

**For Immediate
Release:**

July 12, 2010

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Tucson Association of REALTORS®

Multiple Listing Service

Monthly Statistics June 2010

With the surge in home sales this spring due to the home buyer tax credit, we are now seeing, as expected, a slight decline in the number of homes being sold. According to the National Association of REALTORS® Chief Economist, Lawrence Yun, we will likely see a decline in home sales in July and August as well. Yun also noted 4.4 million Americans took advantage of the now expired home buyer tax credit. Two-thirds of those were first time homebuyers who received up to \$8,000 towards the purchase of their home. One third were repeat buyers and were eligible to receive a \$6,500 credit. One million out of the 4 million bought a home due to the credit.

Below are some highlights from the June Statistics:

- Year to date, we have sold 98.08% more homes, or 3,114 more homes than in 2009
- Unit sales are down about 8% from last month while Pending Contracts are up almost 19% over last month
- Active listings are up 1.63% over May
- New listings are up slightly over last month by 2.87% but compared to June of 2009, they have declined by 20.45%
- 33% of homes sold in June sold in 30 days or less

Dan Santa Maria
2010 MLS President



Lifestyle Opportunities:

No matter what area or type of home you are interested in, you have a variety of options.

Financial:

Multiple financing opportunities are available

Talk to a REALTOR®!

With the complexity of a real estate



The Tucson Multiple Listing Service, Inc. is a wholly owned subsidiary of the Tucson Association of REALTORS®, dedicated to providing a reliable real estate database for members and the public. The Association represents the interests of 5,400 professionals in the real estate industry, and is affiliated with the National Association of REALTORS®. REALTOR® is a registered collective membership mark which may only be used by professionals who are members and subscribe to its strict code of ethics.

June 2010 Recap by Month and Year - % of Change

Total Sales Volume

	2010	2009	Annual % Change
June	\$221,400,614	\$237,996,501	-6.97%
May	\$236,593,126	\$179,846,835	31.55%
Month % Change	-6.42%	32.33%	

Average Sales Price

	2010	2009	Annual % Change
June	\$189,231	\$208,952	-9.44%
May	\$194,838	\$204,125	-4.55%
Month % Change	-2.88%	2.36%	

Average List Price

	2010	2009	Annual % Change
June	\$198,791	\$220,552	-9.87%
May	\$194,826	\$214,527	-9.18%
Month % Change	2.04%	2.81%	

Pending Contracts

	2010	2009	Annual % Change
June	1,145	1,432	-20.04%
May	963	1,302	-26.04%
Month % Change	18.90%	9.98%	

Total Unit Sales

	2010	2009	Annual % Change
June	1170	1139	2.72%
May	1270	987	28.67%
Month % Change	-7.87%	15.40%	

Median Sales Price

	2010	2009	Annual % Change
June	\$149,450	\$165,000	-9.42%
May	\$151,000	\$170,000	-11.18%
Month % Change	-1.03%	-2.94%	

New Listings

	2010	2009	Annual % Change
June	1,505	1,892	-20.45%
May	1,463	1,704	-14.14%
Month % Change	2.87%	11.03%	

Active Listings

	2010	2009	Annual % Change
June	6,852	6,261	9.44%
May	6,742	6,506	3.63%
Month % Change	1.63%	-3.77%	

June 2010 - Active and Sold by Zip Code

Zip Code	# Active	# Sold	%	Zip Code	# Active	# Sold	%	Zip Code	# Active	# Sold	%	Zip Code	# Active	# Sold	%
85601	3	0	0.00%	85705	170	22	12.94%	85719	193	36	18.65%	85746	155	54	34.84%
85614	247	27	10.93%	85706	135	51	37.78%	85730	199	54	27.14%	85747	193	33	17.10%
85619	21	0	0.00%	85710	273	61	22.34%	85735	84	9	10.71%	85748	125	24	19.20%
85622	65	4	6.15%	85711	214	46	21.50%	85736	34	4	11.76%	85749	190	22	11.58%
85629	256	38	14.84%	85712	192	32	16.67%	85737	229	47	20.52%	85750	372	28	7.53%
85641	304	39	12.83%	85713	201	41	20.40%	85739	263	29	11.03%	85755	264	39	14.77%
85653	163	26	15.95%	85714	49	15	30.61%	85741	154	33	21.43%	85756	135	48	35.56%
85658	199	23	11.56%	85715	168	19	11.31%	85742	226	41	18.14%	85757	111	34	30.63%
85701	35	0	0.00%	85716	180	20	11.11%	85743	232	36	15.52%	TOTAL	6852	1170	17.08%
85704	181	38	20.99%	85718	368	55	14.95%	85745	257	41	15.95%				

Tucson Association of REALTORS®, Real Estate Trend Indicator

Tucson, AZ

From: 6/01/2010 to 6/30/2010

Statistics generated on: 07/06/10

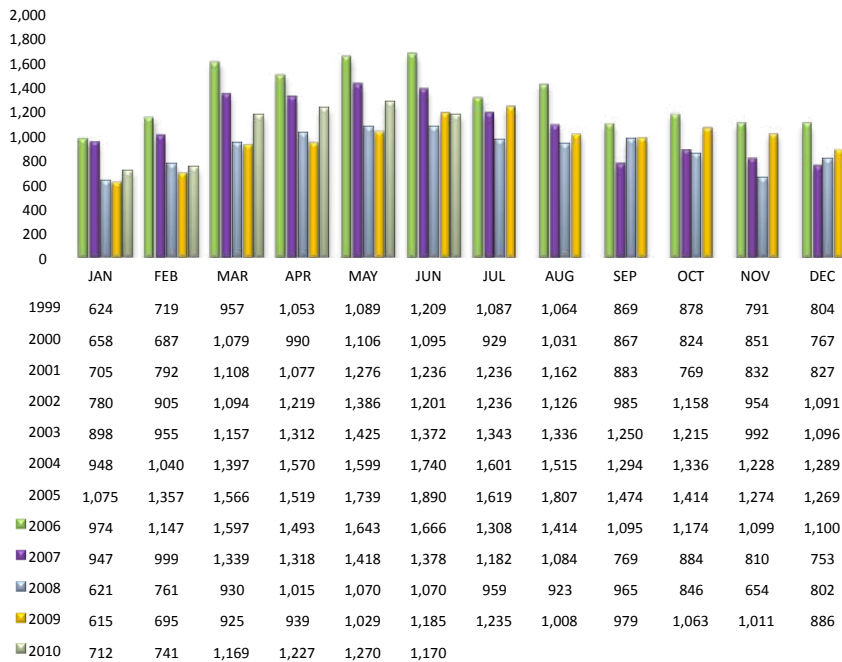
Residential Listing Statistics							Active Listings		Days on Market		
	Total Active	Total Contingent	Total Capa	Total Pending	Total Inventory	Total Sold	Area	# Per Area	of Units Sold		
Under \$29,999	26	9	0	3	38	17	N	716	1 -30 Days	393	
\$30,000 to \$39,999	59	14	0	5	78	18	NE	413	31-60 Days	259	
\$40,000 to \$49,999	90	13	2	7	112	31	NW	1,745	61 - 90 Days	158	
\$50,000 to \$59,999	125	8	4	12	149	26	XNE	23	91-120 Days	110	
\$60,000 to \$69,999	135	15	6	8	164	35	XNW	98	121 - 180 Days	132	
\$70,000 to \$79,999	162	24	8	14	208	33	C	935	Over 180 Days	118	
\$80,000 to \$89,999	187	29	5	12	233	53	E	435	Avg. Days on Market 81		
\$90,000 to \$99,999	249	32	8	15	304	53	S	366			
\$100,000 to \$119,999	410	56	22	24	512	116	SE	552	Avg. Sold Price \$189,231		
\$120,000 to \$139,999	577	92	32	34	735	152	SW	426			
\$140,000 to \$159,999	566	61	24	25	676	117	XSW	267	Avg. Median Price \$149,450		
\$160,000 to \$179,999	516	55	13	19	603	87	XS	477			
\$180,000 to \$199,999	490	40	15	10	555	75	W	355	New Listings 1,505		
\$200,000 to \$249,999	791	88	14	18	911	128	XW	44			
\$250,000 to \$299,999	615	66	14	6	701	74	Sold Units per Area		Sales Volume by Area		
\$300,000 to \$399,999	611	47	7	11	676	76	N	83	\$32,142,255		
\$400,000 to \$499,999	373	35	7	4	419	30	NE	47	\$13,896,325		
\$500,000 to \$749,999	432	23	4	4	463	36	NW	289	\$72,544,302		
\$750,000 to \$999,999	186	12	4	1	203	6	XNE	0	\$0		
\$1,000,000 and over	252	4	0	1	257	7	XNW	16	\$2,051,901		
							C	152	\$22,128,375		
							E	88	\$12,502,404		
							S	115	\$10,949,244		
							SE	113	\$18,162,220		
							SW	108	\$11,348,077		
							XSW	30	\$3,879,874		
Totals	6,852	723	189	233	7,997	1,170	XS	61	\$10,739,246		
							W	63	\$10,495,058		
							XW	5	\$561,333		
Jun. 2010				Jun. 2009	% Change	YTD 2010	YTD 2009	% Change	Total Volume		
									\$221,400,614		
Home Sales Volume	\$221,400,614	\$237,996,501	-6.97%	\$1,228,074,568	\$1,092,065,750	12.45%	Types of Financing Totals FHA 352 VA 101 Conventional 365 Carryback 2 Cash to Loan 15 Cash 274 Other 61				
Home Sales Units	1,170	1,139	2.72%	6,289	3,175	98.08%					
Average Sales Price (All Residential)	\$189,231	\$208,952	-9.44%	\$197,163	\$204,248	-3.47%					
Median Sales Price	\$149,450	\$165,000	-9.42%	\$154,522	\$165,000	-6.35%					
Average Days on Market:	81	80	1.25%	74	83	-10.84%					
Average List Price for Solds:	\$198,791	\$220,552	-9.87%	\$208,696	\$217,861	-4.21%					
SP/LP %	95.19%	94.74%		94.47%	93.75%						
Pending Contracts	1,145	1,432	-20.04%								
Active Listings	6,852	6,261	9.44%								
New Listings	1,505	1,892	-20.45%								

Types of Financing	Totals
FHA	352
VA	101
Conventional	365
Carryback	2
Cash to Loan	15
Cash	274
Other	61

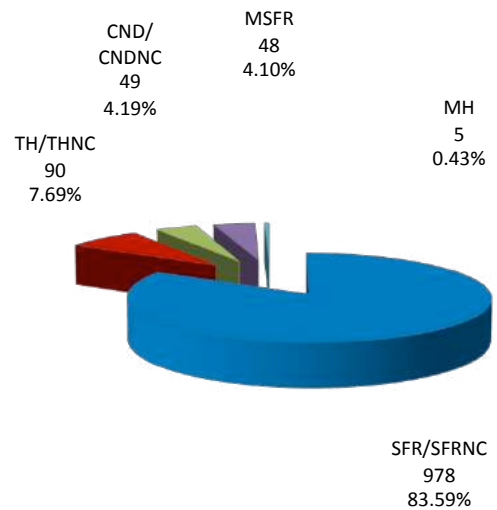
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JUNE 2010 RESIDENTIAL SALES STATISTICS

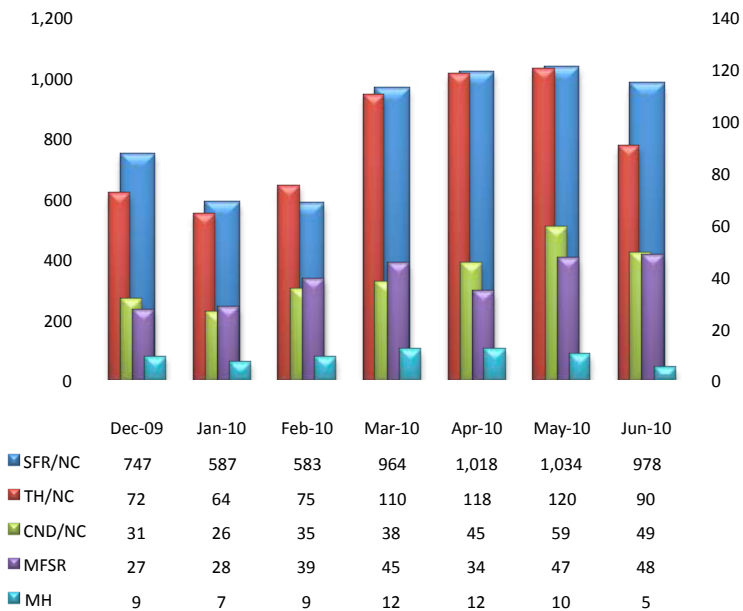
Total Unit Sales – June 2010



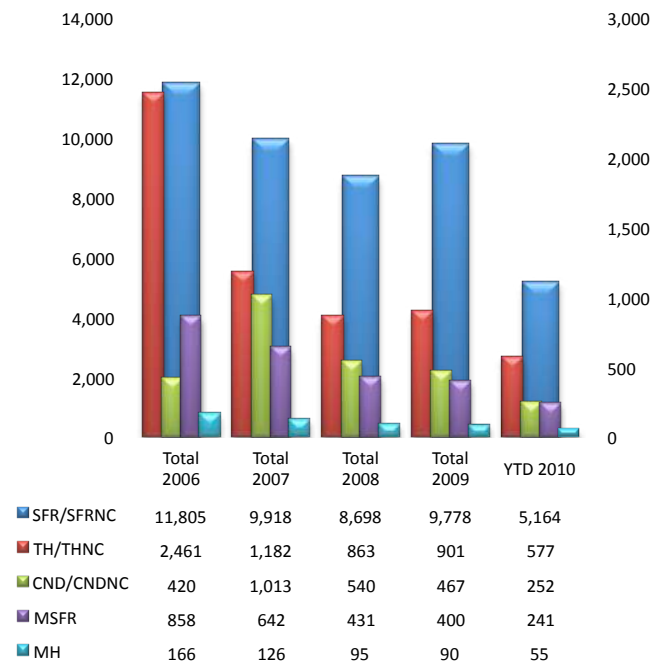
Unit Sales – Breakdown by Type



Total Unit Sales By Type - Monthly Comparison



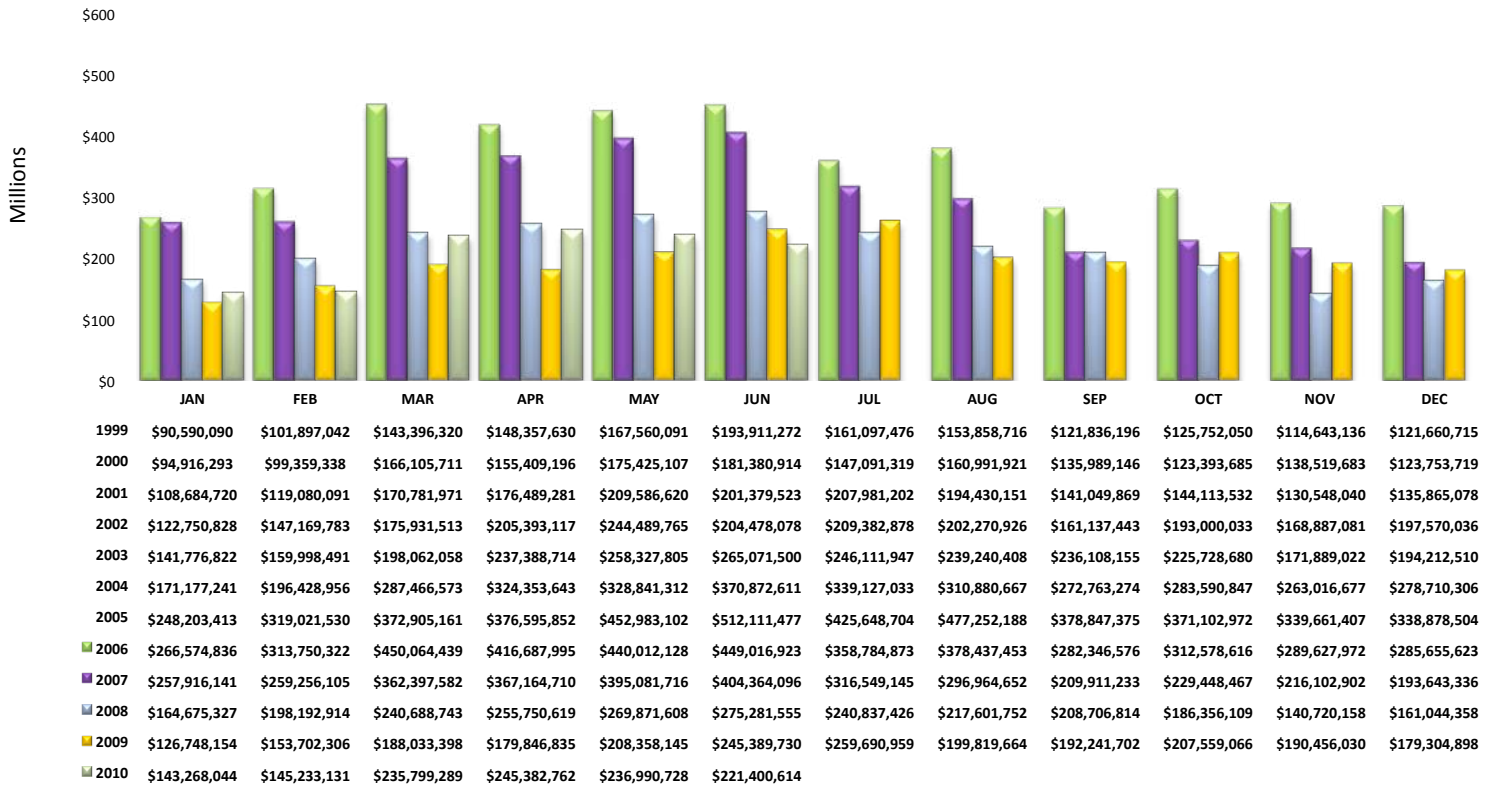
YTD Annual Comparison – Breakdown by Type



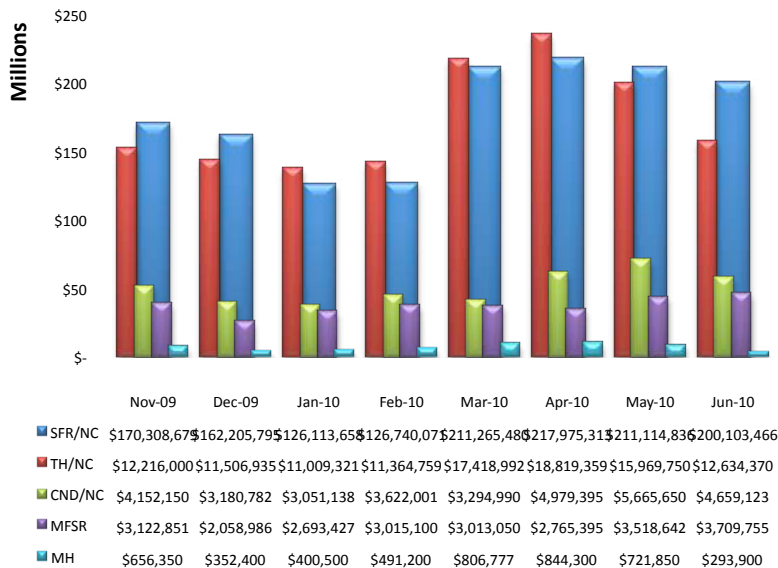
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JUNE 2010 RESIDENTIAL SALES STATISTICS

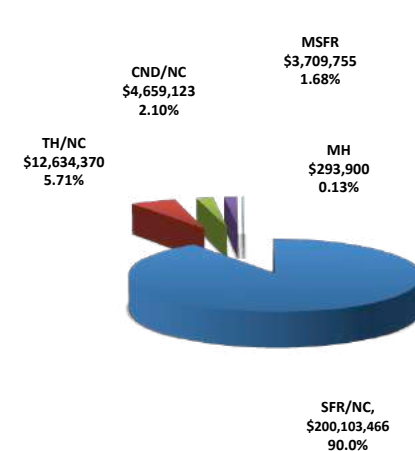
Total Sales Volume - June 2010



Total Sales Volume By Type - Monthly Comparison



Monthly Volume by Type



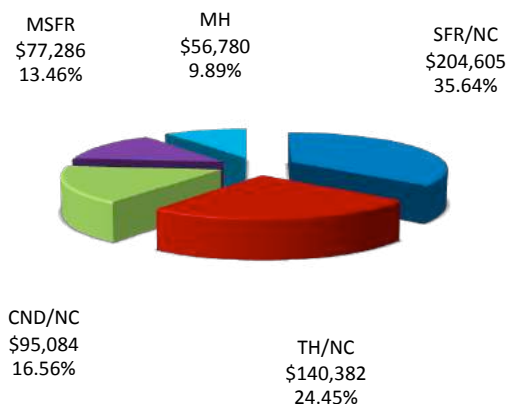
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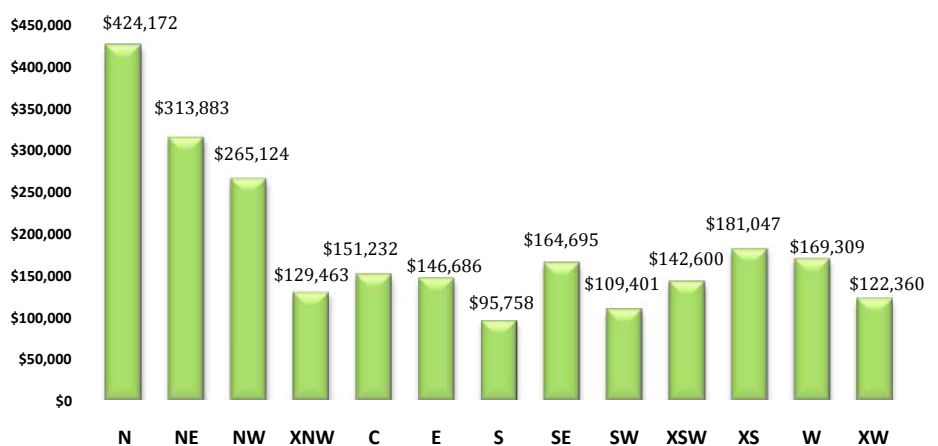
Average Sales Price – June 2010



Average Sales Price by Type – June 2010



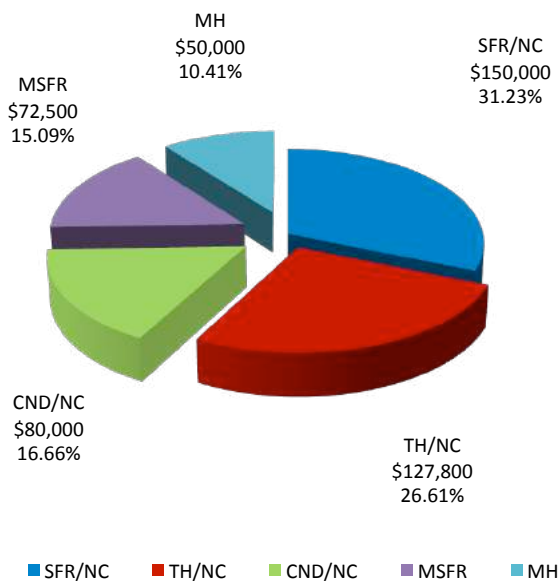
Average "Listing" Price per Area – June 2010



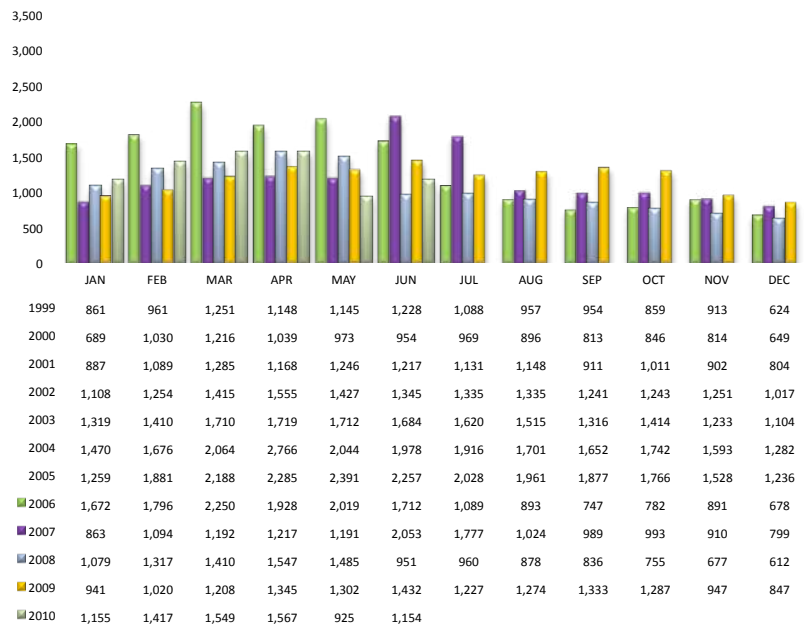
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JUNE 2010 RESIDENTIAL SALES STATISTICS

Median Sale Price – by Type



Total Listings Under Contract

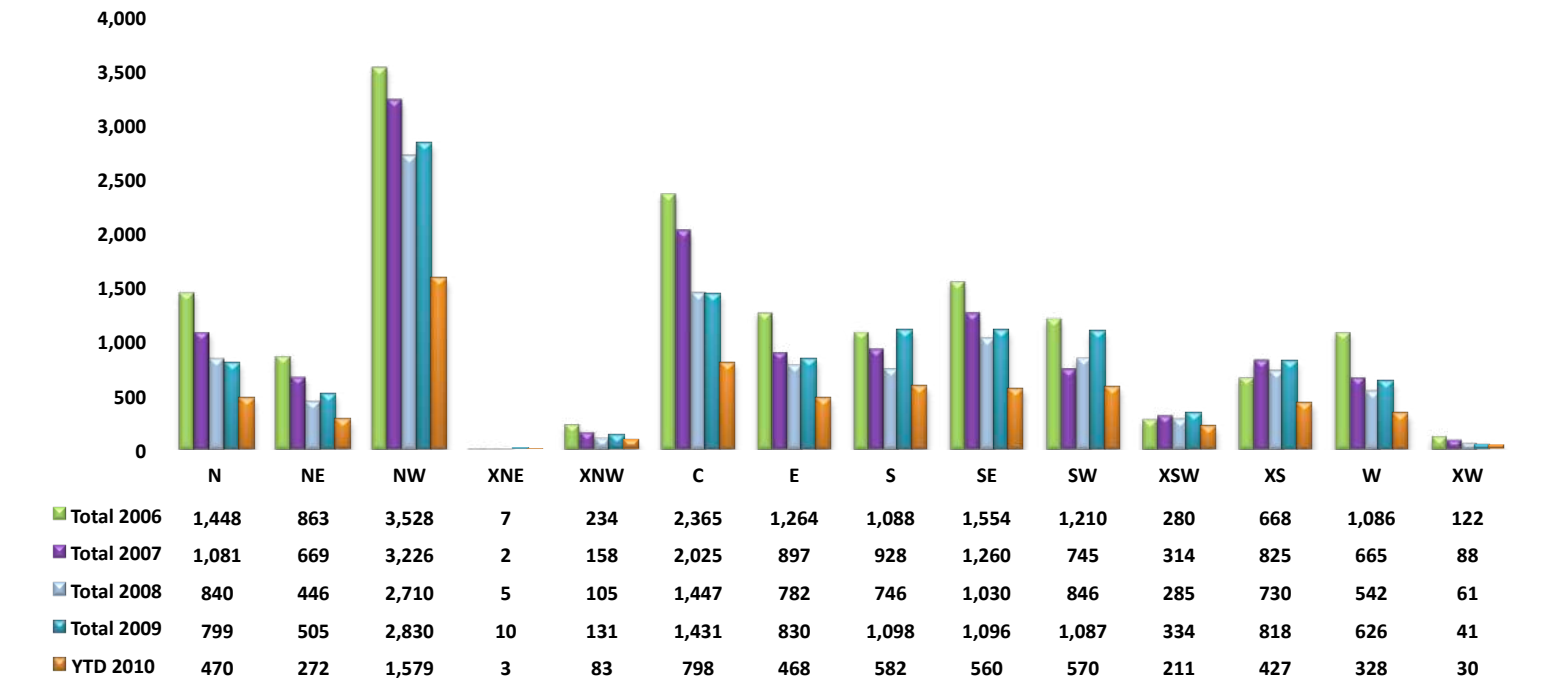


****Total Under Contract now calculating how many listings went under contract during the month rather than the total number of under contract in the MLS. (Eff. 06/08)**

Median Sale Price – June 2010



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Number of Sold Listings by Area – Annual Comparison**Average \$ Sold per Area by # of Bedrooms**

	0-2 Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
N	\$225,384	\$351,246	\$544,212	\$693,750	\$387,256
NE	\$125,601	\$228,826	\$446,250	\$475,433	\$295,666
NW	\$201,017	\$237,721	\$293,656	\$352,637	\$251,018
XNW	\$12,000	\$106,264	\$122,000	\$505,000	\$128,244
C	\$103,605	\$148,626	\$218,450	\$217,667	\$145,581
E	\$84,865	\$142,174	\$178,025	\$295,000	\$142,073
S	\$43,271	\$101,262	\$112,968	\$76,500	\$95,211
SE	\$121,476	\$135,064	\$185,111	\$315,025	\$160,728
SW	\$76,605	\$106,707	\$114,292	\$88,524	\$105,075
XSW	\$114,234	\$162,889	\$117,975	\$0	\$129,329
XS	\$140,175	\$166,349	\$236,096	\$173,500	\$176,053
W	\$65,650	\$148,935	\$280,908	\$0	\$166,588
XW	\$90,000	\$126,00	\$93,333	\$0	\$112,267
XNE	\$0	\$0	\$0	\$0	\$0

Units Sold per Area by # of Bedrooms

	0-2 Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
N	27	26	26	4	83
NE	11	17	14	5	47
NW	47	153	79	10	289
XNW	1	11	3	1	16
C	49	78	22	3	152
E	18	48	20	2	88
S	17	67	29	2	115
SE	6	63	38	6	113
SW	11	63	30	4	108
XSW	17	9	4	0	30
XS	11	32	12	6	61
W	12	35	16	0	63
XW	1	3	1	0	5
XNE	0	0	0	0	0

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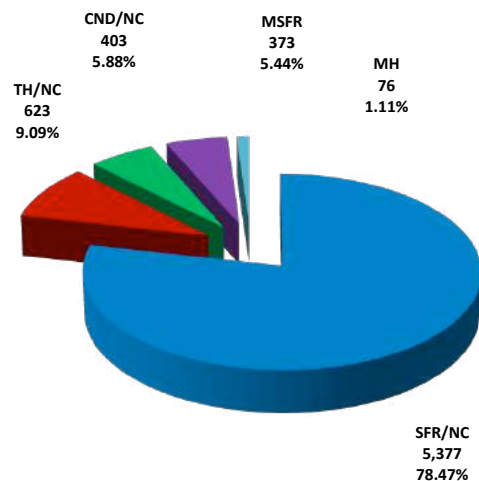
JUNE 2010 RESIDENTIAL SALES STATISTICS

Active Listings - June 2010

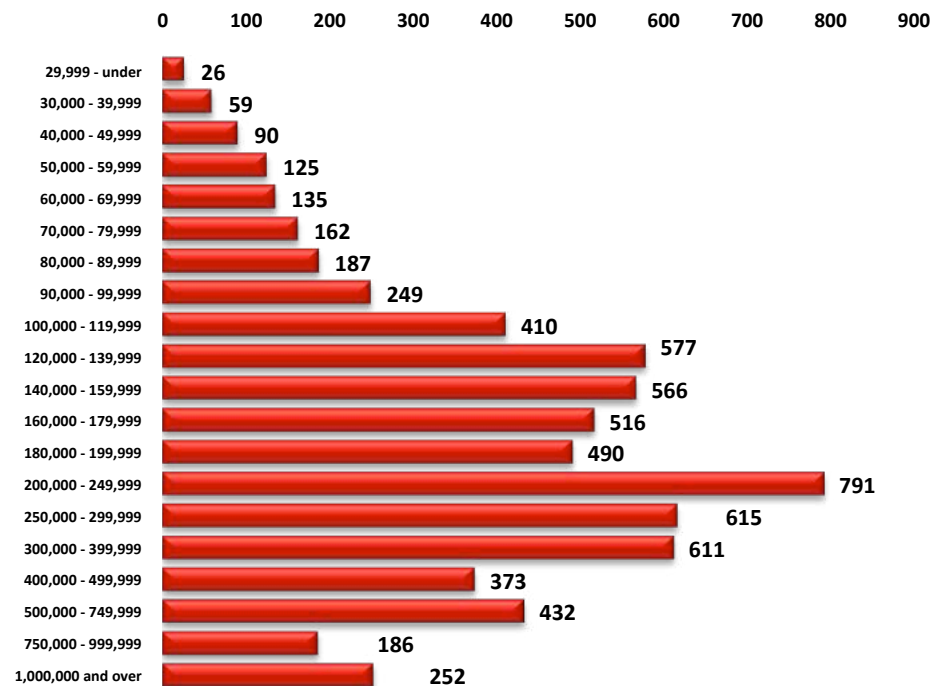


Area	# of Listings
N	716
NE	413
NW	1,745
XNE	23
XNW	98
C	935
E	435
S	366
SE	552
SW	426
XSW	267
XS	477
W	355
XW	44

Active Listings Unit Breakdown



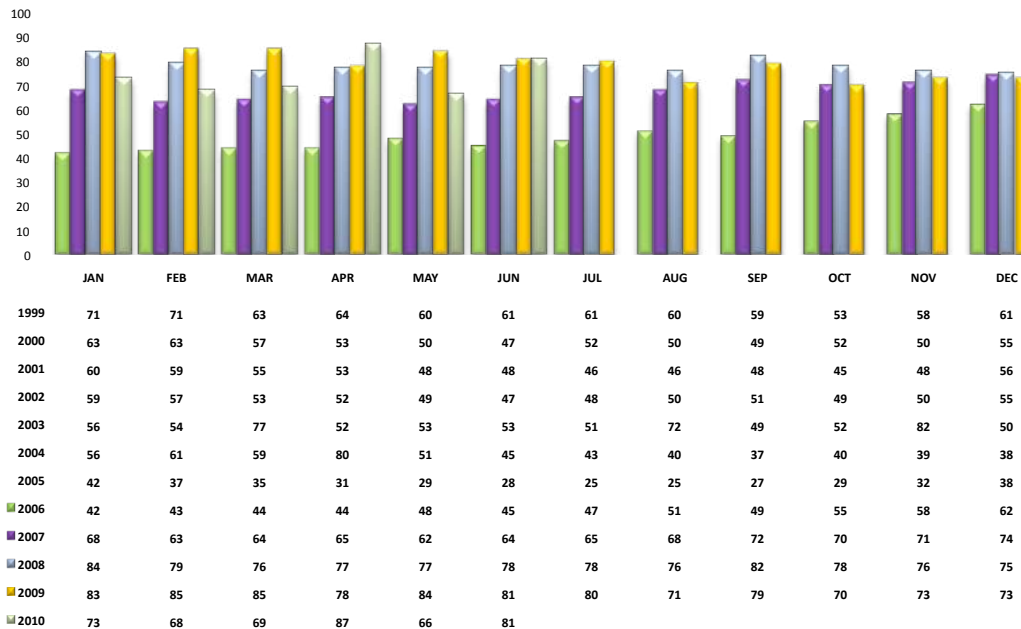
Active Listings Price Breakdown



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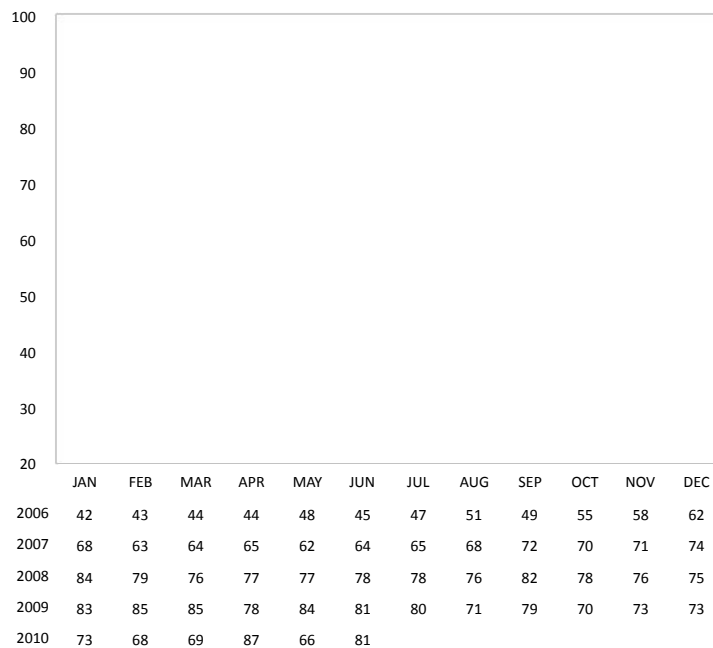
JUNE 2010 RESIDENTIAL SALES STATISTICS

Average Days on Market/Listing - June 2010

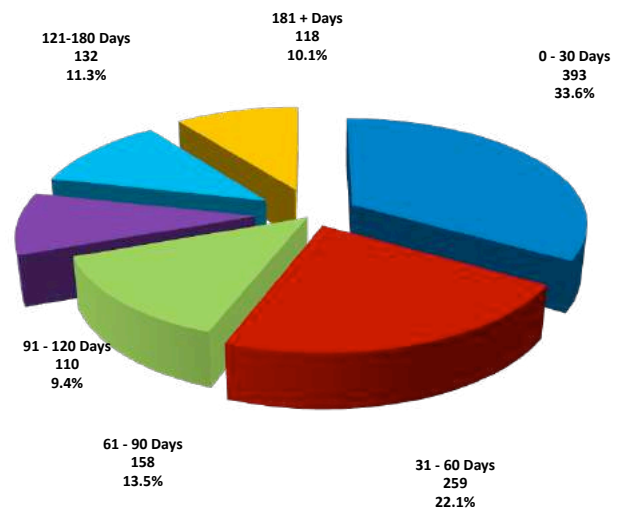


Area	Avg. DOM
N	108
NE	93
NW	92
XNE	No Sales
XNW	104
C	64
E	61
S	67
SE	78
SW	60
XSW	121
XS	96
W	73
XW	267

Annual Comparison - Average Days on Market/Listing



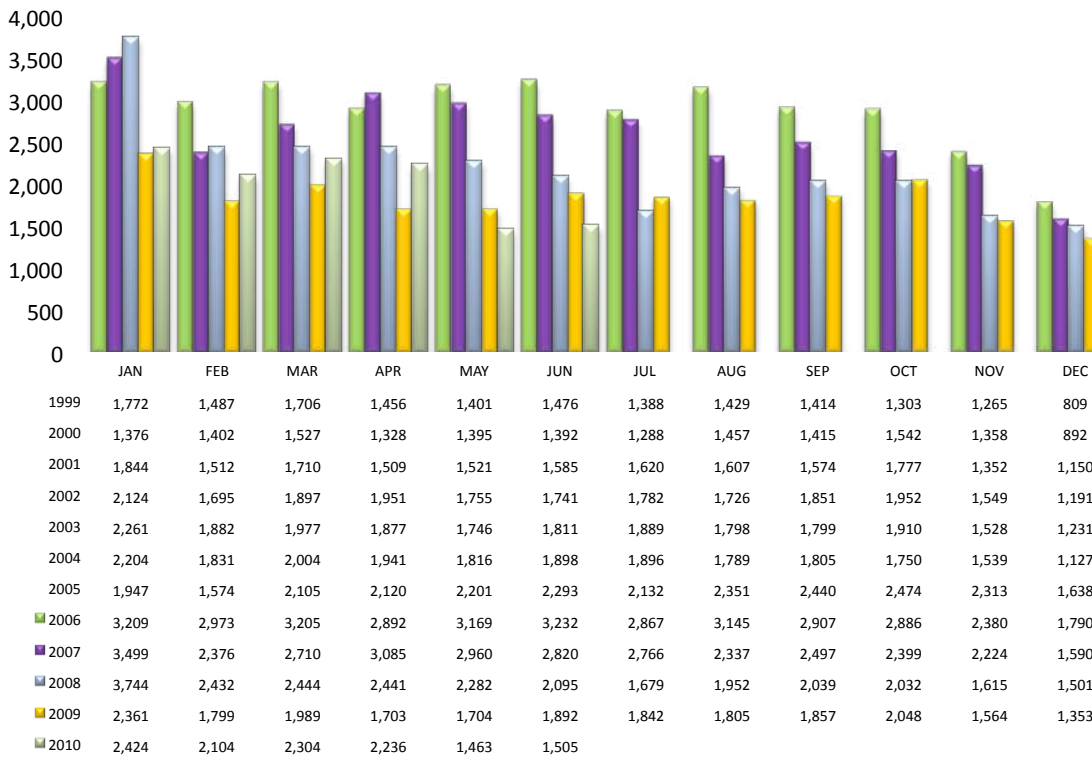
Average Days on Market/Listing Breakdown



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JUNE 2010 RESIDENTIAL SALES STATISTICS

New Listings – June 2010



Area	# of Listings
N	132
NE	88
NW	378
XNE	1
XNW	10
C	214
E	105
S	119
SE	124
SW	103
XSW	43
XS	94
W	82
XW	12

*Includes properties that were re-listed

Misc. MLS Information – June 2010

Month	Expired	Cancelled	Temp Off Mkt.	Re-Lists
February 2010	328	464	11	58
March 2010	361	572	13	58
April 2010	379	486	12	N/A
June 2010	391	83	N/A	N/A
June 2010	419	522	75	N/A
June 2009	411	541	10	56
June 2009	462	484	13	66
July 2009	421	522	10	51
August 2009	376	442	14	59

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