



## The Premier Resource for C/E Classes

Presents:

# FHA for Realtors

(3 HRS. LEGAL ISSUES CREDIT)

In this class you will get a deeper understanding of the FHA process and obtain valuable information that will assist you while working with an FHA buyer.

### IN THIS CLASS WE WILL:

Dispell the FHA Myths

Talk about Current Market Trends

Show the Advantages of FHA vs. Conventional Loans

Cover the unique underwriting guidelines of FHA

Explain Mortgage Insurance

And Much, Much More!!!

*So what's included at NO cost to you?*

**Catered Breakfast! · C/E Hours! · Great Facility!**

**The Industries Best Class Material! · Great Instructors!**

**February 23, 2010 from 9:00am - 12:00pm at Tucson Association of REALTORS**  
2445 N. Tucson Blvd · Tucson, AZ 85716

*RSVP: Go to [www.educate2earn.com](http://www.educate2earn.com) to register*

#### INSTRUCTORS

##### DANA BOOTH

Dana has been a Real Estate Instructor for over 10 years and has created an exceptional reputation across the valley. He is the exclusive trainer for industry players such as Keller Williams and Realty Executives because his classes have always provided quality content that is delivered in a fun and entertaining way. His expertise in Real estate and Education have also landed him on panels with the current Arizona Real Estate Commissioner and NAR President. Dana has always had the E2E philosophy which is to create a positive environment that motivates and educates with the #1 goal of making Realtors more effective at their job.

##### FRED KRON

Fred is one of the most motivating, entertaining and heartfelt trainers in the industry. With over 20 years of coaching and training experience, Fred brings an energy to the room that is hard to duplicate. As one of the most successful originators in the Southwest, Fred took that talent and founded the largest privately held mortgage company in Arizona. With over \$6 billion of yearly production, they surpassed even the largest banks in the state. His magnetic personality and talent for motivating people played an integral part in the success that his company enjoyed. If you are looking to not only be professionally trained but also truly inspired you won't want to miss an opportunity to see Fred in action.

Sponsored by:



Continuing Education Credits provided by Performance School of Real Estate Finance  
ADRE License #S02-0010