

There's only one local program that will get your agents to the next level...
and only a lucky few will get there with help.

The GRI Scholarship Program



NAR studies show that the top performers in most real estate offices are GRI's -- earning \$20,000 more than non-GRI's. Proof that you get ahead by working smarter, not just harder.

Experienced real estate practitioners/instructors provide proven techniques for attracting new listings, generating more sales, working within the law and enhancing your own professional image.

Help your agents get on the fast-track to success by encouraging them to submit an application for this scholarship.

Scholarship Details:

- Scholarship good for all GRI courses
- Scholarship Application must be submitted **prior** to taking the class
AAR will reimburse the Association directly
- Applicants must be a current member of AAR and a member in good standing (*GRI designees not eligible*)
- Applicant may be a sales agent, broker or manager
- Scholarships shall be awarded on a quarterly basis until scholarship fund is depleted
- Recipient eligible for **TWO** scholarships per calendar year
- Recipient forfeits the scholarship if recipient does not attend the class

The Arizona Association of REALTORS® is awarding a limited number of GRI course scholarships. Scholarships will be disbursed until funds are depleted.

Another pro-active business solution provided by the Arizona Association of REALTORS®

Want it. Get it. Live it!

For more information, go to www.aaronline.com or call 602.248.7787 / 800.426.7274



