

Tucson Association of REALTORS®
Proposed Budget 2010

Statement of Activities

	<u>Proposed Budget 2010</u>
REVENUES	
REALTOR Dues	966,075.00
R.Secondary Dues Income	-
Affiliates Dues Income	-
Non-Member Licensees Dues Inc	-
Reserve Assessment Income	77,680.00
Application Fees Income	113,800.00
Dues Late Fees Income	25,000.00
Returned Check Fee Income	200.00
Housing Opportunities Income	6,000.00
Class No-Show Fee	300.00
Attendee Income	20,000.00
Sponsor Income	-
Internet Education Income	500.00
SAHBA Educational Income	5,000.00
EXPO Booth Income	60,000.00
EXPO Sponsorship Income	-
Green Show Income	13,000.00
Meeting Income	4,000.00
Roundtable Income	-
Installation & Awards Income	17,000.00
Magazine Advertising Income	-
Facility Rental Income	30,000.00
Internal Rental Income	-
Managment Income	21,600.00
Cell Tower Income	21,500.00
Interest Income	1,500.00
Misc Income	-
MLS Rent Income	170,400.00
MLS Cooperative Agreement Inc	582,776.61
MLS Education Support	20,000.00
MLS Member Communication Support	-
MLS Community Sponsorship Support	-
MLS Service & Maint Income	105,675.00
Gain/Loss on the Disposition of Assets	-
Total Revenues	2,262,006.62

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EXPENSES	
Salaries	951,161.60
Car Allowance	4,800.00
Payroll Tax Expense	82,239.33
Workers Comp Ins Exp	5,000.00
Insurance Program Expense	118,008.35
401(K) ER Contributions	-
Professional Development	6,000.00
Membership & Dues Exp	7,000.00
Temporary Help	-
Employment Search	-
Facility Security Outsourcing	10,000.00
Mileage Reimbursement	1,500.00
Meals & Entertainment	5,000.00
Travel	35,000.00
Spouse Travel	1,000.00
Flowers & Benevolence	-
AAR Director Stipend	3,000.00
NAR Director/Committee Stipend	10,000.00
BOD Expense/President's Contingency	1,000.00
Bylaws	-
Postage/Shipping Expense	15,000.00
Printing & Stationery	10,000.00
Office Supplies	18,000.00
Computer Supplies	6,000.00
Computer Maintenance	12,000.00
Computer Prog/Licenses	13,000.00
Web Site Expense	-
Copier Expense	15,000.00
Utilities	30,000.00
Security System	4,000.00
Telephone	40,000.00
Janitorial Service	30,000.00
Building Repair & Maintenance	28,000.00
Insurance & Bond Exp	20,000.00
Credit Card Service Charge	70,000.00
Pension Plan Admin Fee	4,000.00
Outside Professional Services	25,000.00
Legal Expense	10,000.00
Licenses & Permits	-

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Depreciation	105,000.00
Risk Committee - Forms Development	5,000.00
Election Expense	2,500.00
Strategic Plan Review	10,000.00
Property Mgmt Comm Expense	5,000.00
Committee Room Rental	-
Classroom Rental	-
Leadership Training Academy	7,000.00
Instructor/Monitor Fees	35,000.00
Course Fee	5,000.00
Classroom Supplies	20,000.00
Classroom Meals	-
Per Diem/Mileage - Instructors	3,000.00
SAHBA Educational Events	5,000.00
Event Room Rental	10,000.00
Event Decorations	16,000.00
Event Meals	1,000.00
Event Supplies	5,000.00
Event Printing	6,000.00
Event Misc Services	12,000.00
Event Awards Expense	7,000.00
Installation Banquet Expense	27,000.00
Green Home Show Expense	6,000.00
Town Hall Meetings - Food	7,500.00
Member Mixer Expense	10,000.00
Forecast Event Expense	6,500.00
ISC Sponsorships	2,000.00
GAD Institute	-
AAR Meetings	-
Life Member Expense	13,000.00
Legislative Reception	-
PSF/RAPAC Fundraisers	2,000.00
Public Affair Industry Events	2,500.00
Housing Op - Sponsorship	-
Housing Op - Expo Booth	-
Housing Op - Housing Fair	12,500.00
Home from Work - Advertising	4,000.00
Home from Work - Room Rental	-
Home from Work - Copies/Postage	-
Habitat for Humanity	-
Homewords - Essay Contest	3,500.00
Homewords - Advertising	2,000.00
Homewords - Diversity Scholarships	-
TREO/Cpath Contributions	5,000.00
Magazine Production	-
Magazine Mailing/Distribution	-
General Advertising Expense	5,000.00
Television Advertising	5,000.00
Print Media	2,000.00
Bulk Mailing	3,000.00
Marketing Delivery Charges	-

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Misc Marketing Expenses	3,500.00
Annual Hearth Contribution	2,500.00
Community Event Sponsorships	25,000.00
Coalition Partner Sponsorships	30,000.00
Public Safety Initiative	-
Cash Over/(Under) Expense	-
Building Property Tax Expense	37,000.00
Sales Tax Expense	7,000.00
Mortgage Interest Expense	100,000.00
Reserve Account Expense	0.00
Legislative Reserve Expense	100,000.00
Interest and Penalties	-
Interest Expense	1,000.00
Income Tax Expense	-
Miscellaneous Expense	500.00
Total Expenses	2,275,209.29
Inc/(Dec) in Net Assets	(13,202.67)