0	15	4	8	28	10	0	22	3	15	15	122
70,000 - 79,999	4	0	0	0	12	15	9	28	9	0	17	1	22	9	126
80,000 - 89,999	4	0	0	0	13	13	5	26	4	0	17	6	10	10	108
90,000 - 99,999	0	0	0	0	20	6	10	31	3	0	16	13	15	16	130
100,000 - 119,999	4	0	0	0	40	9	12	50	5	0	15	17	13	22	187
120,000 - 139,999	1	0	0	0	30	5	12	50	1	0	21	11	8	23	162
140,000 - 159,999	0	0	0	0	19	2	14	22	0	0	5	16	7	13	98
160,000 - 179,999	0	0	0	0	8	5	3	5	0	0	3	9	5	12	50
180,000 - 199,999	0	0	0	0	10	1	0	7	0	0	3	4	1	4	30
200,000 - 249,999	0	0	0	0	4	1	2	4	0	0	2	2	2	1	18
250,000 - 299,999	0	0	0	0	1	0	0	3	0	0	0	0	0	2	6
300,000 - 399,999	0	0	0	0	1	0	0	0	0	3	1	0	0	0	5
400,000 - 499,999	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1
500,000 - 749,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
750,000 - 999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1,000,000 +	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ALL Price Ranges	15	0	0	0	211	91	88	323	59	4	172	86	148	162	1,359

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YEAR END 2015 RESIDENTIAL SALES STATISTICS

**2015 All RESIDENTIAL - Expired Listings**

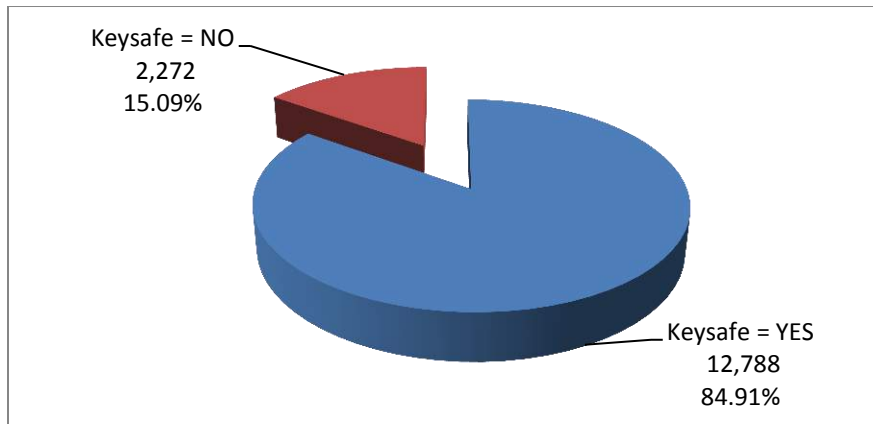
	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	6	4	0	2	0	1	0	1	1	0	0	0	1	0	16
30,000 - 39,999	4	3	0	0	0	2	0	3	1	0	2	0	1	0	16
40,000 - 49,999	6	2	0	0	2	4	1	6	1	0	0	0	5	1	28
50,000 - 59,999	3	6	0	2	3	2	1	5	4	0	6	0	4	1	37
60,000 - 69,999	9	3	0	4	1	2	4	8	2	0	4	0	2	2	41
70,000 - 79,999	11	5	1	1	2	6	4	10	3	0	5	2	8	1	59
80,000 - 89,999	14	3	0	2	3	11	0	3	5	0	3	0	8	0	52
90,000 - 99,999	18	0	2	1	5	5	3	5	3	0	3	3	7	5	60
100,000 - 119,999	32	9	11	0	16	9	16	10	9	0	3	15	16	1	147
120,000 - 139,999	45	11	21	0	23	9	16	27	10	0	2	11	18	4	197
140,000 - 159,999	37	23	14	2	40	15	17	36	9	0	2	16	16	2	229
160,000 - 179,999	35	18	12	3	86	11	19	36	13	1	6	21	8	2	271
180,000 - 199,999	44	16	9	6	87	7	24	53	4	1	0	26	3	1	281
200,000 - 249,999	47	18	20	34	150	10	37	28	14	0	3	37	16	0	414
250,000 - 299,999	29	5	30	19	128	1	21	10	10	1	3	28	12	0	297
300,000 - 399,999	31	1	59	29	135	1	23	2	19	6	2	16	7	1	332
400,000 - 499,999	15	3	39	22	50	0	11	0	10	4	0	14	1	1	170
500,000 - 749,999	9	1	69	30	86	0	26	0	6	3	0	4	3	1	238
750,000 - 999,999	2	0	39	19	17	0	1	0	4	1	0	2	0	1	86
1,000,000 +	1	0	54	13	28	0	5	1	0	0	0	1	0	0	103
ALL Price Ranges	398	131	380	189	862	96	229	244	128	17	44	196	136	24	3,074

**2015 All RESIDENTIAL - Cancelled Listings**

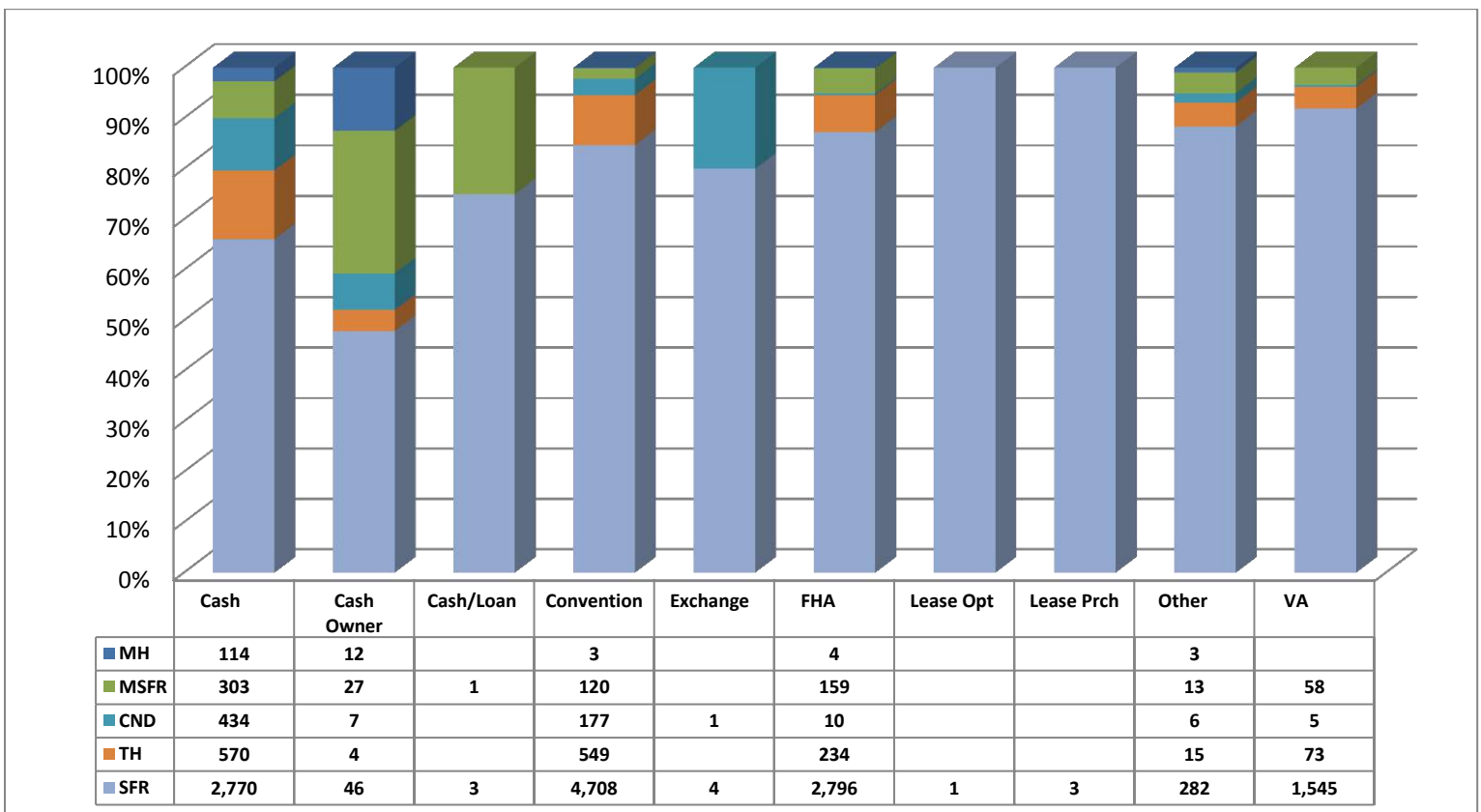
	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	2	2	0	0	5	1	0	2	2	0	1	0	5	0	20
30,000 - 39,999	3	2	0	1	1	4	0	3	6	0	0	0	6	0	26
40,000 - 49,999	3	1	0	2	2	6	6	11	1	0	2	0	7	1	42
50,000 - 59,999	14	6	0	5	3	10	2	5	5	0	3	0	9	0	62
60,000 - 69,999	6	3	1	3	3	7	2	7	7	0	5	0	3	3	50
70,000 - 79,999	14	4	3	2	1	10	3	5	7	0	0	0	8	1	58
80,000 - 89,999	13	6	6	1	2	12	5	12	5	0	4	3	10	1	80
90,000 - 99,999	30	7	11	0	10	13	6	5	2	0	1	7	6	2	100
100,000 - 119,999	55	14	15	2	25	26	25	24	9	0	6	16	13	4	234
120,000 - 139,999	82	36	24	8	34	33	44	43	13	0	8	14	15	2	356
140,000 - 159,999	72	41	24	5	76	23	44	30	24	0	1	39	11	1	391
160,000 - 179,999	70	52	15	9	95	14	50	20	19	0	8	46	11	1	410
180,000 - 199,999	69	34	13	14	115	3	35	22	13	0	4	40	13	1	376
200,000 - 249,999	84	37	23	42	208	8	55	25	17	0	6	71	11	2	589
250,000 - 299,999	64	21	50	32	172	3	22	5	32	1	1	39	9	2	453
300,000 - 399,999	55	15	105	34	214	1	31	10	33	3	3	25	9	0	538
400,000 - 499,999	22	9	71	27	109	0	11	3	15	1	1	13	1	1	284
500,000 - 749,999	26	6	141	47	114	0	14	1	22	1	0	6	3	0	381
750,000 - 999,999	5	0	67	31	30	0	2	0	8	0	0	0	0	0	143
1,000,000 +	7	0	74	16	27	0	0	0	5	0	0	0	0	0	129
ALL Price Ranges	696	296	643	281	1,246	174	357	233	245	6	54	319	150	22	4,722

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## 2015 Sold Properties Keysafe Analysis – All Residential



## 2015 All Residential Terms of Sale by Terms and Type



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