

# Officer and Director Elections

# **2022 Election Preview**

Candidate Biographies

# **President's Letter**



#### Dear members,

I am Excited! We are at the point in the year where you cast your vote for 2023 Leadership within YOUR Tucson Association of REALTORS®. It is fantastic to see a great slate of candidates that care deeply about the association and want the best for its members. These candidates have made the decision to serve as a volunteer, giving of their time, their ideas, their talents, their leadership skills and their absolute best efforts to our association. The candidates have been vetted through our Nominating,

Credentials & Recognition Taskforce and have the necessary credentials to run for the office they have selected. Those that are elected will represent the membership and our profession in Southern Arizona.

I sincerely thank the Nominating, Credentials & Recognition Taskforce for their time and efforts in bringing us a wonderful slate of candidates in this election. Thank you to those candidates who have made the commitment to dedicate 2023 as the year they choose to make a difference!

The real estate industry continues to change and we must grow and change at a pace we may not all be comfortable with. We must educate ourselves to those changes as quickly as possible and make the changes needed within our association to stay at the forefront. As you look over the slate of candidates please take the time to read each candidates unique qualifications and biographies and then cast an informed vote for those you believe will make a POSITIVE contribution to YOUR Association.

Your opportunity to VOTE will begin on April 4 and will continue through April 10. Results will be announced the week of April 11.

This is not a popularity contest; this is a task I ask you to take seriously, a decision you make that will lead us down an unknown future path. Let your voice be heard and VOTE today!

TAR Vision - We champion real estate and strengthen the success of those we serve by Advocating, Connecting and Educating!

Thank you in advance for your vote!

Your 2022 TAR President,

Jodi Koch

# **Election Calendar**

Week of March 21 and March 28, 2022 - Candidate biographies and the Electronic Election Preview are emailed to the membership.

Monday, April 4, 2022 - Elections open

Sunday, April 10, 2022 - Elections end

Week of April 11, 2022 - Results will be announced

# **Voting Instructions**

- **1**. Enter the voting system through the secure link that will be emailed to you.
- 2. Your assigned Voter ID will automatically appear on the displayed ballot.
- 3. Please read any displayed voting instructions carefully and make your selections.
- 4. When you have completed making your selections, review your ballot, and then click the Cast Your Ballot button.
- 5. You can only vote ONCE. After your ballot is cast, you will not be allowed to change your vote.
- 6. You have now completed the voting process. A confirmation message will appear on your screen.

# Email to look out for:

# **REALTOR®** Members:

SUBJECT: Elections for 2023 TAR Officers and Directors FROM: "Tucson Association of Realtors" <<u>tar-voting@balloteer.com</u>> REPLY-TO: <u>christine@tucsonrealtors.org</u>

# **Affiliate Members:**

SUBJECT: Election for 2023 TAR Affiliate Director FROM: "Tucson Association of Realtors" <<u>tar-voting@balloteer.com</u>> REPLY-TO: <u>christine@tucsonrealtors.org</u>

SAMPLE REALTOR® Ballot (The ballot will include photos and bios)				
TUCSON ASSOCIATION OF REALTORS®				
Elections for 2023 TAR Officers and AAR Quota Directors				
Contact Christine Sanchez at 520-382-8776 or Christine@tucsonrealtors.org				
*Voter ID:				
1. TAR President-Elect - Vote for not more than 1    Marcela Fuentes, CASAS Real Estate (View Info) Thomas Sloyan, RE/MAX Excalibur (View Info) Catherine Wolfson, Coldwell Banker Realty (View Info) Catherine Wolfson, Coldwell Banker Realty (View Info) Catherine Vote for not more than 1 William Arnold, William G. Arnold, Ltd. (View Info) Jennie James, RE/MAX Results (View Info) Jennie James, RE/MAX Results (View Info) Jennie James, RE/MAX Results (View Info) Jannie James, RE/MAX Results (View Info) Laura Mance, Long Realty Company (View Info)				
Robb Sikes, Centra Realty ( <u>View Info</u> )				
4. AAR Quota Director - Vote for not more than 2				
Candy Bowen, Real Broker AZ, LLC ( <u>View Info</u> )				
Ginny Huffman, Imagine Realty Services Ltd. ( <u>View Info</u> )				
Lisa Nutt, Coldwell Banker Realty ( <u>View Info</u> )				

SAMPLE Affiliate Ballot (The ballot will include photos and bios)				
		TUCSON ASSO		
	Elec	ctions for 2023 T	AR Affiliate Director	
Contact Ch	istine Sanchez at 5:	20-382-8776 or <u>Ch</u>	ristine@tucsonrealtors.org	
*Voter ID:				
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# **Candidate Biographies - TAR President-Elect**



# Marcela Fuentes, AHWD CASAS Real Estate

I am Marcela Fuentes, I was born in Tucson but grew up in the illustrious border town of Nogales that provided a mixture of both American and Hispanic Culture. When it was time to go to College there was a need to move from the small town to the big city. While working on my Bachelor's in Psychology and Sociology at the University of Arizona I started working in Real Estate thinking of doing it part time, as I was working on my degree.

It turned out that Real Estate became my true career and where I found my real passion. I have been working in Real Estate alongside my mother, for more than 17 years as part of a Mother-Daughter Bilingual Team primarily helping First Time Home Buyers find a place to call their own. I opened my brokerage, CASAS Real Estate in 2016 and I am enjoying every minute and every challenge that entails!

My service to the Tucson Association of REAL TORS® started when I joined Young Professionals Network where I then became Chair. While sitting on various Committees I became the Vice President for the Association in 2019. I am the Treasurer for the Tucson Association of REALTORS® in 2022. I hope to be able to serve the Association for many years to come!



# Thomas Sloyan, CRS, e-PRO, SFR, SRES RE/MAX Excalibur

Hello to all you hard working REALTORS® this is Tom Sloyan a candidate for President Elect for 2023. Just to let you know a little about myself, I am a native Tucsonan and have been a practicing REALTOR® since 1979. I hold the CRS, e-PRO, SRES and SFR designations and believe in continuous education. I have been serving with the Tucson Association of REALTORS® since I served on the Rodeo Committee back in 1980 and was a member of the Young REALTORS® Committee throughout the 1980s and early 1990s. I was elected to the Board of Directors for the TAR & MLS in the 1990s. I took a step back when my sons were in high school and then in 2004 was elected to the TAR Board of Directors. I was elected Vice President in 2006, President Elect in 2007 and served as your President in 2008. I was also appointed the AAR LPA Committee Chairman in 2014 and was the President of the TRCF in 2016. I believe you must remain active in our Association as it is the largest Trade Association in Southern Arizona. I look forward to representing you as your 2023 President Elect and 2024 President. Remember to Vote!



**VIDEO** 

# **Candidate Biographies - TAR President-Elect**





# Catherine Wolfson, CRS, GRI Coldwell Banker Realty

I began my real estate career in the early 1980's working for Tucson Realty and Trust Company as the weekend receptionist during college. Soon after, I obtained my real estate license and have never looked back. As a 3rd generation Tucsonan and witnessing many positive and negative industry changes, I appreciate future challenges and opportunities.

Because of my service on the Tucson Association of Realtors Board of Directors since 2019, I am grateful for the encouragement, friendship and help received from my fellow Realtors, affiliates and staff. You are my extended family and I am asking for your vote to serve as your President Elect in 2023, so I can give back to the community that has provided endless support to me.

VIDEO

My qualifications:

- TAR Board of Directors 2019 to present
- TAR Vice President 2021
- Professional Development Committee 2022
- TAR Forms Task Force 2015 to present, past chair 2021
- TAR Risk Reduction Committee 2018 to present
- MLSSAZ Technology Committee 2019 to 2021
- Outstanding Service Award for 2019
- RAPAC Major Investor present
- Graduated from the University of Arizona with a Bachelor of Fine Arts with emphasis in drawing and painting
- Past President and honorary member of the Tucson Museum Art League

# **Candidate Biographies - TAR Vice President**





**VIDEO** 

# William Arnold, RCE William G. Arnold, Ltd.

I am running for Vice President because I believe the Board needs members with long term experience (non & for-profit boards of directors, Realtor® association oversight, and corporate issues). It's very important to have an array of new, newer, and experienced board members for several reasons - providing a place for new leadership to gain experience, a pathway for moving up the leadership ladder, and avoiding pitfalls. Additionally, it is critically important to have someone on the Board who will ask hard questions, insist on accountability, and ensure that decisions are member centric.

I recently sent you several emails which asked for your input, provided you with <u>my credentials</u>, gave you a list of your <u>fellow Realtors® who have endorsed</u> <u>my campaign</u>, and listed <u>my short term priorities</u> if elected. There are two remaining points that I believe are important for you to know: The first is that my ears and my door are always open ... If I can support you in some way, please don't hesitate to reach out. The second is that, if elected, I will have only one criteria for making decisions ... Is the result going to be what is absolutely the best outcome for you, the member?



#### Jennie James, PMN RE/MAX Results

Jennie is an Arizona Native, living in Tucson since she was 5. Most of her relatives that are not in Arizona, live in the Chicago area and Western North Dakota. Jennie graduated from the University of Arizona with a B.A. in English, and a history minor. She started in real estate in 2004. During the downturn in the market Jennie worked on hundreds of foreclosures and completed several thousand BPOs (Broker Price Opinions). Jennie works mostly with Investors, Sellers, & First-time buyers. It is her believe that no deal is too small as everyone deserves great customer service. Jennie has been with RE/MAX since 2014 and had her own office, RE/MAX Dwell, for a few years before merging with RE/MAX Results. In 2018, Jennie was the President of the Women's Council of REALTORS Tucson Network as well as a Director for Tucson Association of REALTORS in 2017 & 2018. In 2021, she was Treasurer of Tucson Association of REALTORS, and VP in 2022. In her spare time, she has volunteered with non-profit organizations such as TROT, Steady Strides and Family Caregiver Foundation.

# **Candidate Biographies - TAR Treasurer**



# Laura Mance, CRB Long Realty Company

This is my 40<sup>th</sup> year in real estate and I have been active in our local and state association for most of them. I stepped aside from running for office after my 2003 presidency to make way for new leaders though I have remained active. I'm currently a member of the TAR finance committee and the MLS standards committee. I've chosen to run again for two reasons. I believe that there is value in having representatives who have weathered many markets and economic conditions. I also believe the position of treasurer will benefit greatly from my past experience on the board and my current experience as president of a large company. I am familiar with the budgeting process and the importance of reinvesting in the business in addition to being fiscally responsible in order to ensure a healthy future.

Part of my responsibility will be to encourage members to find ways to be involved in our association. The experience I gained from it shaped the leader I am today.

I believe that a TAR Board which combines new and contemporary thinkers and the wisdom that comes from experience will be a strong combination.



# Robb Sikes, MBA, AB, AHWD® Centra Realty

With over 25 years of financial, management, accounting, human services, and academic experience, Robb is a solid strategic partner in real estate! He earned an MBA in Accounting/Human Resource Management, a BSBA in Accounting, a BA in Finance and is an Associate Broker. Robb is also a Professor in the Commerce Department at The University of Arizona. His professional financial and human services vitae include Vice President of Finance, Chief Financial Officer, Treasurer, Director of Human Resources, and Director of Corporate Compliance.

2022-Present: Director | Tucson Association of REALTORS®

- **2021-Present**: Vice-Chair, Finance Committee | Tucson Association of REALTORS  $\ensuremath{\mathbb{R}}$
- **2018-Present:** Forms Review Member | Arizona Association of REALTORS® **2018-2019:** Treasurer | Women's Council of REALTORS®
- **2017-2019**: Appointed Mortgage Broker Testing Committee | Superintendent of Arizona Department of Financial Institutions (AZDFI)
- **2016-Present:** Certified Instructor (#I16-0088) | Arizona Department of Real Estate (ADRE)

Active in athletics and an avid volleyball player, Robb has also studied 13 languages and cultures! Robb is a volunteer, board member, writer, and sponsor for numerous not-for-profit organizations, past and present, including Tucson Association of REALTORS®, The University of Arizona, Women's Council of REALTORS®, New Mexico Department of Public Health, University of New Mexico, University of Michigan, and University of Windsor, Ontario, Canada.

VIDEO

# Candidate Biographies - AAR Quota Director



# Candy Bowen Real Broker AZ, LLC

Candy Bowen, Associate Broker, REAL Brokerage, sold over 500 homes her first 5 years in Real Estate, her titles include RPAC Platinum R Presidents Circle Investor, Participation Chair TAR RAPAC Leadership committee, Events Chair for AAR DEI, TRCF Director, Care Fund Advisory Board and. established a AAR YPN and 2022-2023 Chair.

Candy supports women in business, bringing new leadership into the association and is also an educator, mom, Navy veteran, and former law enforcement officer. A strong, confident, successful mentor and role model.

As Chair of YPN she lead her committee to raise \$54,0000 for charity through collaboration and creating relationships. With a passion for RPAC, Leadership, & Education. Bringing a mission to create valuable relationships and promoting collaboration within the real estate community in AZ.



#### Ginny Huffman Imagine Realty Service Ltd

As a long time member of the Tucson Association of Realtors, Ginny has been active in many committees, and was honored to serve as your 2018 President. She has served on the Housing Opportunities Committee, Property Management Committee, MLS Standards, Risk Management Committee and the Small Broker Forum and TAR Finance Committee. And plans to continue serving and contributing to our Association for many years to come.

She is currently an AAR Director through 2022, and serves on the Legislative and Legislative and Political Affairs Committees for AAR. She also serves on the NAR Single Family Investment Committee.

She has also served as 2012 President of the Southern Arizona Chapter of the National Association of Residential Property Managers, and continues to be active with NARPM. And is currently President-Elect for the Southern AZ Chapter. Currently serving on the NARPM State Board as the Legislative Chair on the Legislative Committee, and on the NARPM National Legislative Committee.

Ginny has achieved her C2EX, and is e-Pro certified and acquired the At Home with Diversity (AHWD) certification.

She has also worked closely with the Town of Marana in the capacity of chairing a work group looking at Affordable Housing opportunities within the town, as well as currently participating as a Town Hall Forum Delegate for the Town of Marana.

Ginny would be honored to be selected to serve as AAR Director representing our local and state associations.

# Candidate Biographies - AAR Quota Director



#### Lisa A. Nutt, MBA, REALTOR® Coldwell Banker Realty Servant Leader, Educator and Multi-Passionate Mompreneur

Lisa Nutt is a Southern Arizona native with over 25 years' experience in both the public and private sectors with an emphasis on government/international/community relations, intercultural communication, economic development, community/civic engagement and instruction.

She has been invited to the White House on two occasions as a result of her projects - the first worked to better integrate international students into the campus and greater community through service and the second resulted in an Immigrant Leadership Program.

Lisa earned her undergraduate degree in Business/Management and an MBA in Global Management. She is a native Spanish speaker, conversant in two other languages, bicultural and grew up as the daughter of an immigrant in an inter-racial marriage in Douglas.

Her real estate career began in 2018 and she earned Keller Williams' Rookie of Year for 2019. Lisa currently serves as a Commissioner on the Pima County/Tucson Women's Commission, Vice President of Events and Programming for the National Association of Women Business Owners-Tucson Chapter, Chair of the Housing Opportunities and Professional Development Committees for the Tucson Association of Realtors and is an active member of 100+ Women Who Care-Tucson Chapter.

# **Candidate Biographies - TAR Affiliate Director**



# Michael Bock Stewart Title

Michael Bock has been a member of Tucson Association of Realtors since 2004 when he joined Stewart Title as a Business Development Officer. Since then he has been very involved in the Association serving on several committees over the years and always being apart of their events. Whether Hosting, Emceeing or heading up the volunteering, Michael has made the Association as much a part of his life and focus as his actual role at Stewart Title. Michael strives to make a change and increase involvement not only at the Association but in our community as well. Michael was your TAR Affiliate of the Year for 2018 and would like to continue his service to the Association by being your Affiliate Director for 2023-2024.

He would like to see more affiliates involved in TAR and will strive to bring in more members but also to give the members the voice and the recognition they deserve in the Association.

So please vote for Michael to continue the work of fellow Affiliate Directors in the upcoming years.



# Shannon Smith Fidelity National Title

I have called Tucson home since I was 2 years old. I attended Salpointe Catholic High School and graduated from the University of Arizona with a degree in Marketing. Growing up in a Real Estate family, I learned about Addendums and locking rates at an early age, which made the transition to Title and Escrow easy. I just celebrated 23 years with Fidelity National Title and currently serve as the Sales Manager to an amazing team.

I have been involved with TAR, WCR, AzAMP and SAMLA for many years and held various leadership positions. I currently hold a Board position with the Community Foundation of Southern Arizona and am a member of the National Charity League.

When I am not working, you will most likely find me at a softball field watching my daughter play or traveling to a beach (Laguna Beach is my favorite!).

My vision for serving as Affiliate Director is to continue the efforts of those before me while engaging the needs of all Affiliates and encouraging participation in our Association. Serving our community, our industry and our Association has always been my priority and I would be honored to be your next Affiliate Director.



**VIDEO**