

### BY THE NUMBERS

**1,266**  
HOMES SOLD

**\$184,900**  
MEDIAN PRICE

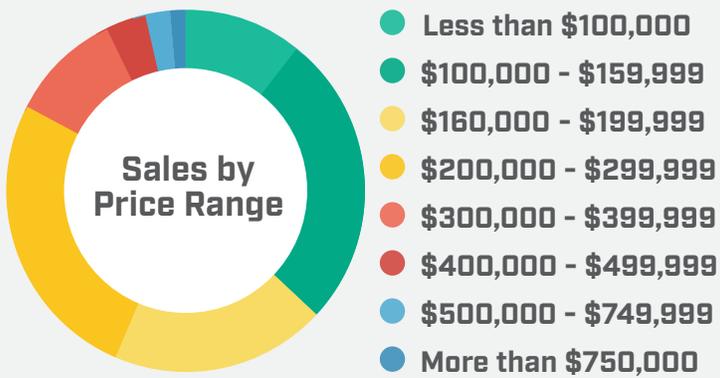
**47**  
DAYS ON MARKET

**4,067**  
ACTIVE LISTINGS

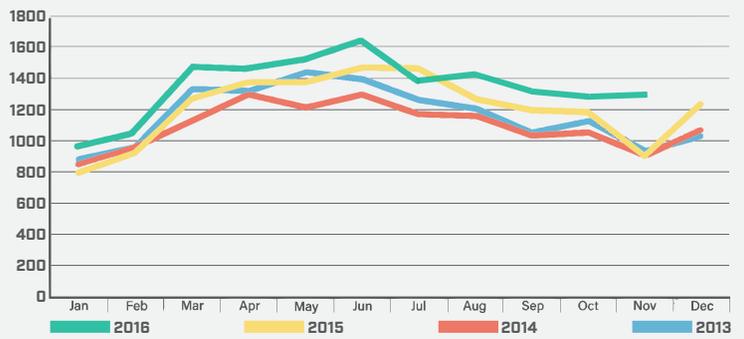
#### ADDITIONAL STATS

- **6** homes sold for more than **\$1Mil** in November
- **26.6%** of sales were from homes between **\$100k** and **\$159k**
- The largest number of actively listed homes is in the **\$200k to \$399k** price range
- Total dollar volume for November: **\$275,287,830**

### NOVEMBER SALES



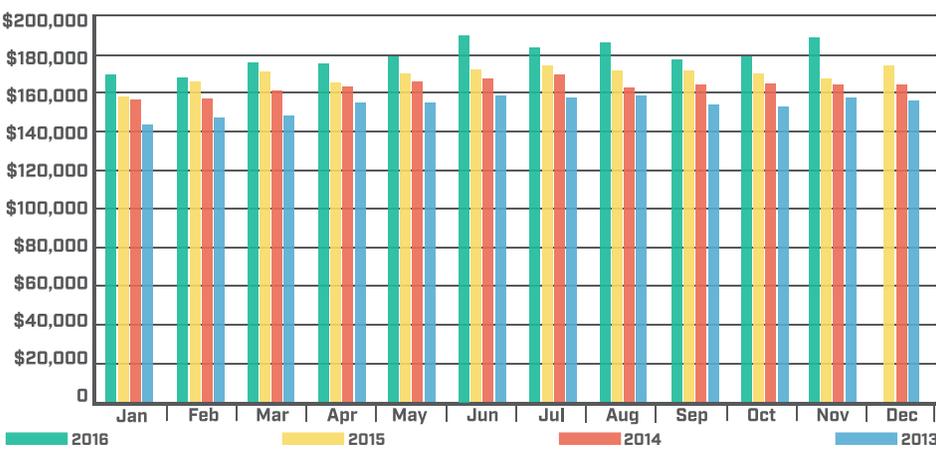
#### TOTAL UNIT SALES



#### PENDING SALES

Pending sales were **381** at the end of November, a decrease of **12%** from October

### MEDIAN HOME PRICES

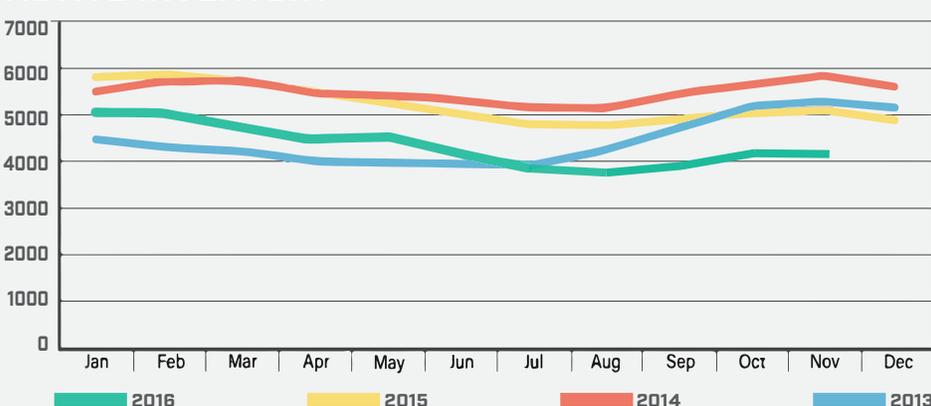


The median sales price in November was **\$184,900**; up **3.73%** from October & up **8.11%** since January 2016.

The median sales price in November 2016 is up **8.6%** over November of 2015, & up **10.76%** over November of 2014.

### ACTIVE INVENTORY

#### ACTIVE INVENTORY



At the end of November, we had **4,067** actively listed single-family homes. This is down **0.88%** from October 2016 & down **20.2%** since November of 2015.