

February

CE MONDAY SCHEDULE

9 AM – 12 PM

1 PM – 4 PM

FEB
2

AI & AGENTS: LEVERAGING
TECH FOR EFFICIENCY,
COMPLIANCE & CLIENT
PROTECTION

CE: Requirements for Licensees*
Instructor: Lisa Sullivan
*Formerly Commissioner Standards

GUARDIANS OF THE DEAL:
PROTECTING CONSUMERS
IN AZ REAL ESTATE
TRANSACTIONS

CE: Legal Issues
Instructor: Lisa Sullivan

FEB
9

RESIDENTIAL RENOVATION

CE: Contract Law
Instructor: Derrick Polder

YOUR BOUNDARIES OF
DISCLOSURE

CE: Disclosures
Instructor: Jim Callery

FEB
23

REAL ESTATE & MORTGAGE
FRAUD—HOW TO IDENTIFY
AND AVOID IT

CE: Legal Issues
Instructor: Glen Smart

ARE YOU BEING FAIR?

CE: Fair Housing*
Instructor: Matthew Tennyson
*This course fulfills NAR FAIRH requirements

MAR
2

AGENCY AND THE CODE OF
ETHICS

CE: Agency with COE*
Instructor: Lisa Nutt
*This course fulfills NAR COE requirements

UNLOCKING
HOMEOWNERSHIP:
MASTERING THE VA HOME
LOAN PROGRAM

CE: General
Instructor: Ashira Davis



\$10 MEMBER | \$15 NON-MEMBER

520-327-4218 | TUCSONREALTORS.ORG
2445 N TUCSON BLVD. TUCSON, AZ 85716

NO REFUNDS

April

CE MONDAY SCHEDULE

9 AM - 12 PM

1 PM - 4 PM

APRIL
6

YOUR RIGHT TO WRITE:
ARIZONA ARTICLE 26 AND
THE POWER OF CONTRACT
LAW

CE*: Contract Law
Instructor: Lisa Sullivan

ETHICS REMIX: NAVIGATING
MODERN ETHICAL DILEMMAS

CE*: Requirements for
Licensees** with COE

Instructor: Lisa Sullivan

***Formerly Commissioner Standards
This course fulfills NAR COE requirements*

APRIL
13

FAIR HOUSING ISSUES

CE*: Fair Housing**
Instructor: Jim Callery

***This course fulfills NAR FAIRH requirements*

GENERATIONAL NEEDS IN
HOMEOWNERSHIP AND
FINANCING

CE*: Legal Issues
Instructor: Glen Smart

APRIL
20

HOW TO KILL A
REAL ESTATE DEAL

CE*: Agency
Instructor: Derrick Polder

THEY'RE CLAIMING WHAT?
DISCLOSURES

CE*: Disclosures
Instructor: Matthew Tennyson

APRIL
27

ARIZONA CONNECTION

CE*: Legal Issues
Instructor: Lisa Nutt

INSIDE THE NUMBERS:
CREDIT SCORING,
REPORTING AND CONSUMER
RIGHTS

CE*: Legal Issues
Instructor: Ashira Davis



\$10 MEMBER | \$15 NON-MEMBER

520-327-4218 | TUCSONREALTORS.ORG
2445 N TUCSON BLVD. TUCSON, AZ 85716

NO REFUNDS

June

CE MONDAY SCHEDULE

9 AM – 12 PM

1 PM – 4 PM

**JUNE
1**

AGENCY ADVENTURES:
NAVIGATING
REPRESENTATION IN THE
NEW ERA

CE: Agency Law
Instructor: Lisa Sullivan

RULES WORKSHOP

CE: Requirements for Licensees*
Instructor: Jim Callery
**Formerly Commissioner Standards*

**JUNE
8**

THE NAR CODE OF ETHICS –
YOUR PROMISE*

CE: Fair Housing
Instructor: Lisa Nutt
**This course fulfills both NAR FAIRH + COE
requirements*

REVERSE MORTGAGES –
FEATURES AND LEGAL ISSUES

CE: Legal issues
Instructor: Glen Smart

**JUNE
15**

UNDERSTANDING THE FHA

CE: General
Instructor: Derrick Polder

UNLOCKING
HOMEOWNERSHIP:
MASTERING THE VA HOME
LOAN PROGRAM

CE: General
Instructor: Ashira Davis

**JUNE
22**

DISCLOSURE & THE RE
PROFESSIONAL

CE: Disclosures
Instructor: Eric Gibbs

IS THERE A FORM FOR THAT?

CE: Contract Law
Instructor: Matthew Tennyson



\$10 MEMBER | \$15 NON-MEMBER

520-327-4218 | TUCSONREALTORS.ORG
2445 N TUCSON BLVD. TUCSON, AZ 85716

NO REFUNDS

August

CE MONDAY SCHEDULE

9 AM – 12 PM

1 PM – 4 PM

AUG
3

CONTRACT CATASTROPHES:
AVOIDING 10 MOST
COMMON MISTAKES IN
R.E. AGREEMENTS

CE: Contract Law
Instructor: Lisa Nutt

POSSIBLE TURBULENCE –
FASTEN YOUR SEATBELTS

CE: Agency
Instructor: Matthew Tennyson

AUG
10

YOUR BOUNDARIES OF
DISCLOSURE

CE: Disclosure
Instructor: Jim Callery

INSIDE THE NUMBERS: CREDIT
SCORING, REPORTING AND
CONSUMER RIGHTS

CE: Legal Issues
Instructor: Ashira Davis

AUG
17

ADVERTISING AND SOCIAL
MEDIA WITH COE

CE: Requirements for Licensees*
Instructor: Lisa Nutt

*Formerly Commissioner Standards
This course fulfills NAR COE requirements

QUALIFYING THE BORROWER

CE: General
Instructor: Glen Smart

AUG
24

DIVORCE, DIVISION AND
DEBT

CE: Legal Issues
Instructor: Derrick Polder

FAIR HOUSING TODAY:
FROM COMPLIANCE TO
COMMITMENT

CE: Fair Housing
Instructor: Lisa Sullivan
*This course fulfills NAR FAIRH requirements



\$10 MEMBER | \$15 NON-MEMBER

520-327-4218 | TUCSONREALTORS.ORG
2445 N TUCSON BLVD. TUCSON, AZ 85716

NO REFUNDS

October

CE MONDAY SCHEDULE

9 AM - 12 PM

1 PM - 4 PM

OCT
5

DON'T BEND THE BINSR

CE: Disclosure
Instructor: Cathy Erchull

UNDERWRITING THE
MORTGAGE LOAN

CE: General
Instructor: Glen Smart

OCT
19

RESIDENTIAL RENOVATION

CE: Contract Law
Instructor: Derrick Polder

CRACKING THE CODE
THROUGH COMMISSIONER'S
STANDARDS

CE: Requirements for Licensees*+ COE
Instructor: Matthew Tennyson
*Formerly Commissioner Standards
Fulfills NAR COE Requirements

OCT
26

BUYER BROKER
NEGOTIATIONS - FROM
CHALLENGE TO TRIUMPH

CE: Agency
Instructor: Lisa Nutt

INSIDE THE NUMBERS:
CREDIT SCORING,
REPORTING AND CONSUMER
RIGHTS

CE: Legal Issues
Instructor: Ashira Davis

NOV
2

BEYOND THE BLIND SPOT:
BIAS IN FAIR HOUSING

CE: Fair Housing + FAIRH
Instructor: Lisa Sullivan
Fulfills NAR FAIRH Requirements

TALES FROM THE HOTLINE

CE: Legal Issues
Instructor: Jim Callery



\$10 MEMBER | \$15 NON-MEMBER

520-327-4218 | TUCSONREALTORS.ORG
2445 N TUCSON BLVD. TUCSON, AZ 85716

NO REFUNDS

December

CE MONDAY SCHEDULE

9 AM – 12 PM

1 PM – 4 PM

DEC
7

DISCLOSURE: SHOULD YOU
REVEAL OR CONCEAL?

CE: Disclosure
Instructor: Lisa Sullivan

UNLOCKING
HOMEOWNERSHIP:
MASTERING THE VA HOME
LOAN PROGRAM

CE: General
Instructor: Ashira Davis

DEC
14

REAL ESTATE & MORTGAGE
FRAUD – HOW TO IDENTIFY
AND AVOID IT

CE: Legal Issues
Instructor: Glen Smart

REPRESENTING WITH 3 C'S,
CONTRACTS,
COMMISSIONER'S RULES,
CODE OF ETHICS

CE: Contract Law + COE
Instructor: Matthew Tennyson
This course fulfills NAR COE requirements

DEC
21

AGENCY CASE STUDIES

CE: Agency
Instructor: Jim Callery

LIQUID ASSETS:
UNDERSTANDING ARIZONA
WATER LAW FOR REAL
ESTATE

CE: Legal Issues
Instructor: Lisa Sullivan

DEC
28

NAR CODE OF ETHICS: YOUR
PROMISE

CE: Fair Housing + COE + FAIRH
Instructor: Lisa Nutt
*This course fulfills both NAR FAIRH + COE
requirements*

WHO'S PAYING YOU

CE: Requirements for Licensees*
Instructor: Matthew Tennyson

**Formerly Commissioner Standards*



\$10 MEMBER | \$15 NON-MEMBER

520-327-4218 | TUCSONREALTORS.ORG
2445 N TUCSON BLVD. TUCSON, AZ 85716

NO REFUNDS