

**For Immediate
Release:**

September 22, 2010

CONTACT:

Dan Santa Maria
MLS President
(520) 795-1492

Wes Wiggins
Vice President, MLS
(520) 382-8792

Philip Tedesco, RCE, CAE
CEO, TAR
(520) 327-4218

Tucson Association of REALTORS®

Multiple Listing Service

Monthly Statistics August 2010

Below are some highlights from the August Statistics:

- The number of homes sold are up 11.36% from last month
- The median sales price is around \$150,000 where it has been since May (of this year)
- New listings have decreased 21.82% over July
- Active listings are the highest to date this year at 7,170, an increase of 7.53% over July
- Total sales volume of \$164,547,474 is an increase of 8.17% over July's sales volume
- Total listings under contract increased by 39.19% over July

Dan Santa Maria
2010 MLS President



Lifestyle Opportunities:

No matter what area or type of home you are interested in, you have a variety of options.

Financial:

Multiple financing opportunities are available

Talk to a REALTOR®!

With the complexity of a real estate



The Tucson Multiple Listing Service, Inc. is a wholly owned subsidiary of the Tucson Association of REALTORS®, dedicated to providing a reliable real estate database for members and the public. The Association represents the interests of 5,400 professionals in the real estate industry, and is affiliated with the National Association of REALTORS®. REALTOR® is a registered collective membership mark which may only be used by professionals who are members and subscribe to its strict code of ethics.

August 2010 Recap by Month and Year - % of Change

Total Sales Volume

	2010	2009	Annual % Change
August	\$164,547,474	\$195,633,511	-15.89%
July	\$152,120,688	\$249,548,053	-39.04%
Month % Change	8.17%	-21.60%	

Average Sales Price

	2010	2009	Annual % Change
August	\$186,562	\$199,626	-6.54%
July	\$192,072	\$210,767	-8.87%
Month % Change	-2.87%	-5.29%	

Average List Price

	2010	2009	Annual % Change
August	\$197,339	\$209,641	-5.87%
July	\$202,792	\$220,599	-8.07%
Month % Change	-2.69%	-4.97%	

Total Under Contract

	2010	2009	Annual % Change
August	1,378	1,274	8.16%
July	990	1,227	-19.32%
Month % Change	39.19%	3.83%	

Total Unit Sales

	2010	2009	Annual % Change
August	882	980	-10.00%
July	792	1184	-33.11%
Month % Change	11.36%	-17.23%	

Median Sales Price

	2010	2009	Annual % Change
August	\$150,750	\$162,595	-7.28%
July	\$150,000	\$167,830	-10.62%
Month % Change	0.50%	-3.12%	

New Listings

	2010	2009	Annual % Change
August	1,455	1,805	-19.39%
July	1,861	1,842	1.03%
Month % Change	-21.82%	-2.01%	

Active Listings

	2010	2009	Annual % Change
August	7,170	6,062	18.28%
July	6,668	6,075	9.76%
Month % Change	7.53%	-0.21%	

August 2010 - Active and Sold by Zip Code

Zip Code	# Active	# Sold	%	Zip Code	# Active	# Sold	%	Zip Code	# Active	# Sold	%	Zip Code	# Active	# Sold	%
85601	4	0	0.00%	85705	157	19	12.10%	85730	231	36	15.58%	85747	212	39	18.40%
85614	233	23	9.87%	85706	184	33	17.93%	85735	89	14	15.73%	85748	129	16	12.40%
85619	23	2	8.70%	85710	293	36	12.29%	85736	56	5	8.93%	85749	173	19	10.98%
85622	67	6	8.96%	85711	236	36	15.25%	85737	253	26	10.28%	85750	360	29	8.06%
85629	315	30	9.52%	85712	210	16	7.62%	85738	1	1	100.00%	85755	274	32	11.68%
85641	338	31	9.17%	85713	196	32	16.33%	85739	252	20	7.94%	85756	170	31	18.24%
85645	6	1	16.67%	85714	46	7	15.22%	85741	166	31	18.67%	85757	140	22	15.71%
85653	175	20	11.43%	85715	182	13	7.14%	85742	232	27	11.64%	TOTAL	7170	882	12.30%
85658	202	16	7.92%	85716	167	11	6.59%	85743	272	35	12.87%				
85701	30	7	23.33%	85718	323	42	13.00%	85745	228	27	11.84%				
85704	191	29	15.18%	85719	162	17	10.49%	85746	181	45	24.86%				

NOTE:

85616-1 active listing, 85623-1 active listings, 85631- 2 active listings, 85637- 2 active listings, 85646- 1 active listing, 85648- 1 active listing, 85702- 1 active listing, 85708- 1 listing, 85728- 1 listing, 85734- 1 listing

Tucson Association of REALTORS®, Real Estate Trend Indicator

Tucson, AZ

From: 8/01/2010 to 8/31/2010

Statistics generated on: 09/17/10

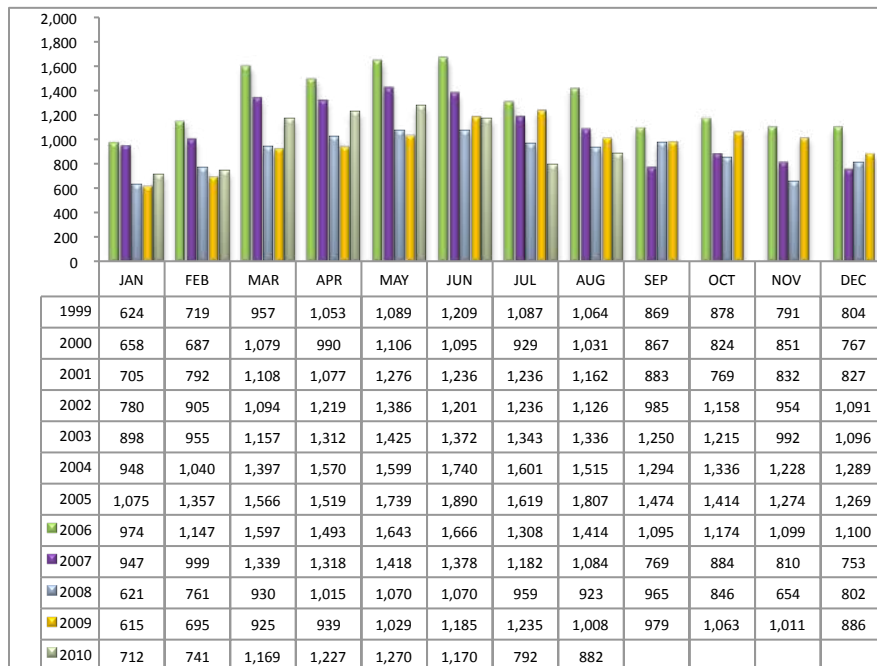
Residential Listing Statistics							Active Listings		Days on Market		
	Total Active	Total Contingent	Total Capa	Total Pending	Total Inventory	Total Sold	Area	# Per Area	of Units Sold		
Under \$29,999	26	0	0	2	28	16	N	676	1 -30 Days	179	
\$30,000 to \$39,999	73	6	1	2	82	29	NE	404	31-60 Days	206	
\$40,000 to \$49,999	92	15	4	9	120	24	NW	1,826	61 - 90 Days	169	
\$50,000 to \$59,999	139	14	1	19	173	31	XNE	23	91-120 Days	113	
\$60,000 to \$69,999	158	6	1	13	178	23	XNW	99	121 - 180 Days	122	
\$70,000 to \$79,999	207	10	1	6	224	33	C	921	Over 180 Days	93	
\$80,000 to \$89,999	229	19	1	10	259	28	E	461	Avg. Days on Market 91		
\$90,000 to \$99,999	286	20	6	18	330	33	S	427			
\$100,000 to \$119,999	519	46	11	34	610	70	SE	645	Avg. Sold Price \$186,562		
\$120,000 to \$139,999	676	43	13	36	768	98	SW	479			
\$140,000 to \$159,999	613	38	9	21	681	95	XSW	291	Avg. Median Price \$150,750		
\$160,000 to \$179,999	551	37	8	30	626	68	XS	533			
\$180,000 to \$199,999	503	21	11	16	551	56	W	334	New Listings 1,455		
\$200,000 to \$249,999	824	29	7	25	885	92	XW	51			
\$250,000 to \$299,999	566	27	8	14	615	69	Sold Units per Area		Sales Volume by Area		
\$300,000 to \$399,999	578	17	7	16	618	65	N	69	\$28,107,286		
\$400,000 to \$499,999	340	12	1	4	357	20	NE	37	\$11,368,440		
\$500,000 to \$749,999	390	9	0	6	405	22	NW	219	\$48,807,912		
\$750,000 to \$999,999	171	6	0	1	178	5	XNE	2	\$690,000		
\$1,000,000 and over	229	1	1	3	234	5	XNW	9	\$927,200		
							C	102	\$14,960,981		
							E	57	\$8,888,525		
							S	80	\$7,459,424		
							SE	91	\$15,112,029		
							SW	92	\$9,284,891		
							XSW	56	\$3,015,470		
Totals	7,170	376	91	285	7,922	882	XS	53	\$9,421,753		
							W	38	\$5,774,925		
							XW	8	\$728,638		
							Total Volume		\$164,547,474		
Aug-10		Aug-09	% Change	YTD 2010	YTD 2009	% Change					
Home Sales Volume	\$164,547,474	\$195,633,511	-15.89%	\$1,544,742,730	\$1,618,462,839	-4.55%					
Home Sales Units	882	980	-10.00%	7,963	7,583	5.01%					
Average Sales Price (All Residential)	\$186,562	\$199,626	-6.54%	\$195,202	\$213,433	-8.54%					
Median Sales Price	\$150,750	\$162,595	-7.28%	\$153,485	\$165,000	-6.98%					
Average Days on Market:	91	71	28.17%	78	81	-3.70%					
Average List Price for Sold:	\$197,339	\$209,641	-5.87%	\$201,365	\$216,253	-6.88%					
SP/LP %	94.54%	95.22%		96.94%	98.70%						
Total Under Contract	1,378	1,274	8.16%								
Active Listings	7,170	6,062	18.28%								
New Listings	1,455	1,805	-19.39%								
									Types of Financing		
									FHA	242	
									VA	77	
									Conventional	275	
									Carryback	10	
									Cash to Loan	1	
									Cash	245	
									Other	32	

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VA	77
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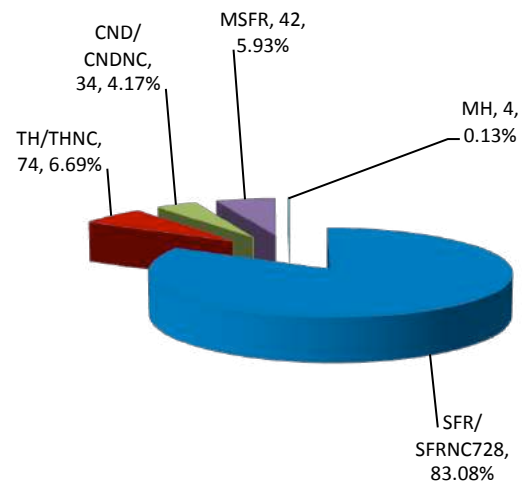
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AUGUST 2010 RESIDENTIAL SALES STATISTICS

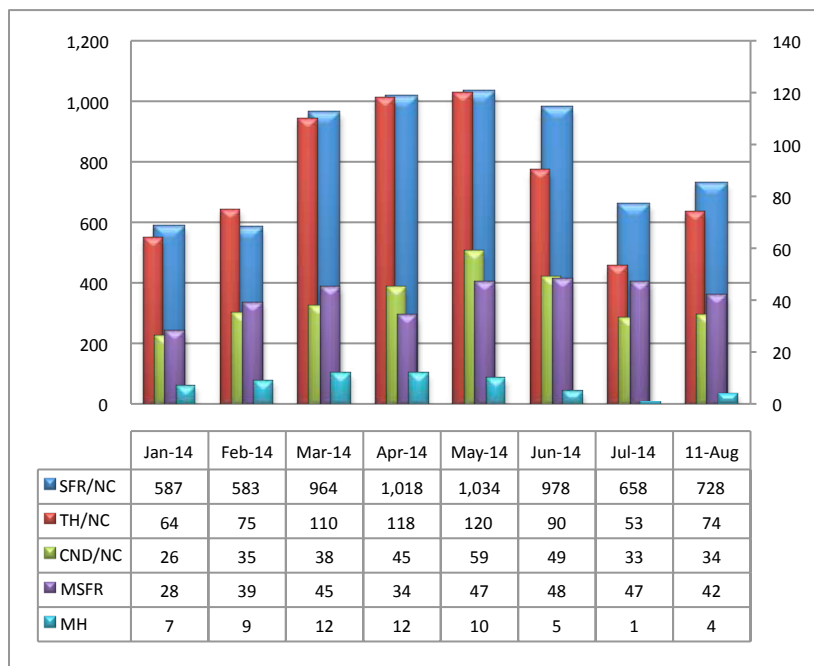
Total Unit Sales – August 2010



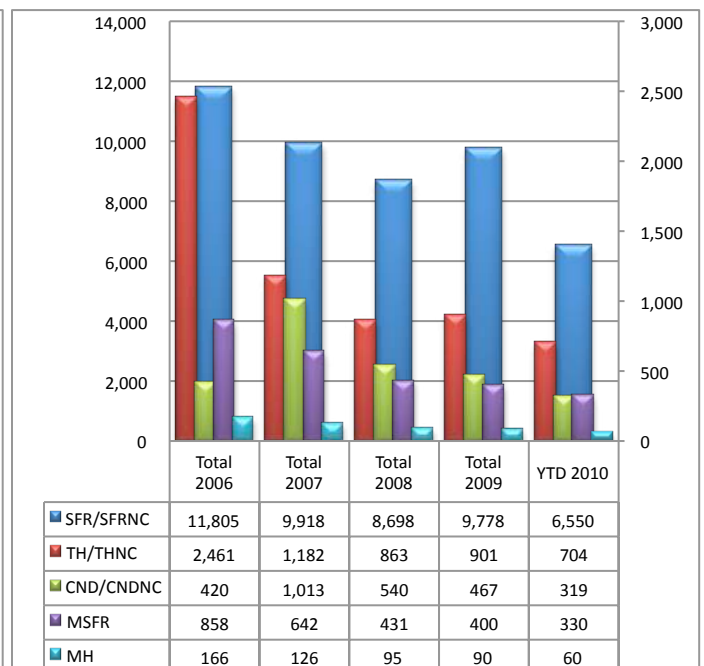
Unit Sales – Breakdown by Type



Total Unit Sales By Type - Monthly Comparison



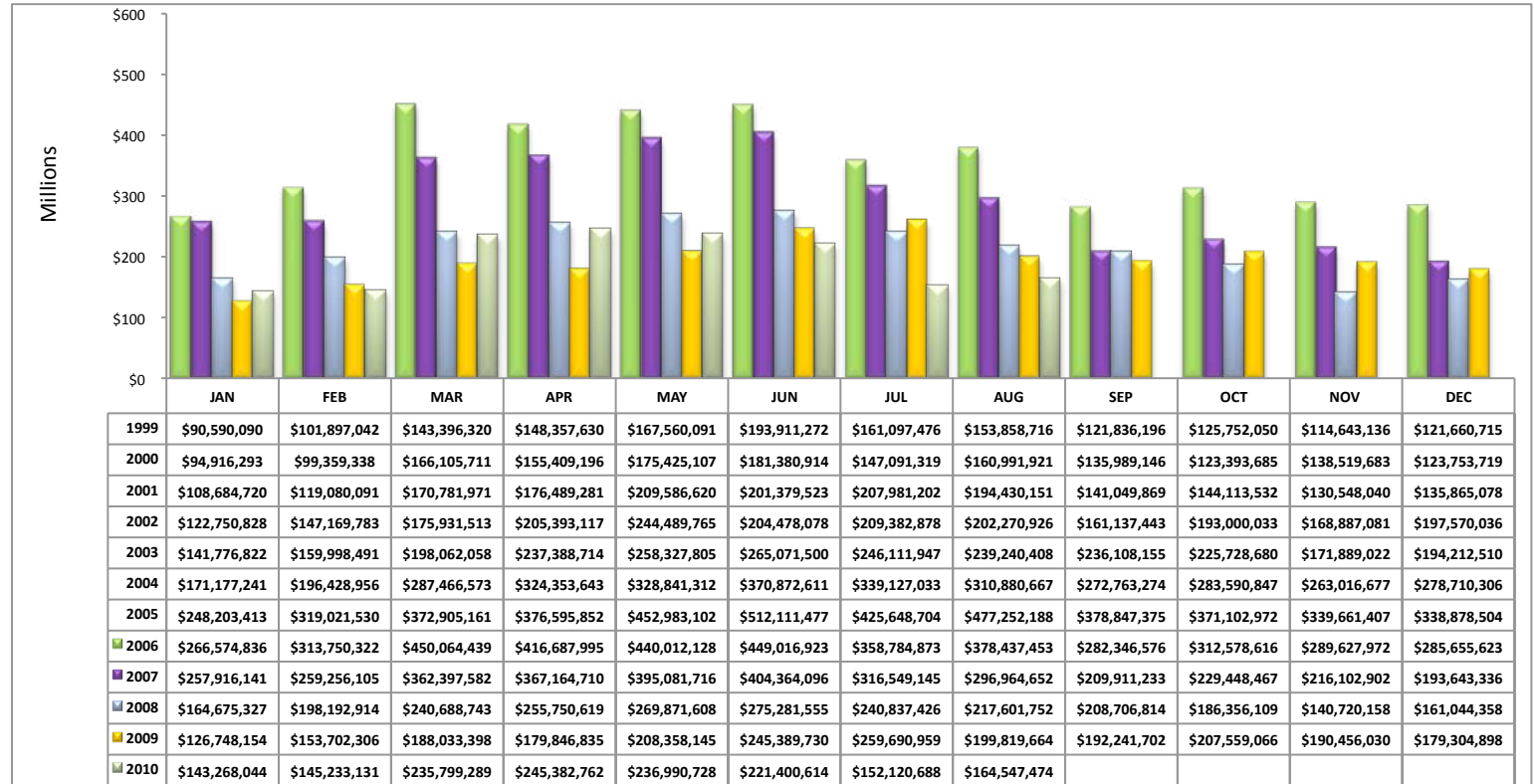
YTD Annual Comparison – Breakdown by Type



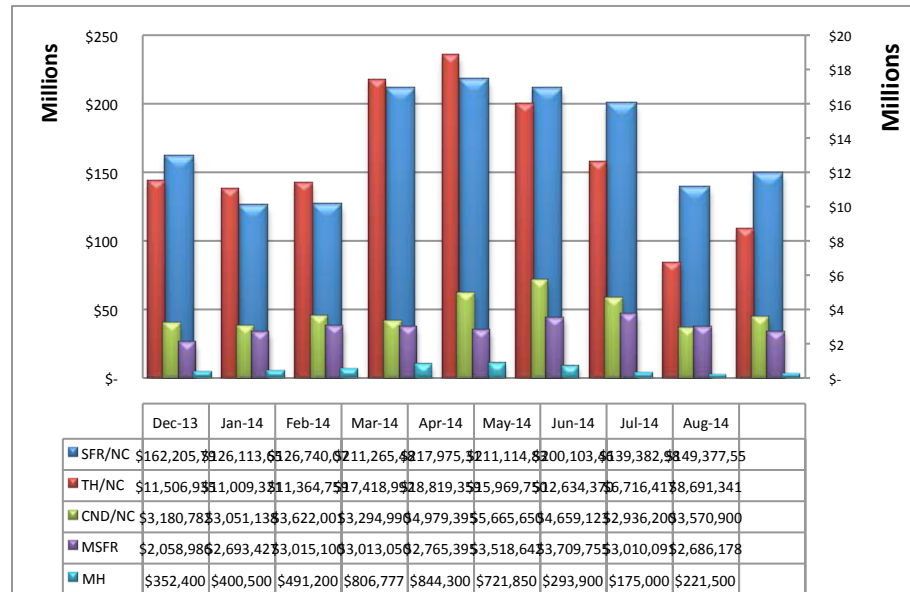
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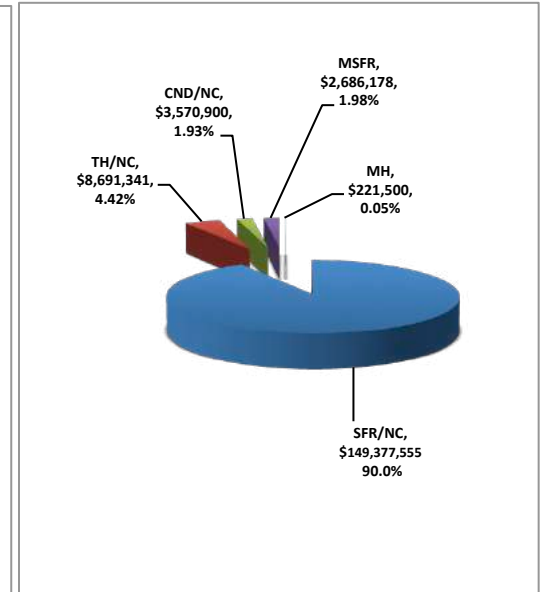
Total Sales Volume - August 2010



Total Sales Volume By Type - Monthly Comparison



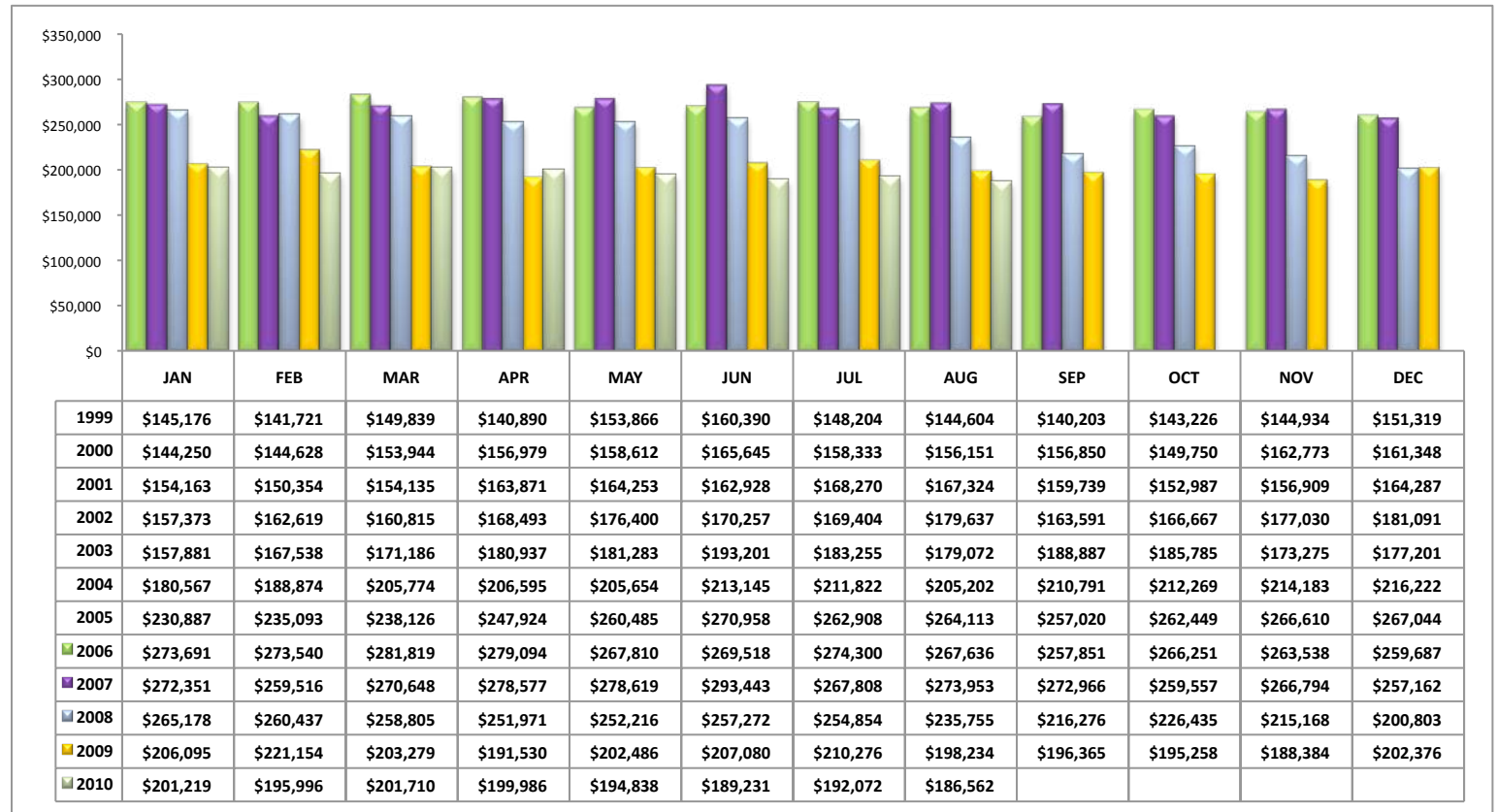
Monthly Volume by Type



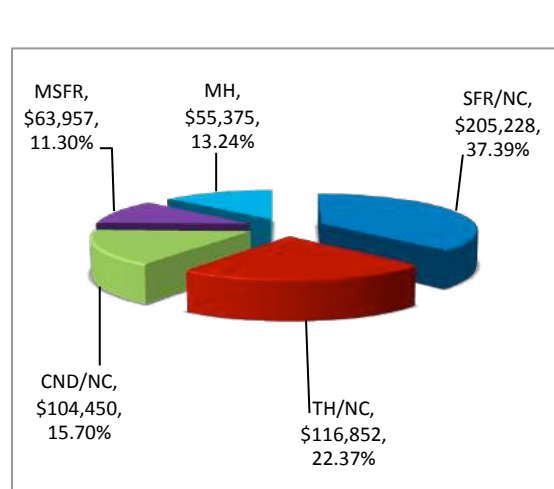
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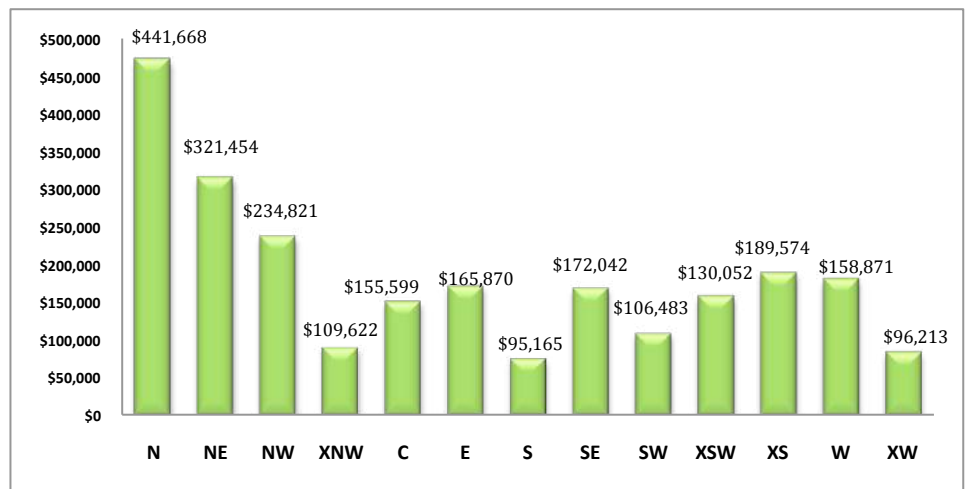
Average Sales Price – August 2010



Average Sales Price by Type – August 2010



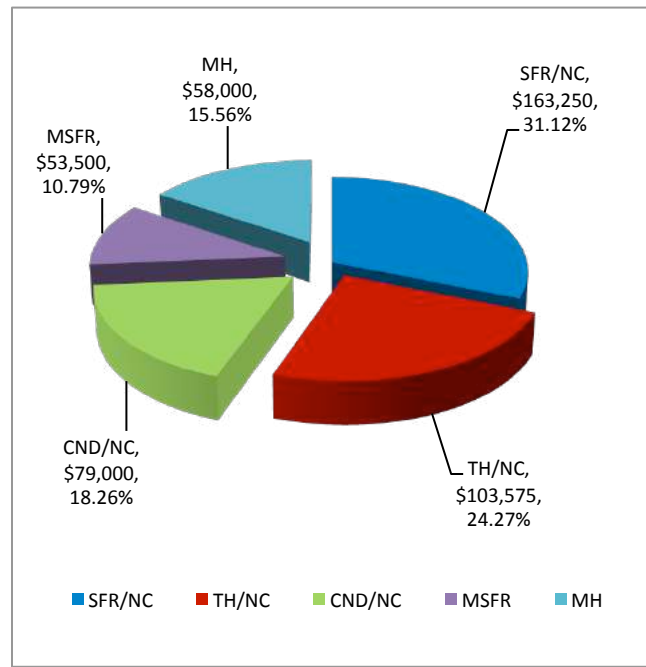
Average "Listing" Price per Area – August 2010



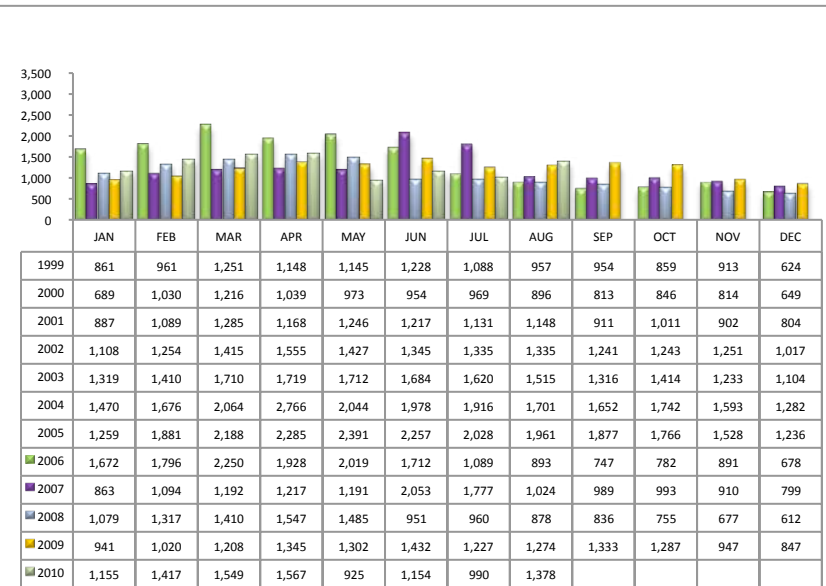
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AUGUST 2010 RESIDENTIAL SALES STATISTICS

Median Sale Price – by Type



Total Listings Under Contract For The Month

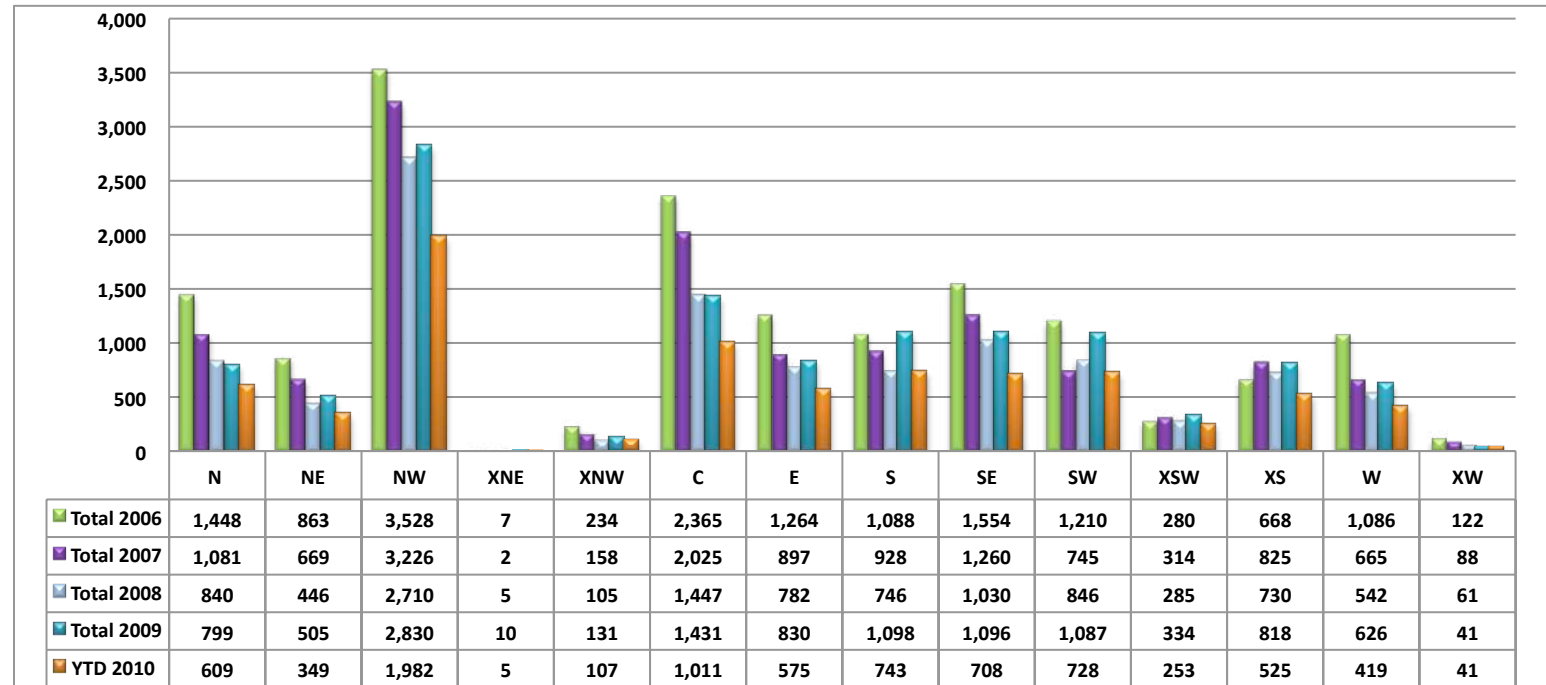


***Newly Under Contract For The Month= 640**

Median Sale Price – August 2010



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Number of Sold Listings by Area – Annual Comparison**Average \$ Sold per Area by # of Bedrooms**

	0-2 Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
N	\$192,212	\$338,213	\$534,430	\$958,333	\$407,352
NE	\$105,300	\$316,430	\$334,602	\$397,880	\$307,255
NW	\$173,985	\$212,572	\$250,590	\$337,307	\$222,867
XNW	\$0	\$83,583	\$157,850	\$110,000	\$103,022
C	\$119,467	\$144,855	\$205,360	\$137,500	\$146,676
E	\$99,790	\$150,200	\$199,146	\$175,556	\$155,939
S	\$60,542	\$84,430	\$121,994	\$137,000	\$93,243
SE	\$92,389	\$161,920	\$183,206	\$276,333	\$166,066
SW	\$63,327	\$100,640	\$115,320	\$199,000	\$100,923
XSW	\$122,108	\$119,821	\$111,500	\$0	\$120,619
XS	\$127,908	\$154,622	\$206,360	\$243,943	\$177,769
W	\$85,882	\$157,417	\$230,875	\$0	\$151,972
XW	\$122,000	\$57,113	\$127,433	\$53,000	\$91,080
XNE	\$0	\$345,000	\$0	\$0	\$345,000

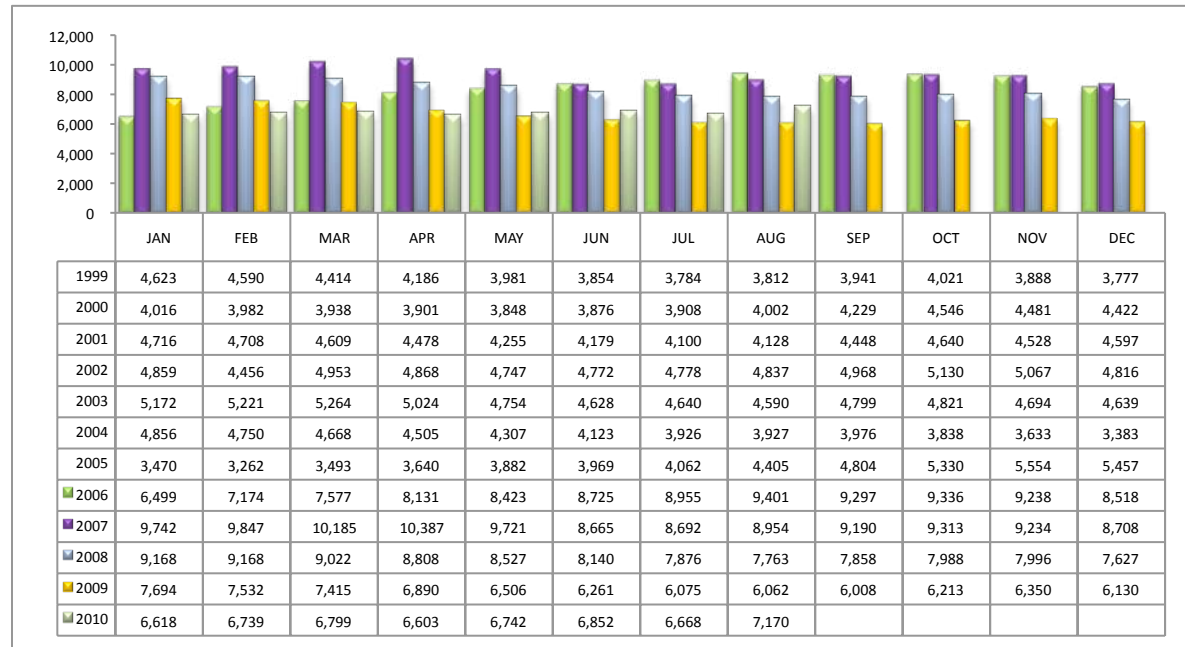
Units Sold per Area by # of Bedrooms

	0-2 Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
N	17	28	18	6	69
NE	5	10	17	5	37
NW	42	107	56	14	219
XNW	0	6	2	1	9
C	35	47	18	2	102
E	13	22	18	4	57
S	12	42	25	1	80
SE	9	48	31	3	91
SW	13	49	29	1	92
XSW	16	7	2	0	25
XS	9	20	18	6	53
W	7	27	4	0	38
XW	1	3	3	1	8
XNE	0	2	0	0	2

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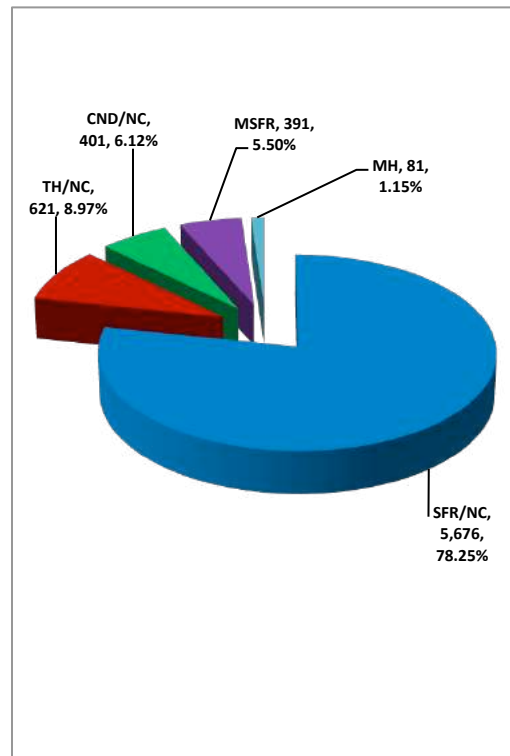
AUGUST 2010 RESIDENTIAL SALES STATISTICS

Active Listings - August 2010

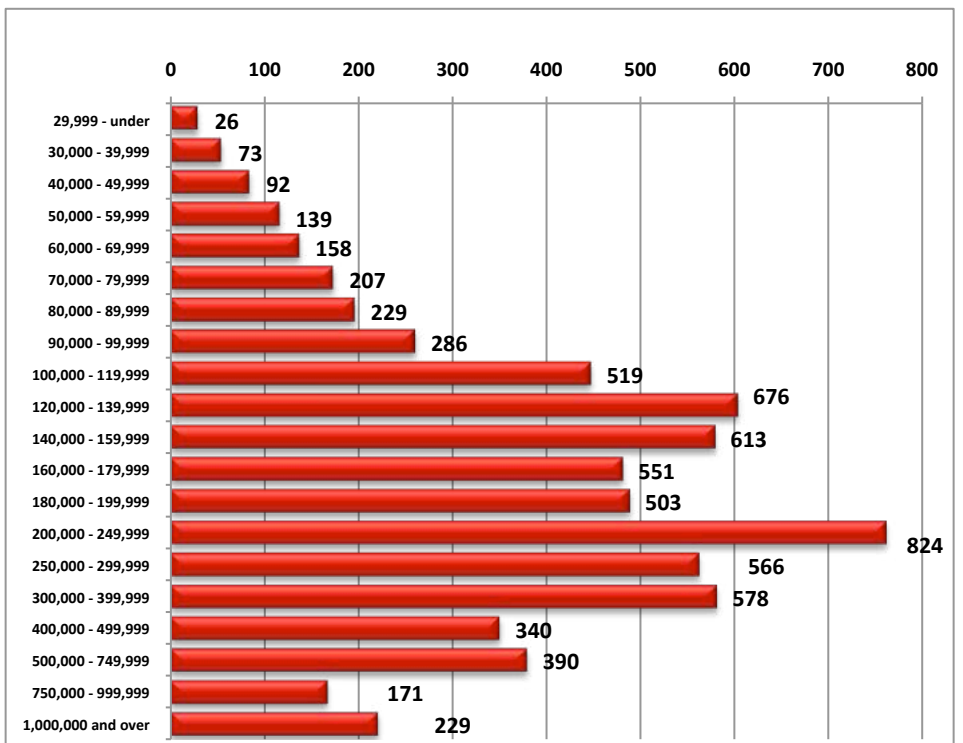


Area	# of Listings
N	676
NE	404
NW	1826
XNE	23
XNW	99
C	921
E	461
S	427
SE	645
SW	479
XSW	291
XS	533
W	334
XW	51

Active Listings Unit Breakdown



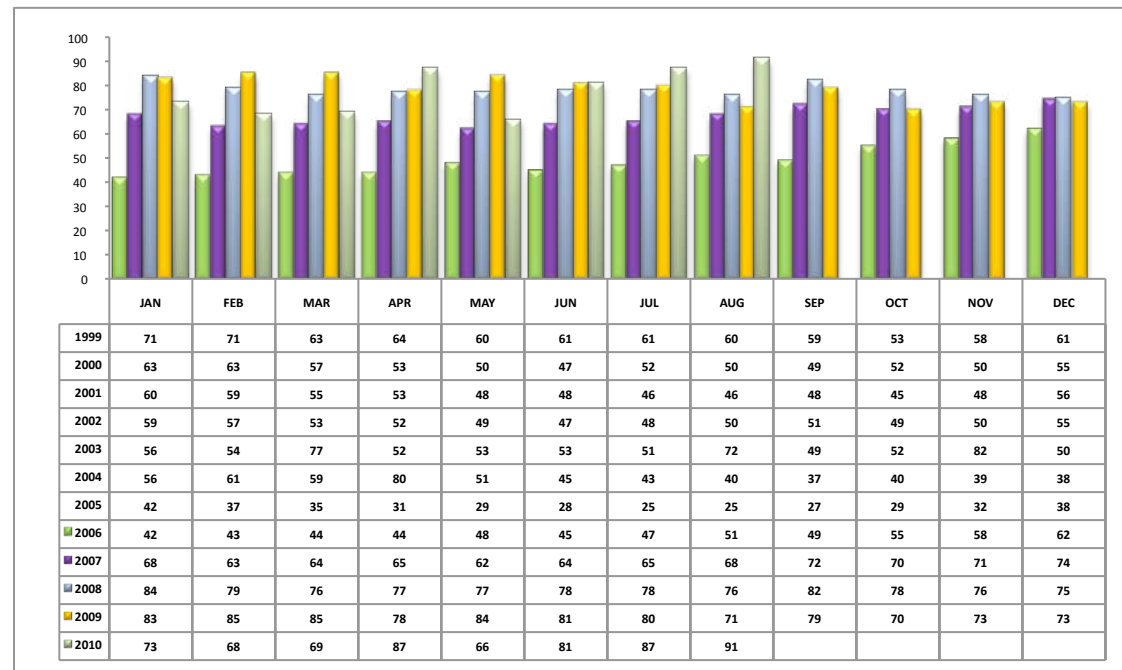
Active Listings Price Breakdown



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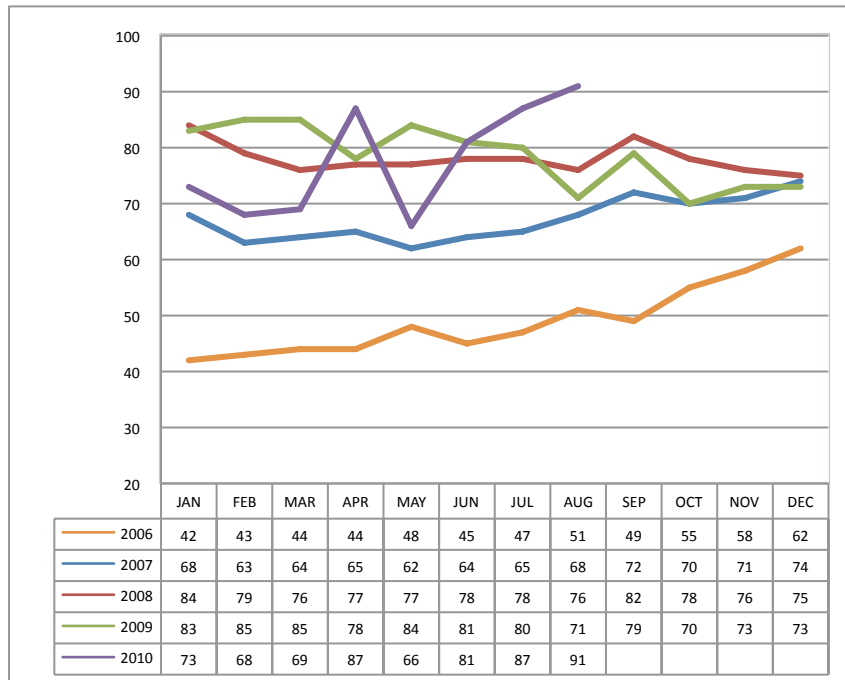
AUGUST 2010 RESIDENTIAL SALES STATISTICS

Average Days on Market/Listing - August 2010

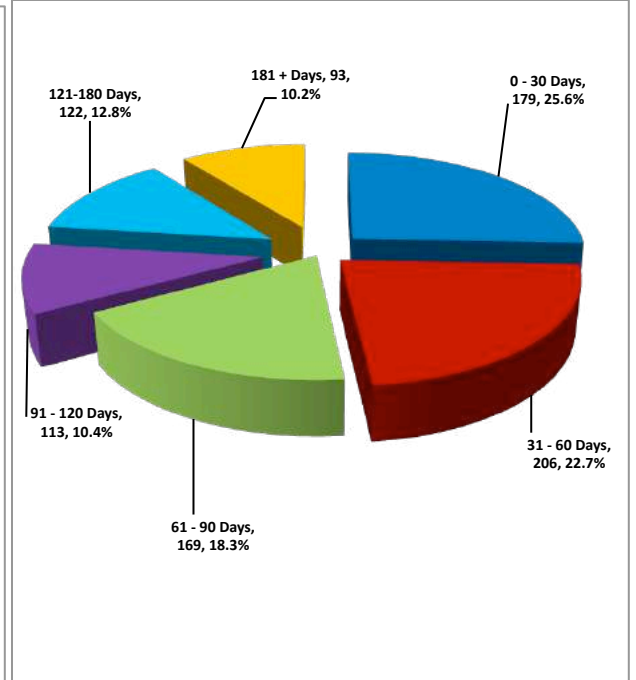


Area	Avg. DOM
N	97
NE	110
NW	98
XNE	59
XNW	82
C	93
E	82
S	68
SE	76
SW	87
XSW	84
XS	104
W	114
XW	111

Annual Comparison - Average Days on Market



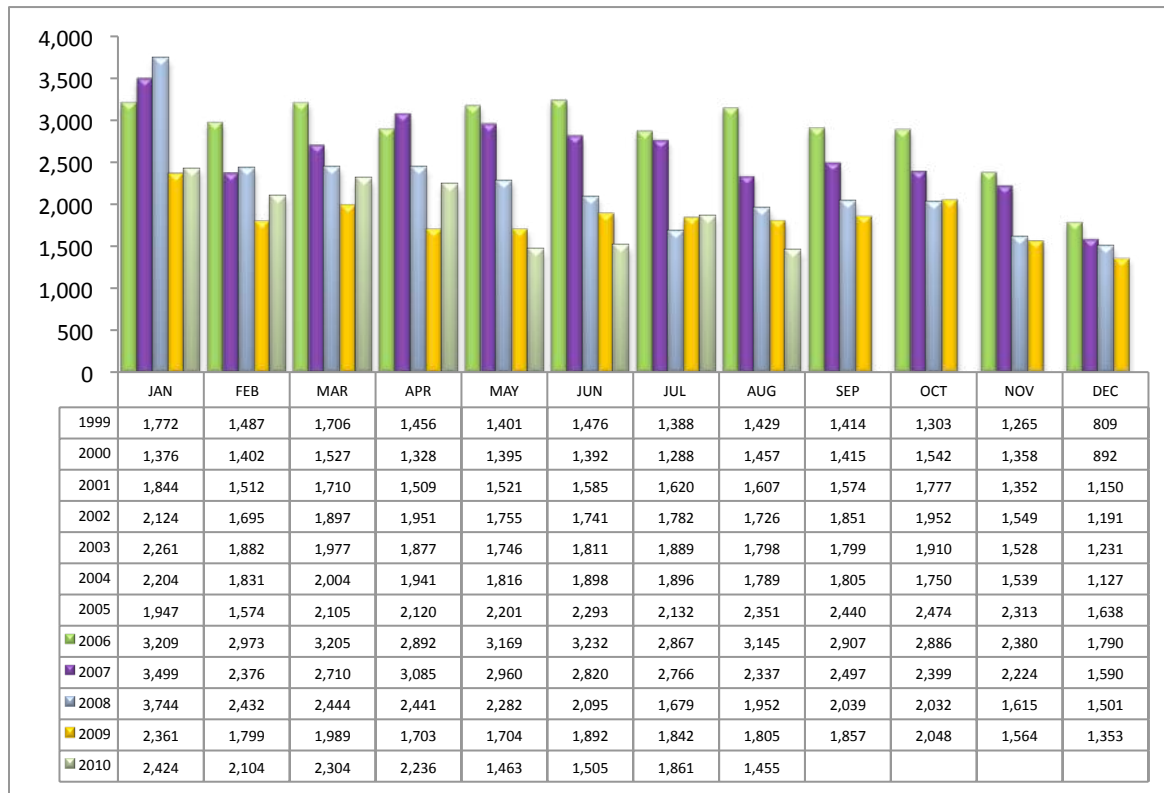
Average Days on Market/Listing Breakdown



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AUGUST 2010 RESIDENTIAL SALES STATISTICS

New Listings – August 2010



*Includes properties that were re-listed

Area	# of Listings
N	106
NE	86
NW	353
XNE	3
XNW	13
C	187
E	100
S	109
SE	153
SW	90
XSW	64
XS	110
W	70
XW	11

Misc. MLS Information – August 2010

Month	Expired	Cancelled	Temp Off Mkt.	Re-Lists
March 2010	361	572	13	58
April 2010	379	486	12	N/A
May 2010	391	83	N/A	N/A
June 2010	419	522	75	N/A
July 2010	384	556	91	N/A
August 2010	396	551	55	N/A
June 2009	462	484	13	66
July 2009	421	522	10	51
August 2009	376	442	14	59

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