



National Designation Program! Arizona Chapter

Do you sell property that has an HOA?

If the answer is “yes,” *this course is for you!*

To survive in this market, you need a competitive edge!

This National HOA-Agent Course will increase your income & image!

Register for the Certified CID Specialist Course: A Professional Real Estate Agent's Guide to Successfully Listing and Selling Common Interest Developments (HOA's).

Date: Monday, January 25, 2010

Time: 8:00AM-5:00PM

Location: Tucson Association of Realtors®

Cost: \$99.00 - Members

Reservations: Register online at www.CertifiedCIDSpecialist.com

Tucson Association of Realtors®

2445 N. Tucson Blvd., Tucson, AZ 85716
(520) 327-4218

Capitalize on the lucrative field of condominium, HOA, PD and CID sales!

Get trained as you earn the **National Certified CID Specialist- for HOA Agents!**

Also includes the Certified Condominium Specialist & PD Designations to use in your marketing!

- ***Gain the knowledge to get the HOA listing and sale and impress your buyer and seller!***
- **Understand the workings of an HOA as they relate to you as an agent and your principals.**
- **Learn the statutory, disclosure & case law affecting HOA ownership & your fiduciary duties**
- **Discuss the legal red flags to watch out for as an HOA agent or condo-selling specialist**
- **Review the HOA-listing and sales process from taking the listing to closing the transaction**
- **See how an association's "financial health" affects your listing or sale**
- **Find out what types of insurance your HOA buyer *must* have . . . *and more!***

Course fee includes all course materials, breakfast, lunch and a free first-year membership in the Council of CID Specialists. *Also includes National Networking Opportunities!*

Join national authors-instructors Barry Ross, The Real Estate AttorneySM and Candy Peak, Real Estate Broker and Certified Condominium Specialist for a full day of fun and knowledge!