

**For Immediate
Release:**
October 11, 2010

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Tucson Association of REALTORS® *Multiple Listing Service* **Monthly Statistics September 2010**

Below are some highlights from the September Statistics:

- Total listings under contract increased by 9.94% over August and by 13.74% over September of 2009.
- The number of new listings increased by 15.46% over August and decreased by 9.53% over September of last year.
- Total unit sales decreased slightly in September by 1.02% from 882 in August to 873 in September.
- The median sales price was \$150,750 in August and decreased to \$145,855 in September. When compared to September of 2009, there was a decrease of 10.52%.
- Active listings have increased slightly since August from 7,170 to 7,217 in September and up 20.12% over September of 2009.

Dan Santa Maria
2010 MLS President



Lifestyle Opportunities:

No matter what area or type of home you are interested in, you have a variety of options.

Financial:

Multiple financing opportunities are available

Talk to a REALTOR®!

With the complexity of a real estate transaction, you need a REALTOR®.



The Tucson Multiple Listing Service, Inc. is a wholly owned subsidiary of the Tucson Association of REALTORS®, dedicate to providing a reliable real estate database for members and the public. The Association represents the interests of 5,40 professionals in the real estate industry, and is affiliated with the National Association of REALTORS®. REALTOR® is a registered collective membership mark which may only be used by professionals who are members and subscribe to its

September 2010 Recap by Month and Year - % of Change

Total Sales Volume

	2010	2009	Annual % Change
September	\$158,546,942	\$185,933,398	-14.73%
August	\$164,547,474	\$195,633,511	-15.89%
Month % Change	-3.65%	-4.96%	

Average Sales Price

	2010	2009	Annual % Change
September	\$181,612	\$196,755	-7.70%
August	\$186,562	\$199,626	-6.54%
Month % Change	-2.65%	-1.44%	

Average List Price

	2010	2009	Annual % Change
September	\$191,866	\$206,815	-7.23%
August	\$197,339	\$209,641	-5.87%
Month % Change	-2.77%	-1.35%	

Total Under Contract

	2010	2009	Annual % Change
September	1,515	1,332	13.74%
August	1,378	1,274	8.16%
Month % Change	9.94%	4.55%	

Total Unit Sales

	2010	2009	Annual % Change
September	873	945	-7.62%
August	882	980	-10.00%
Month % Change	-1.02%	-3.57%	

Median Sales Price

	2010	2009	Annual % Change
September	\$145,855	\$163,000	-10.52%
August	\$150,750	\$162,595	-7.28%
Month % Change	-3.25%	0.25%	

New Listings

	2010	2009	Annual % Change
September	1,680	1,857	-9.53%
August	1,455	1,805	-19.39%
Month % Change	15.46%	2.88%	

Active Listings

	2010	2009	Annual % Change
September	7,217	6,008	20.12%
August	7,170	6,062	18.28%
Month % Change	0.66%	-0.89%	

September 2010 - Active and Sold by Zip Code

Zip Code	# Active	# Sold	%	Zip Code	# Active	# Sold	%	Zip Code	# Active	# Sold	%	Zip Code	# Active	# Sold	%
85601	5	0	0.00%	85705	161	20	12.42%	85730	217	42	19.35%	85748	135	22	16.30%
85614	256	18	7.03%	85706	189	45	23.81%	85735	87	7	8.05%	85749	173	20	11.56%
85619	22	3	13.64%	85710	303	36	11.88%	85736	60	3	5.00%	85750	369	36	9.76%
85622	67	3	4.48%	85711	242	24	9.92%	85737	262	27	10.31%	85755	282	24	8.51%
85629	303	41	13.53%	85712	201	22	10.95%	85739	267	19	7.12%	85756	165	39	23.64%
85641	325	38	11.69%	85713	201	30	14.93%	85741	164	31	18.90%	85757	141	14	9.93%
85645	6	0	0.00%	85714	50	12	24.00%	85742	247	35	14.17%	TOTAL	7217	873	12.10%
85653	173	15	8.67%	85715	181	14	7.73%	85743	280	36	12.86%				
85658	200	17	8.50%	85716	153	21	13.73%	85745	234	31	13.25%				
85701	30	2	6.67%	85718	318	30	9.43%	85746	186	38	20.43%				
85704	191	16	8.38%	85719	156	17	10.90%	85747	202	25	12.38%				

NOTE:

85616-1 active listing, 85623-1 active listing, 85631- 2 active listings, 85637- 3 active listings, 85646- 1 active listing, 85648- 1 active listing, 85702- 1 active listing, 85708- 1 active listing
85728- 1 active listing, 85734- 1 active listing

Tucson Association of REALTORS®, Real Estate Trend Indicator

Tucson, AZ

From: 9/01/2010 to 9/30/2010

Statistics generated on: 10/5/10

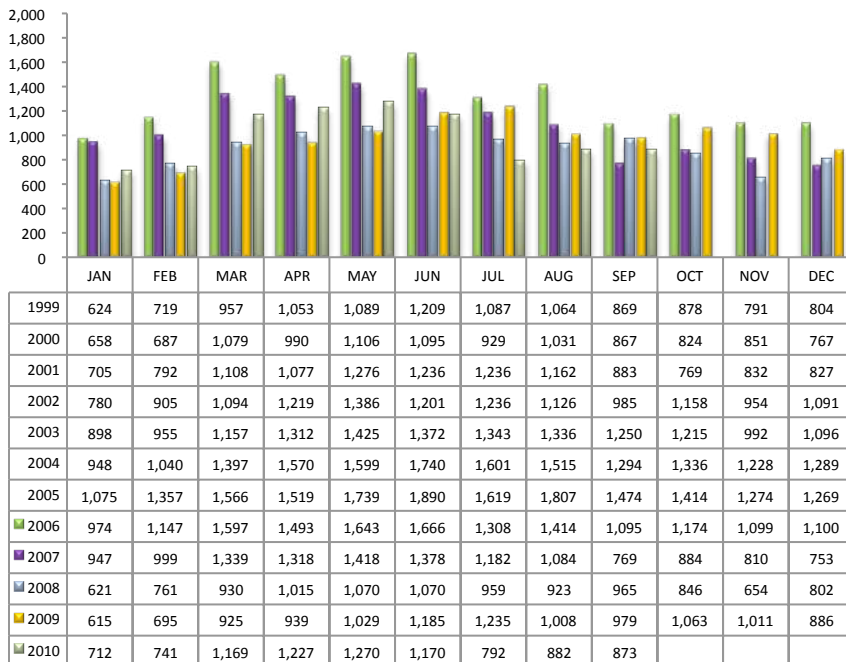
Residential Listing Statistics							Active Listings		Days on Market		
	Total Active	Total Contingent	Total Capa	Total Pending	Total Inventory	Total Sold	Area	# Per Area	of Units Sold		
Under \$29,999	31	0	0	2	33	20	N	670	1 -30 Days	168	
\$30,000 to \$39,999	77	3	0	1	81	25	NE	407	31-60 Days	217	
\$40,000 to \$49,999	96	1	0	0	97	26	NW	1,876	61 - 90 Days	146	
\$50,000 to \$59,999	134	2	1	0	137	36	XNE	23	91-120 Days	118	
\$60,000 to \$69,999	171	1	1	1	174	23	XNW	99	121 - 180 Days	124	
\$70,000 to \$79,999	205	3	0	3	211	31	C	906	Over 180 Days	100	
\$80,000 to \$89,999	240	4	0	3	247	30	E	473	Avg. Days on Market 93		
\$90,000 to \$99,999	293	5	1	2	301	41	S	431			
\$100,000 to \$119,999	539	7	4	4	554	85	SE	620	Avg. Sold Price \$181,612		
\$120,000 to \$139,999	682	14	2	2	700	96	SW	492			
\$140,000 to \$159,999	598	4	1	5	608	89	XSW	303	Avg. Median Price \$145,855		
\$160,000 to \$179,999	552	7	1	4	564	67	XS	527			
\$180,000 to \$199,999	497	4	2	1	504	48	W	340	New Listings 1,680		
\$200,000 to \$249,999	803	13	3	4	823	84	XW	50			
\$250,000 to \$299,999	551	9	1	3	564	58	Sold Units per Area		Sales Volume by Area		
\$300,000 to \$399,999	595	8	1	2	606	60	N	61	\$22,717,967		
\$400,000 to \$499,999	360	1	0	1	362	21	NE	40	\$10,723,625		
\$500,000 to \$749,999	386	3	0	1	390	23	NW	207	\$47,394,721		
\$750,000 to \$999,999	178	4	0	0	182	6	XNE	4	\$983,900		
\$1,000,000 and over	229	2	0	0	231	4	XNW	5	\$510,874		
							C	104	\$14,654,588		
							E	65	\$10,829,788		
							S	104	\$9,315,478		
							SE	81	\$13,462,977		
							SW	71	\$7,108,839		
							XSW	19	\$2,265,669		
Totals	7,217	95	18	39	7,369	873	XS	64	\$11,029,791		
							W	41	\$6,717,950		
							XW	7	\$830,775		
Sep-10				Sep-09	% Change	YTD 2010	YTD 2009	% Change	Total Volume		
Home Sales Volume	\$158,546,942	\$185,933,398	-14.73%	\$1,703,289,672	\$1,743,538,297	-2.31%	Types of Financing Totals FHA 237 VA 79 Conventional 273 Carryback 10 Cash to Loan 1 Cash 247 Other 26				
Home Sales Units	873	945	-7.62%	8,836	8,555	3.28%					
Average Sales Price (All Residential)	\$181,612	\$196,755	-7.70%	\$188,407	\$203,803	-7.55%					
Median Sales Price	\$145,855	\$163,000	-10.52%	\$149,670	\$165,000	-9.29%					
Average Days on Market:	93	80	16.25%	86	81	6.17%					
Average List Price for Solds:	\$191,866	\$206,815	-7.23%	\$196,616	\$215,056	-8.57%					
SP/LP %	94.66%	95.14%		95.82%	94.77%						
Total Under Contract	1,515	1,332	13.74%								
Active Listings	7,217	6,008	20.12%								
New Listings	1,680	1,857	-9.53%								

Types of Financing	Totals
FHA	237
VA	79
Conventional	273
Carryback	10
Cash to Loan	1
Cash	247
Other	26

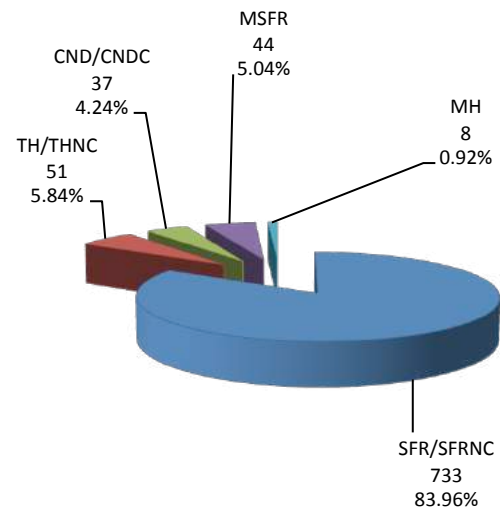
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SEPTEMBER 2010 RESIDENTIAL SALES STATISTICS

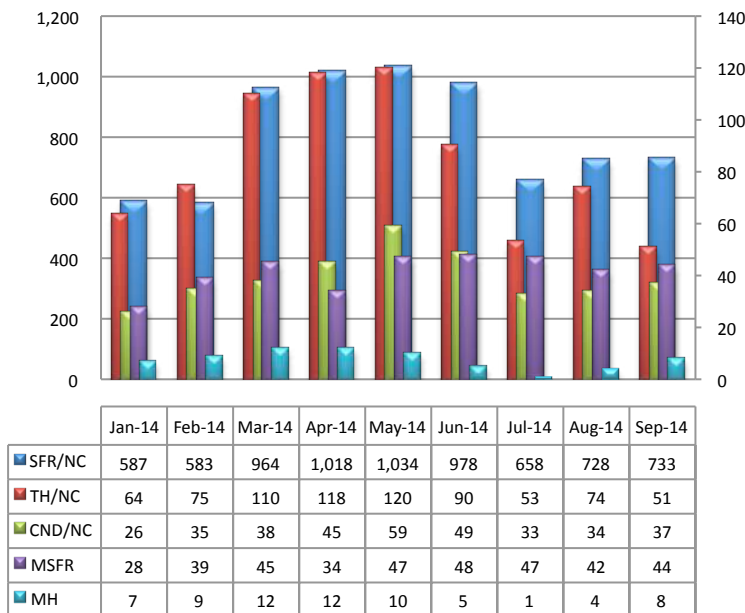
Total Unit Sales – September 2010



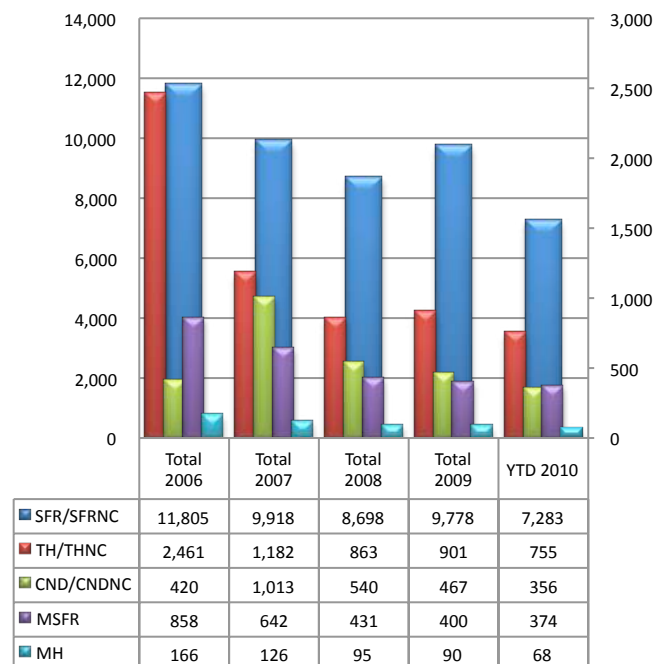
Unit Sales – Breakdown by Type



Total Unit Sales By Type - Monthly Comparison



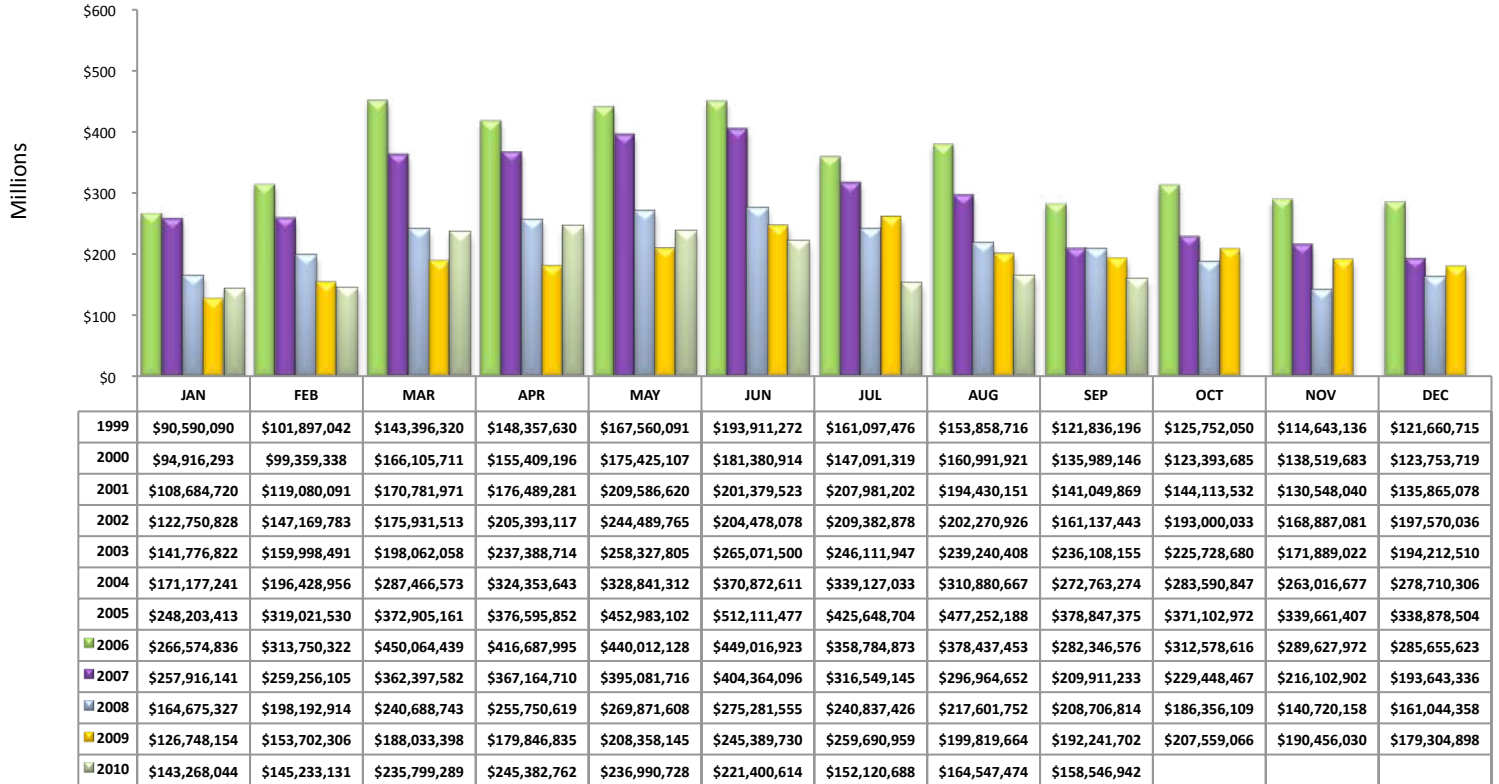
YTD Annual Comparison – Breakdown by Type



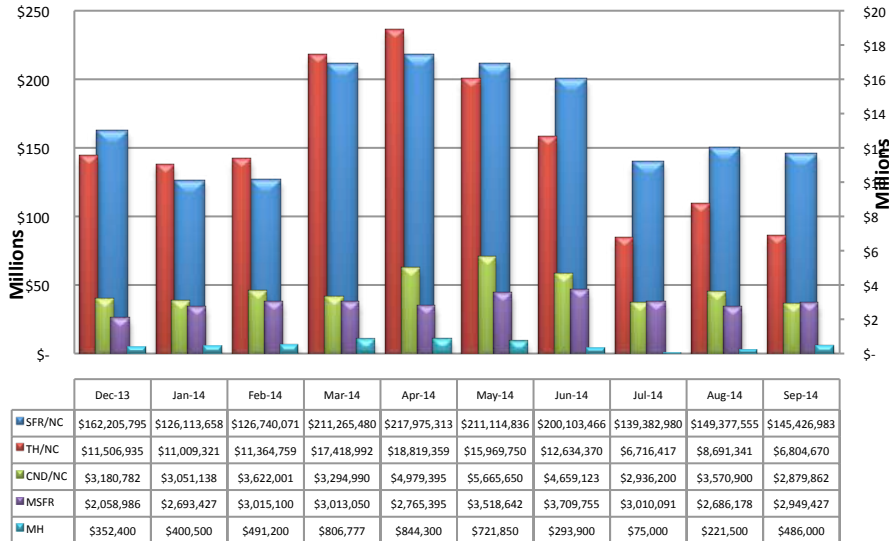
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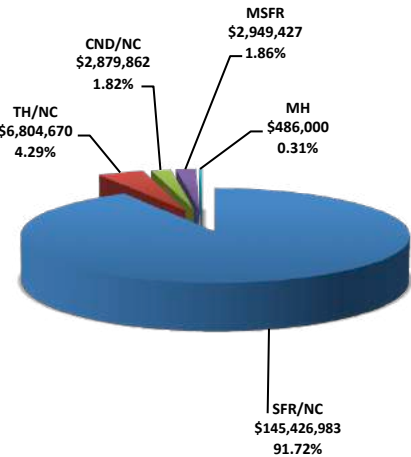
Total Sales Volume - September 2010



Total Sales Volume By Type - Monthly Comparison



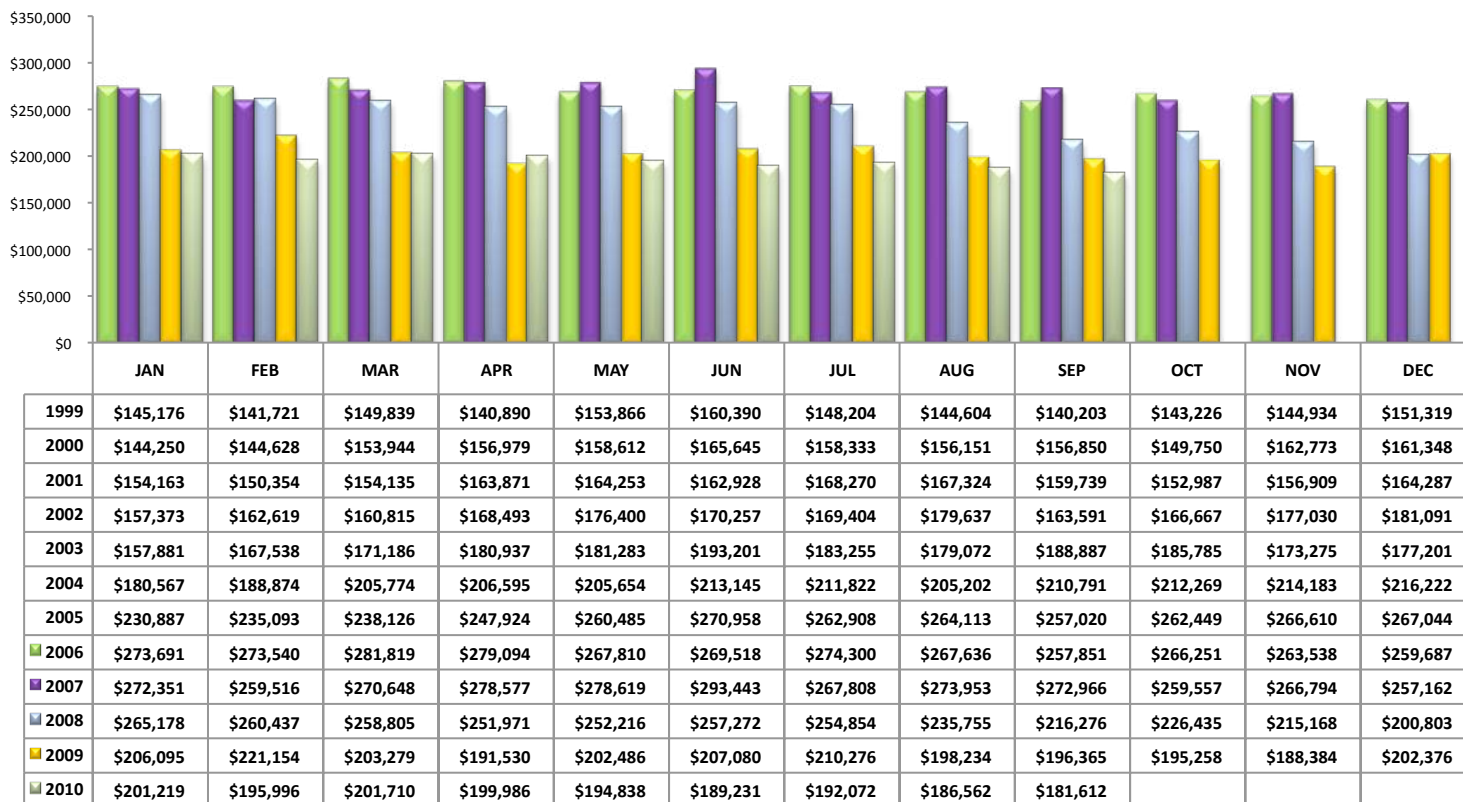
Monthly Volume by Type



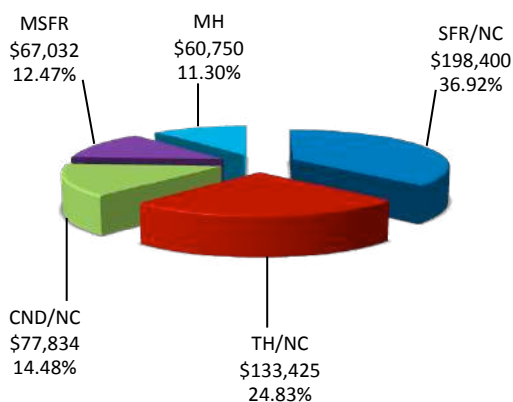
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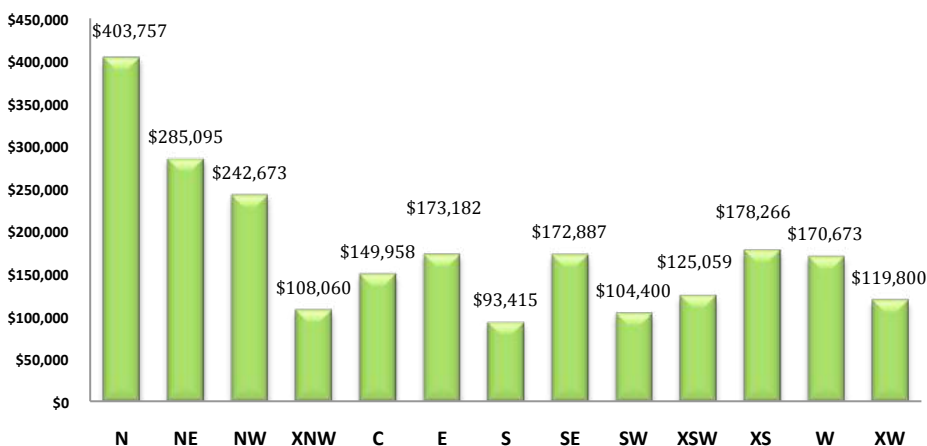
Average Sales Price – September 2010



Average Sales Price by Type – September 2010



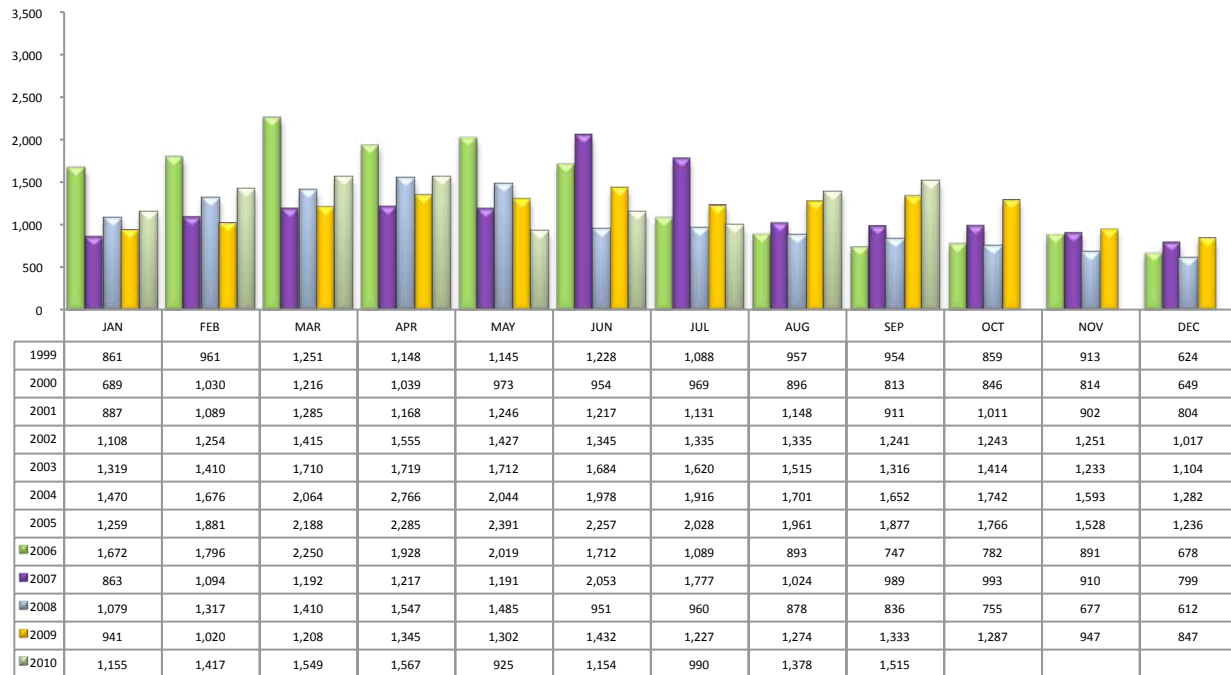
Average "Listing" Price per Area – September 2010



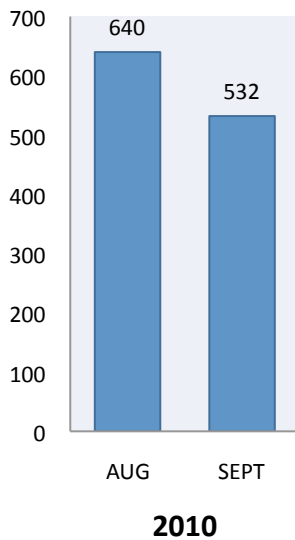
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SEPTEMBER 2010 RESIDENTIAL SALES STATISTICS

Total Listings Under Contract For The Month

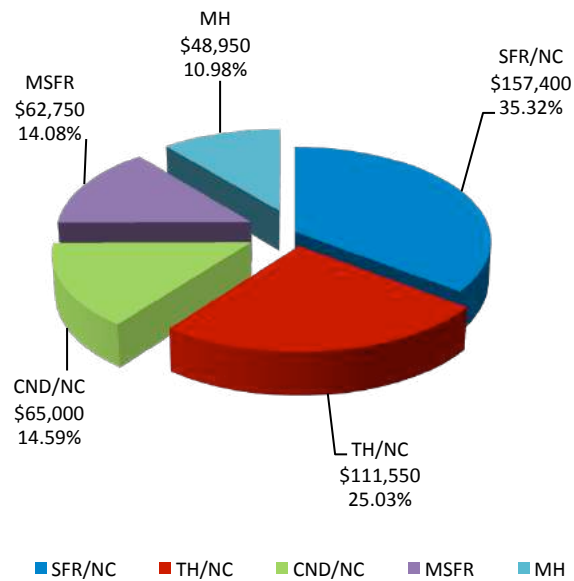


Newly Under Contract For The Month



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Median Sale Price - by Type

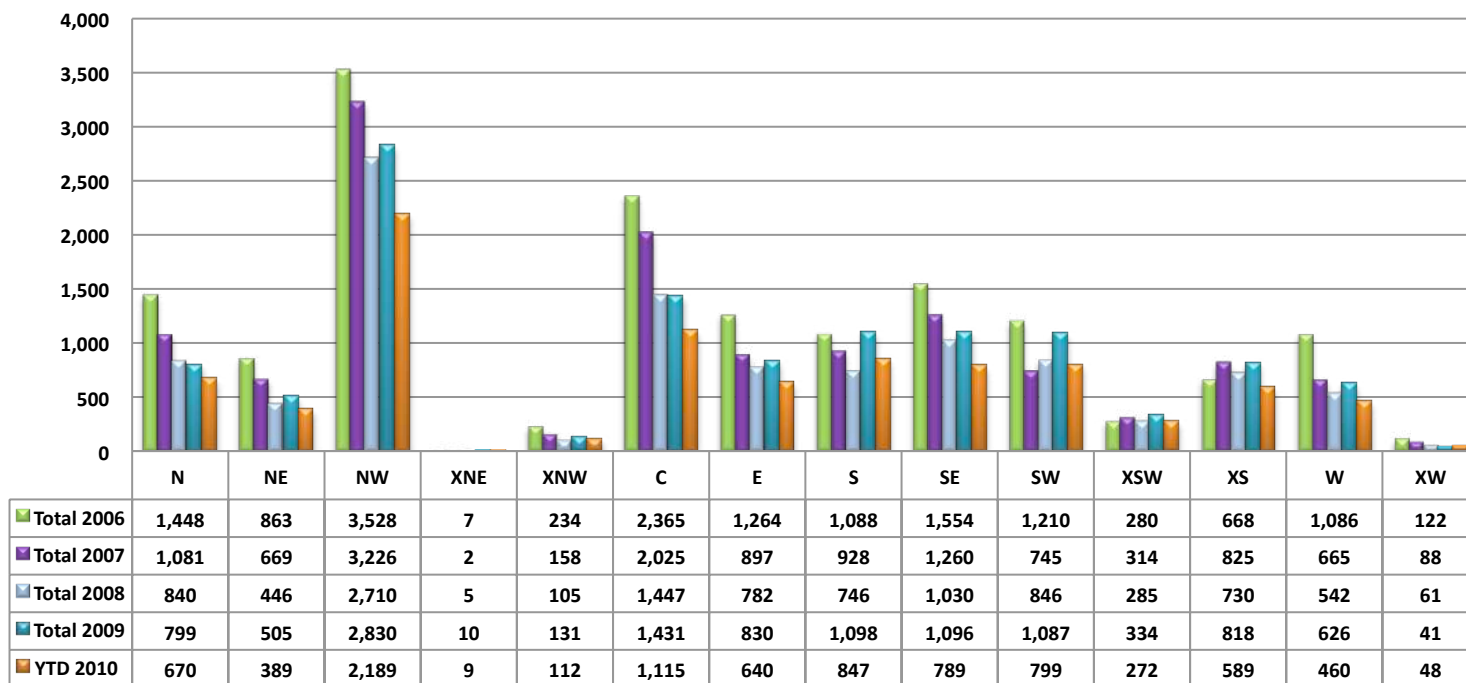


Median Sale Price - September 2010



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Number of Sold Listings by Area – Annual Comparison



Average \$ Sold per Area by # of Bedrooms

	0-2 Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
N	\$140,504	\$290,378	\$433,178	\$1,045,833	\$372,426
NE	\$63,700	\$253,106	\$334,448	\$346,200	\$268,091
NW	\$183,303	\$209,684	\$257,520	\$351,704	\$228,960
XNW	\$134,010	\$80,952	\$0	\$0	\$102,175
C	\$99,614	\$156,593	\$174,613	\$311,055	\$140,910
E	\$121,000	\$142,032	\$204,017	\$234,890	\$166,612
S	\$43,872	\$79,329	\$126,009	\$123,000	\$89,572
SE	\$102,100	\$148,986	\$181,538	\$690,000	\$166,210
SW	\$65,990	\$96,465	\$126,338	\$0	\$100,124
XSW	\$114,670	\$123,184	\$133,500	\$0	\$119,246
XS	\$144,050	\$148,326	\$189,279	\$247,453	\$172,340
W	\$57,000	\$161,765	\$218,893	\$0	\$163,852
XW	\$25,000	\$140,258	\$128,333	\$0	\$118,682
XNE	\$285,967	\$126,000	\$0	\$0	\$245,975

Units Sold per Area by # of Bedrooms

	0-2 Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
N	14	23	18	6	61
NE	5	17	11	7	40
NW	26	99	74	8	207
XNW	2	3	0	0	5
C	42	50	8	4	104
E	8	31	21	5	65
S	12	60	31	1	104
SE	4	44	32	1	81
SW	15	32	24	0	71
XSW	10	8	1	0	19
XS	8	29	19	8	64
W	3	31	7	0	41
XW	1	3	3	0	7
XNE	3	1	0	0	4

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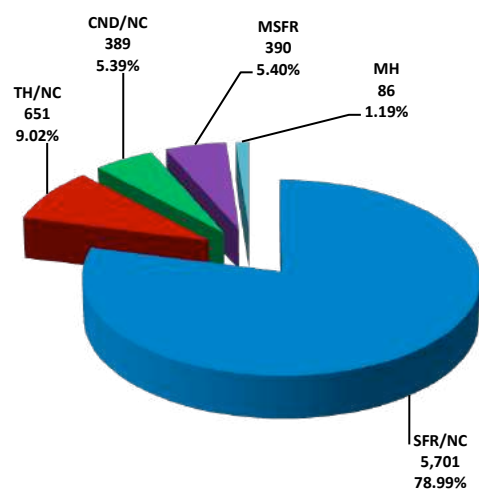
SEPTEMBER 2010 RESIDENTIAL SALES STATISTICS

Active Listings - September 2010

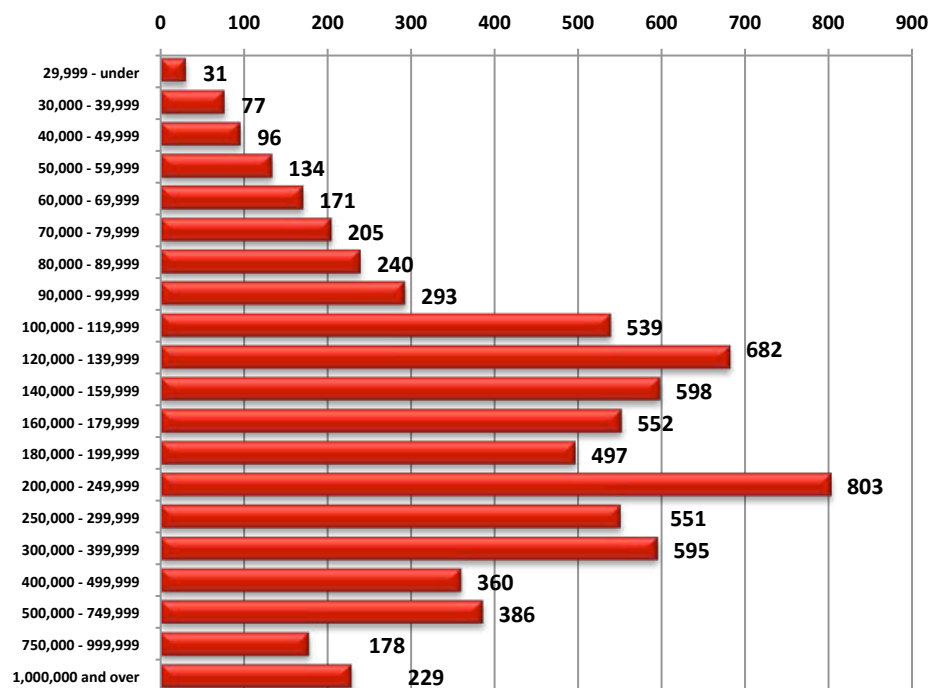


Area	# of Listings
N	670
NE	407
NW	1876
XNE	23
XNW	99
C	906
E	473
S	431
SE	620
SW	492
XSW	303
XS	527
W	340
XW	50

Active Listings Unit Breakdown

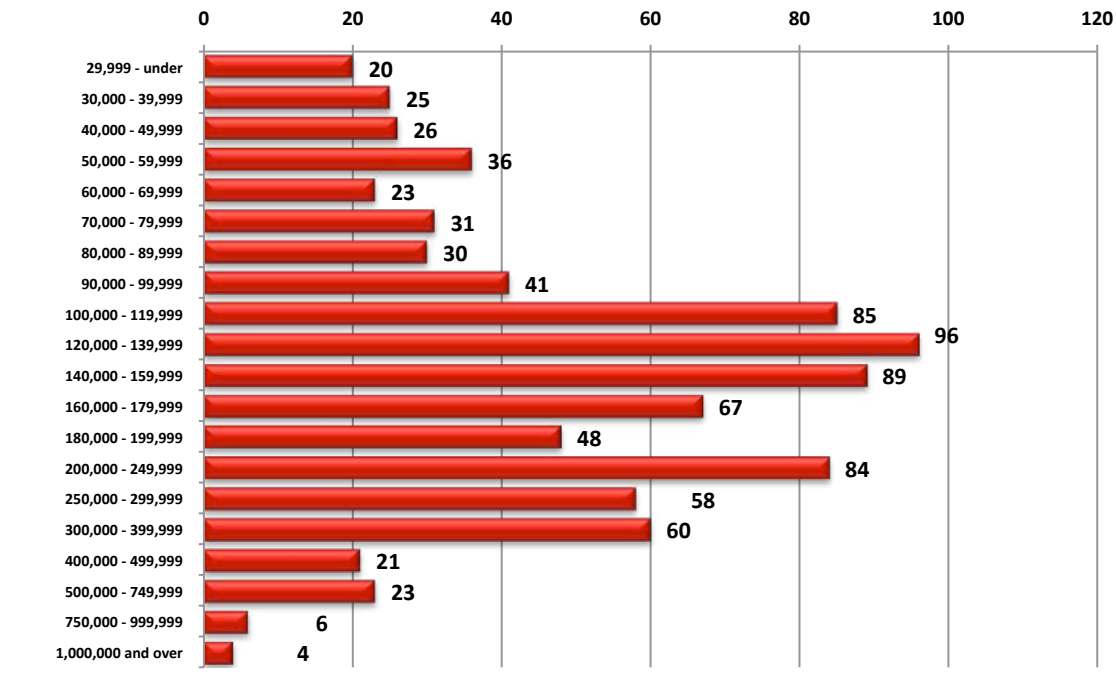


Active Listings Price Breakdown



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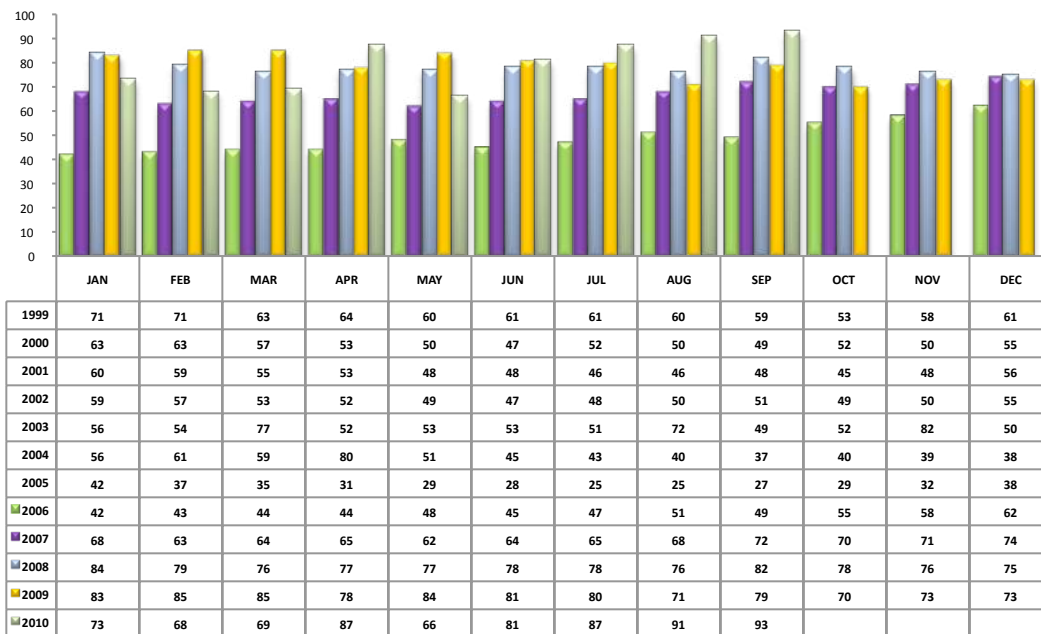
Sold Price Breakdown



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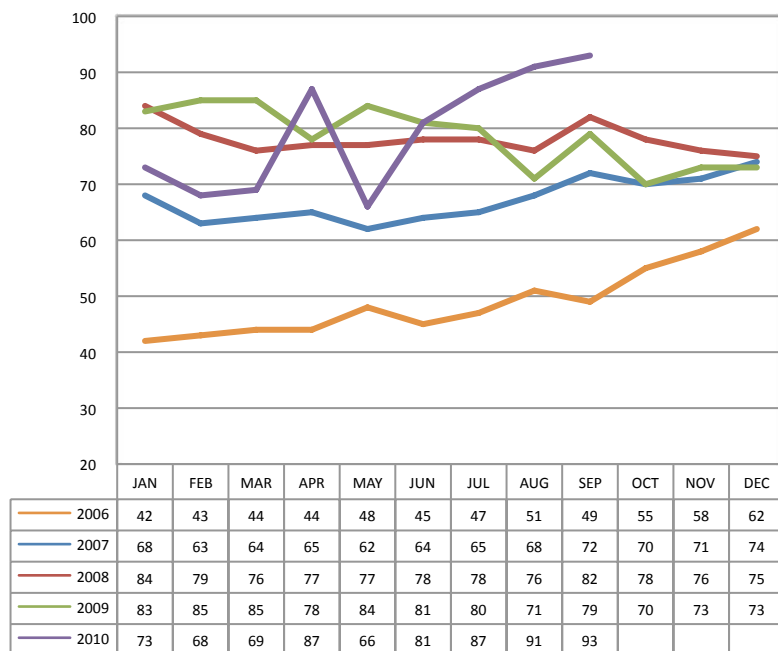
SEPTEMBER 2010 RESIDENTIAL SALES STATISTICS

Average Days on Market/Listing - September 2010

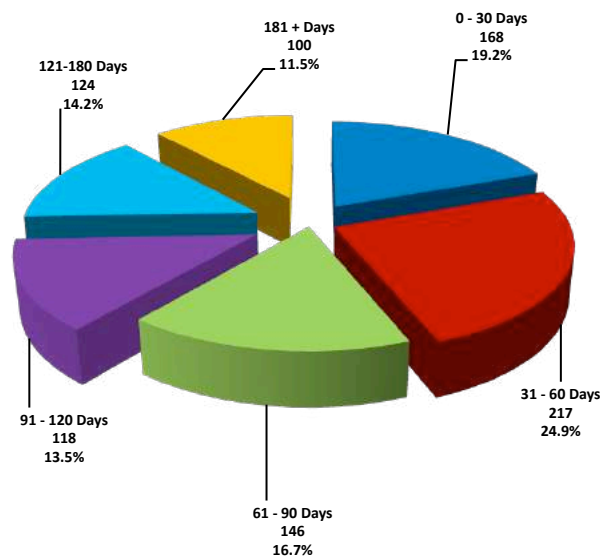


Area	Avg. DOM
N	97
NE	121
NW	99
XNE	248
XNW	113
C	95
E	81
S	74
SE	83
SW	85
XSW	135
XS	94
W	90
XW	80

Annual Comparison - Average Days on Market



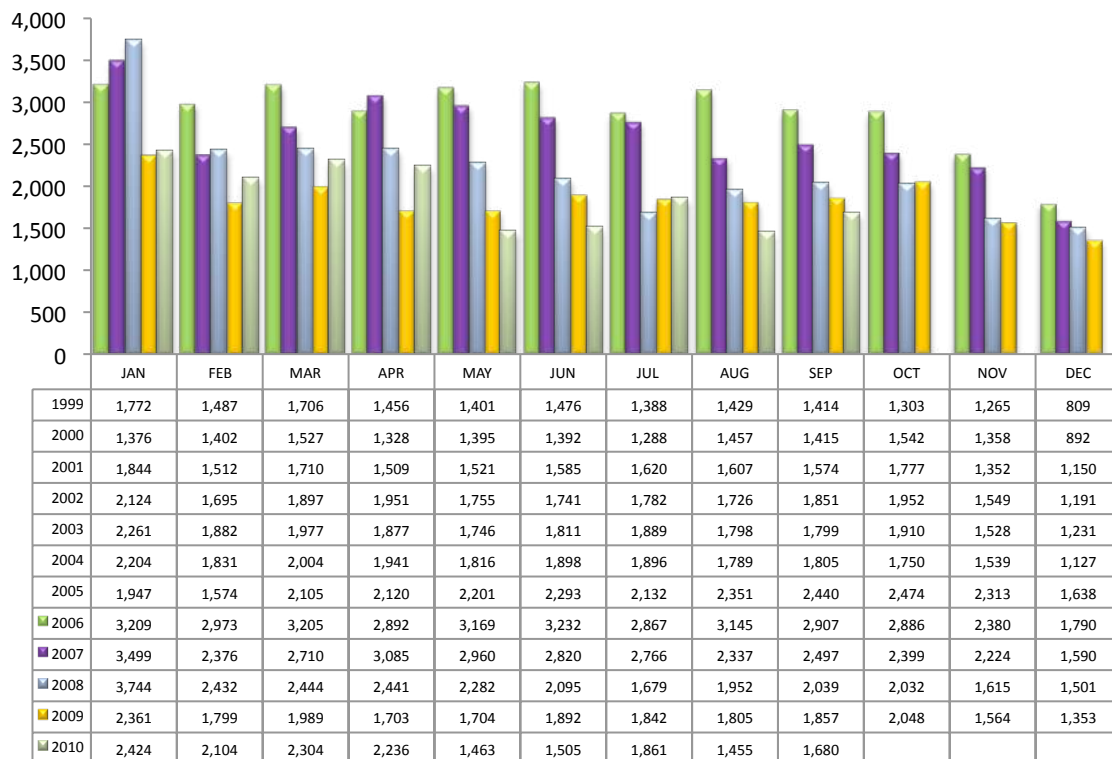
Average Days on Market/Listing Breakdown



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New Listings – September 2010



Area	# of Listings
N	130
NE	83
NW	446
XNE	1
XNW	25
C	193
E	115
S	131
SE	141
SW	136
XSW	60
XS	128
W	80
XW	11

*Includes properties that were re-listed

Misc. MLS Information – September 2010

Month	Expired	Cancelled	Temp Off Mkt.
March 2010	361	572	13
April 2010	379	486	12
May 2010	391	83	N/A
June 2010	419	522	75
July 2010	384	556	91
Aug 2010	396	551	55
Sept 2010	423	521	88
July 2009	421	522	10
September 2009	376	442	14

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