

August

CE MONDAY SCHEDULE

9 AM – 12 PM

1 PM – 4 PM

AUG
3

CONTRACT CATASTROPHES:
AVOIDING 10 MOST
COMMON MISTAKES IN RE
AGREEMENTS

CE: Contract Law
Instructor: Lisa Sullivan

POSSIBLE TURBULENCE –
FASTEN YOUR SEATBELTS

CE: Agency
Instructor: Matthew Tennyson

AUG
10

YOUR BOUNDARIES OF
DISCLOSURE

CE: Disclosure
Instructor: Jim Callery

INSIDE THE NUMBERS: CREDIT
SCORING, REPORTING AND
CONSUMER RIGHTS

CE: Legal Issues
Instructor: Ashira Davis

AUG
17

ADVERTISING AND SOCIAL
MEDIA WITH COE

CE: Requirements for Licensees*
Instructor: Lisa Nutt
*Formerly Commissioner Standards
This course fulfills NAR COE requirements

QUALIFYING THE BUYER

CE: General
Instructor: Glen Smart

AUG
24

DIVORCE, DIVISION AND
DEBT

CE: Legal Issues
Instructor: Derrick Polder

FAIR AND JUST FAIR
HOUSING

CE: Fair Housing
Instructor: Lisa Nutt
*This course fulfills NAR FAIRH requirements



\$10 MEMBER | \$15 NON-MEMBER

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2445 N TUCSON BLVD. TUCSON, AZ 85716

NO REFUNDS

October

CE MONDAY SCHEDULE

9 AM - 12 PM

1 PM - 4 PM

OCT
5

DON'T BEND THE BINSR

CE: Disclosure
Instructor: Cathy Erchull

UNDERWRITING THE
MORTGAGE LOAN

CE: General
Instructor: Glen Smart

OCT
19

RESIDENTIAL RENOVATION

CE: Contract Law
Instructor: Derrick Polder

CRACKING THE CODE
THROUGH COMMISSIONER'S
STANDARDS

CE: Requirements for Licensees*+ COE
Instructor: Matthew Tennyson
*Formerly Commissioner Standards
Fulfills NAR COE Requirements

OCT
26

BUYER BROKER
NEGOTIATIONS - FROM
CHALLENGE TO TRIUMPH

CE: Agency
Instructor: Lisa Nutt

INSIDE THE NUMBERS:
CREDIT SCORING,
REPORTING AND CONSUMER
RIGHTS

CE: Legal Issues
Instructor: Ashira Davis

NOV
2

BEYOND THE BLIND SPOT:
BIAS IN FAIR HOUSING

CE: Fair Housing + FAIRH
Instructor: Lisa Sullivan
Fulfills NAR FAIRH Requirements

TALES FROM THE HOTLINE

CE: Legal Issues
Instructor: Jim Callery



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December

CE MONDAY SCHEDULE

9 AM - 12 PM

1 PM - 4 PM

DEC
7

DISCLOSURE: SHOULD YOU
REVEAL OR CONCEAL?

CE: Disclosure
Instructor: Lisa Sullivan

UNLOCKING
HOMEOWNERSHIP:
MASTERING THE VA HOME
LOAN PROGRAM

CE: General
Instructor: Ashira Davis

DEC
14

REAL ESTATE & MORTGAGE
FRAUD - HOW TO IDENTIFY
AND AVOID IT

CE: Legal Issues
Instructor: Glen Smart

REPRESENTING WITH 3 C'S,
CONTRACTS,
COMMISSIONER'S RULES,
CODE OF ETHICS

CE: Contract Law + COE
Instructor: Matthew Tennyson
This course fulfills NAR COE requirements

DEC
21

AGENCY CASE STUDIES

CE: Agency
Instructor: Jim Callery

LIQUID ASSETS:
UNDERSTANDING ARIZONA
WATER LAW FOR REAL
ESTATE

CE: Legal Issues
Instructor: Lisa Sullivan

DEC
28

NAR CODE OF ETHICS: YOUR
PROMISE

CE: Fair Housing + COE + FAIRH
Instructor: Lisa Nutt
*This course fulfills both NAR FAIRH + COE
requirements*

WHO'S PAYING YOU

CE: Requirements for Licensees*
Instructor: Matthew Tennyson

**Formerly Commissioner Standards*



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