

CRS 206: TECHNOLOGIES TO ADVANCE YOUR BUSINESS



April 26–27, 2010
8:30 am – 5:00 pm

Presented by Arizona CRS and
the Scottsdale Area
Association of REALTORS®
(SAAR)

Course location: SAAR
4221 N Scottsdale Rd
Scottsdale, AZ 85251

TECHNOLOGIES TO ADVANCE YOUR BUSINESS FROM THE COUNCIL OF RESIDENTIAL SPECIALISTS

The Technologies to Advance your Business Course (CRS 206) from the Council of Residential Specialists will help you get a handle on technology and tools that work for you and your business.

- Learn about technologies *that streamline the way you handle contacts and follow-up systems*
- Access the technologies that make sense for you and your business *so you don't waste money on gimmicks*
- Marketing yourself via Web sites, blogs and other communication tools *to attract, keep and close the internet buyer*
- Create effective multimedia technologies *and develop enhanced listing and buyer presentations*

CRS educators are leading professionals who bring practical experience to each course, cutting through the hype and offering you real-world solutions. In CRS two-day courses you'll meet other top agents for prime networking opportunities. Find out what works for other pros—and what doesn't, so you're not stuck re-inventing the wheel.

ABOUT CRS TWO-DAY COURSES

CRS two-day courses also earn you credit toward the industry's premier designation in residential real estate. With the CRS Designation, you become part of the network of more than 40,000 Certified Residential Specialists Designees and Candidates/General Members. To learn more about the Designation and learn more about CRS courses coming to you, visit www.crs.com.



FOR ADDITIONAL INFORMATION, CALL:

Miki Lang/Laura Grady – SAAR at, 480-945-2651 or
Joey Hallatt, ABR, CRS at 602-672-0341 or
Joey@JoeyHallatt.com

www.SAARonline.com
www.ArizonaCRS.com

For more information on other CRS courses or obtaining the CRS Designation, the premier Designation for residential real estate professionals, visit www.crs.com.



Council of Residential Specialists

The Proven Path To Success

CRS COURSE REGISTRATION FORM

COURSE: **CRS 206: TECHNOLOGIES TO ADVANCE YOUR BUSINESS**

WHERE? SAAR, 4221 N Scottsdale Rd, Scottsdale, AZ 85251

WHEN? Monday, April 26 and Tuesday, April 27, 2010

WHO?

Name _____

Company _____

Address _____

City, State/Zip _____

Phone _____ Fax _____

E-mail _____

REGISTRATION FEE: \$275.00 Discounted Price, **\$250.00** for CRS Designees & GRI Graduates, **\$225.00** for AZ CRS Chapter Members

NOTE: Tuition includes: All Lectures, Course Material, Continental Breakfast and 2 Breaks on Both Class Days.

Please indicate preferred method of payment:

Visa MasterCard American Express Discover

Check enclosed, *Make check payable to: SAAR*; Mail to: SAAR, 4221 N Scottsdale Rd, Scottsdale, AZ 85251

Credit Card Number _____

Exp. Date _____

Signature _____

REGISTRATION PROCEDURES

Students may register at any time prior to the course by sending an application, together with full tuition. Confirmed reservation will be made only upon receipt of the full fee. If you fail to receive a written confirmation from us within 10 days, please call us to make sure your application has been received.

CLASSROOMS TENDS TO BE COOL * PLEASE DRESS ACCORDINGLY!

CLASS SIZE IS LIMITED, SO REGISTER NOW!

Check-in: Monday April 26, 2010: 7:30-8:15am

Class hours: Daily – 8:30 am – 5:00pm

Examination: Students who need credit for this class toward their CRS designation will take an exam in the afternoon of the 2nd day.

Lunch Break: 12-1 pm, *Students on their own for lunch each day*

ACCOMMODATIONS

Sleeping accommodations are the responsibility of the student and should be made directly with the hotel of your choice.

CANCELLATIONS AND REFUNDS

Two weeks prior to class: Full refund less \$20 service charge

From 2 weeks to 72 hours Prior to class: 75% of the tuition fee refunded

"NO SHOWS": Forfeit their enrollment fees.

TO REGISTER: Please fax your registration form to 480-994-8498 or email to Laura@SAARonline.com.

Please call Joey Hallatt at 602-672-0341, Laura Grady or Micki Lang at 480-945-2651 for any questions.



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