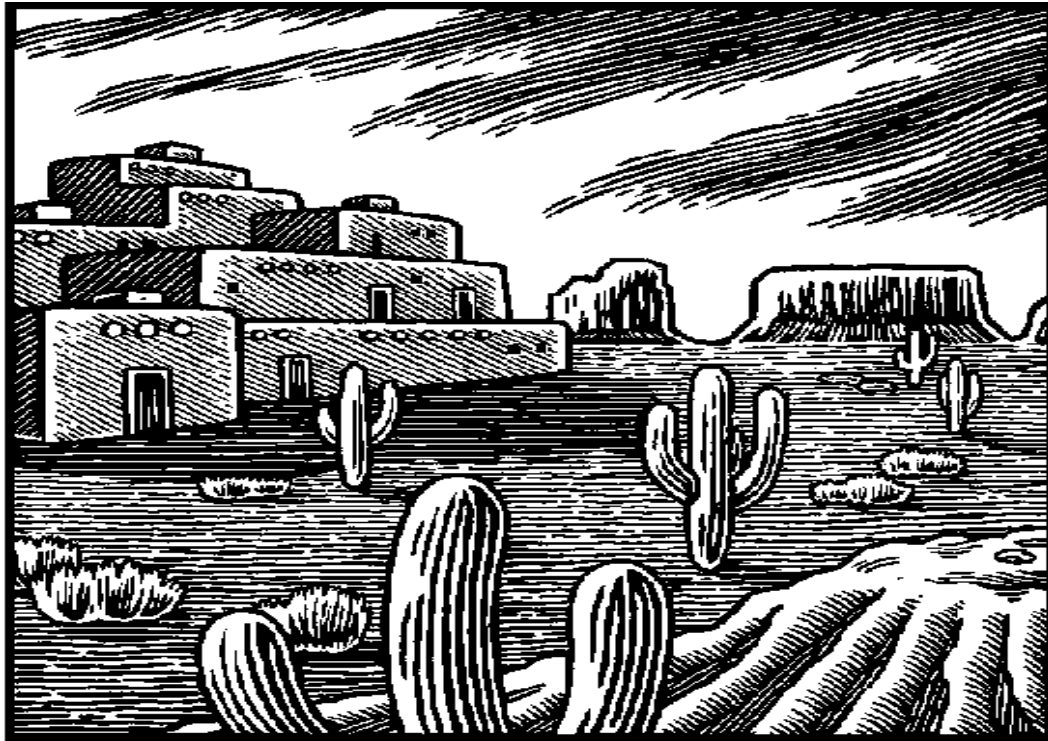


MLS YEAR IN REVIEW

1997

Residential Statistical Report



Distributed by
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1997 MLS Year in Review Summary

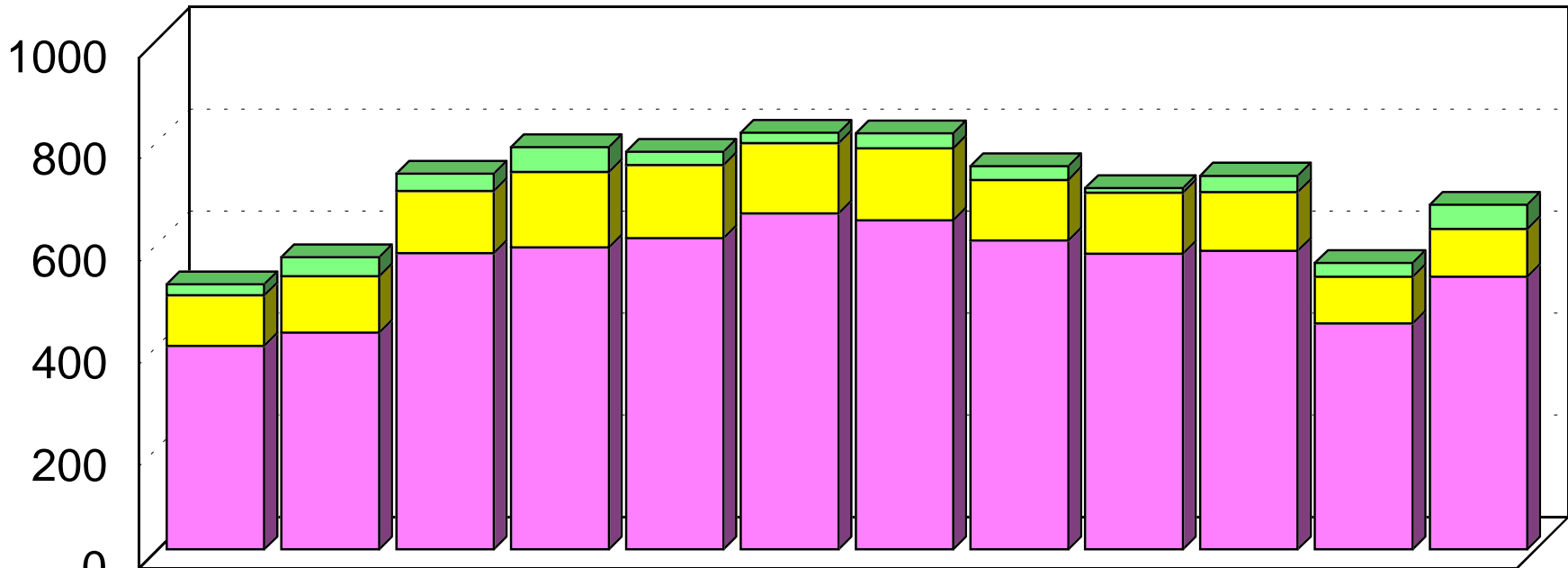
Residential

	1991	1992	1993	1994	1995	1996	1997
Total Sales Volume	\$616,192,989	\$747,541,877	\$927,276,888	\$1,040,038,571	\$959,269,514	\$1,069,429,036	\$1,119,115,902
SFR Sales Volume	\$520,916,813	\$636,212,403	\$783,027,100	\$885,265,395	\$813,439,774	\$918,182,817	\$961,449,317
TH/CND Sales Volume	\$84,897,868	\$99,331,407	\$129,990,144	\$136,287,146	\$131,925,435	\$127,873,626	\$134,109,661
MH Sales Volume	\$10,378,308	\$11,998,067	\$14,259,644	\$18,486,030	\$13,904,305	\$23,372,593	\$23,556,924
Total Sales Units	6,440	7,699	8,815	9,023	8,121	8,386	8,472
SFR Sales Units	5,013	6,111	6,846	6,979	6,216	6,540	6,650
TH/CND Sales Units	1,169	1,298	1,641	1,662	1,538	1,436	1,444
MH Sales Units	258	290	328	382	367	410	378
Average Sale Price	\$97,352	\$97,095	\$105,193	\$115,265	\$118,861	\$127,526	\$132,096
Average Days on Market	96	79	67	56	57	67	78
Average Days in Escrow	n/a	n/a	n/a	51	45	43	39
Average % of LP received on Sales	n/a	n/a	96%	97%	97%	97%	97%

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1997 ALL RES Total Sales Units

by Month and Type



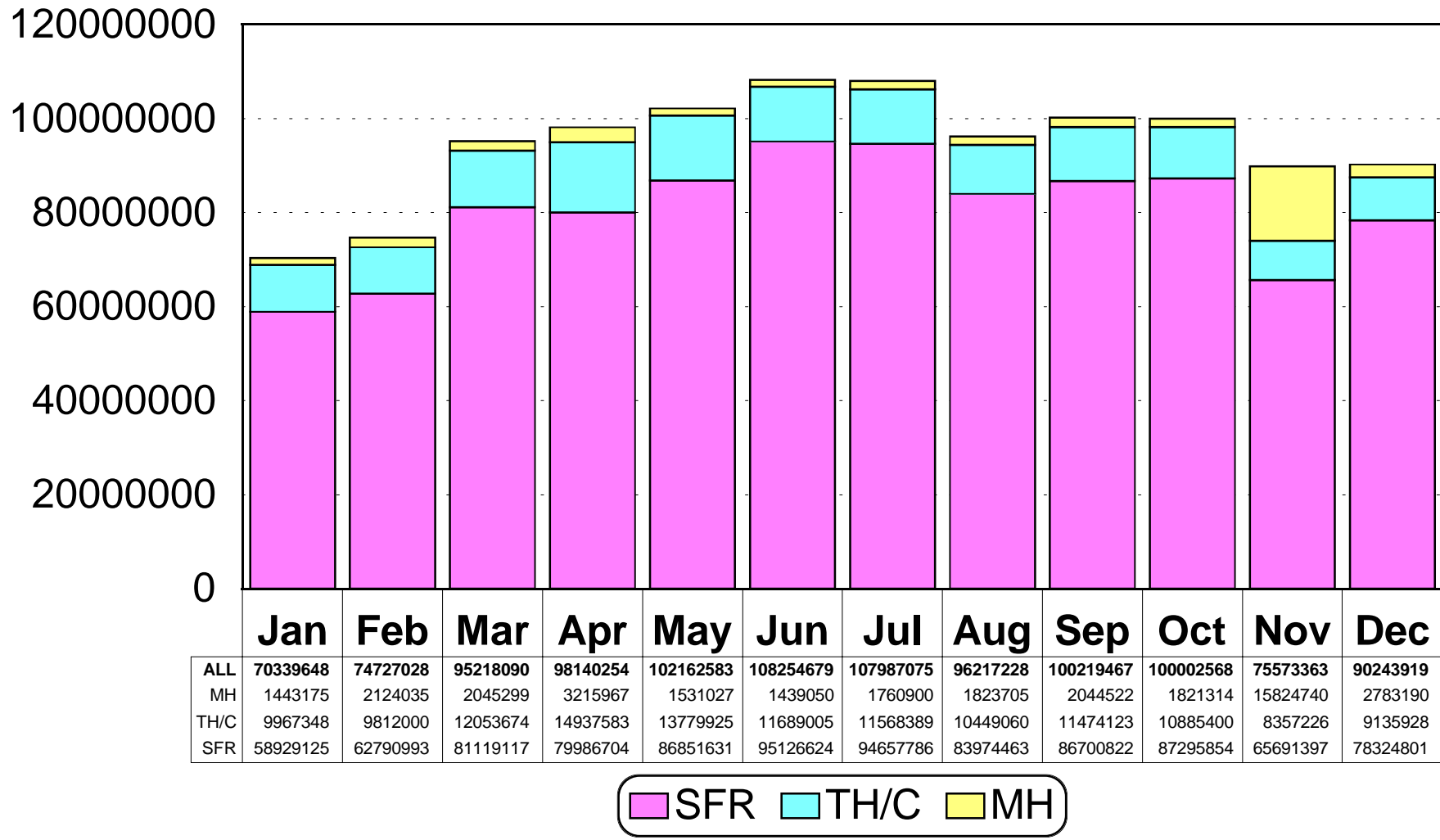
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
ALL	519	572	736	788	779	816	815	751	728	732	561	675
MH	21	37	34	49	26	20	29	27	9	32	27	47
TH/CND	99	111	122	148	144	138	142	119	120	115	92	94
SFR	399	424	580	591	609	658	644	605	579	585	442	534

SFR
 TH/CND
 MH

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1997 ALL RES Total Sales Volume

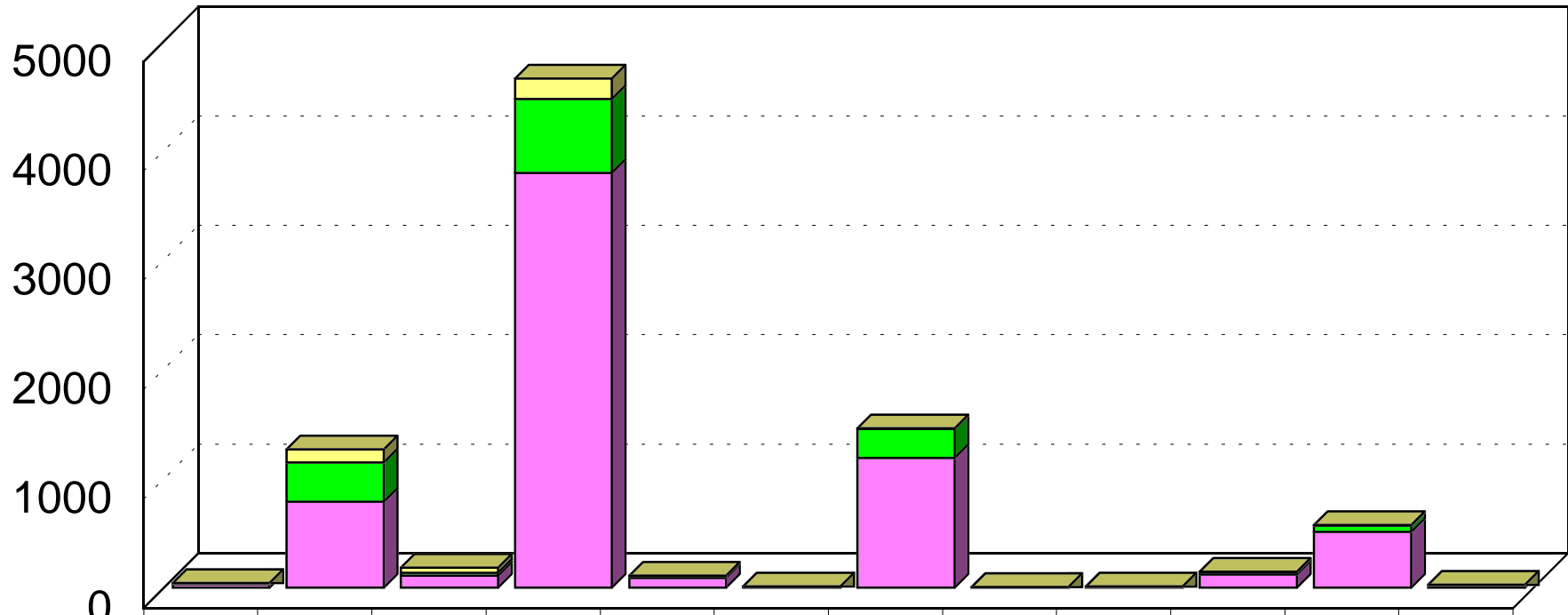
by Month and Type



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1997 ALL RES Terms of Sale

by Terms and Type



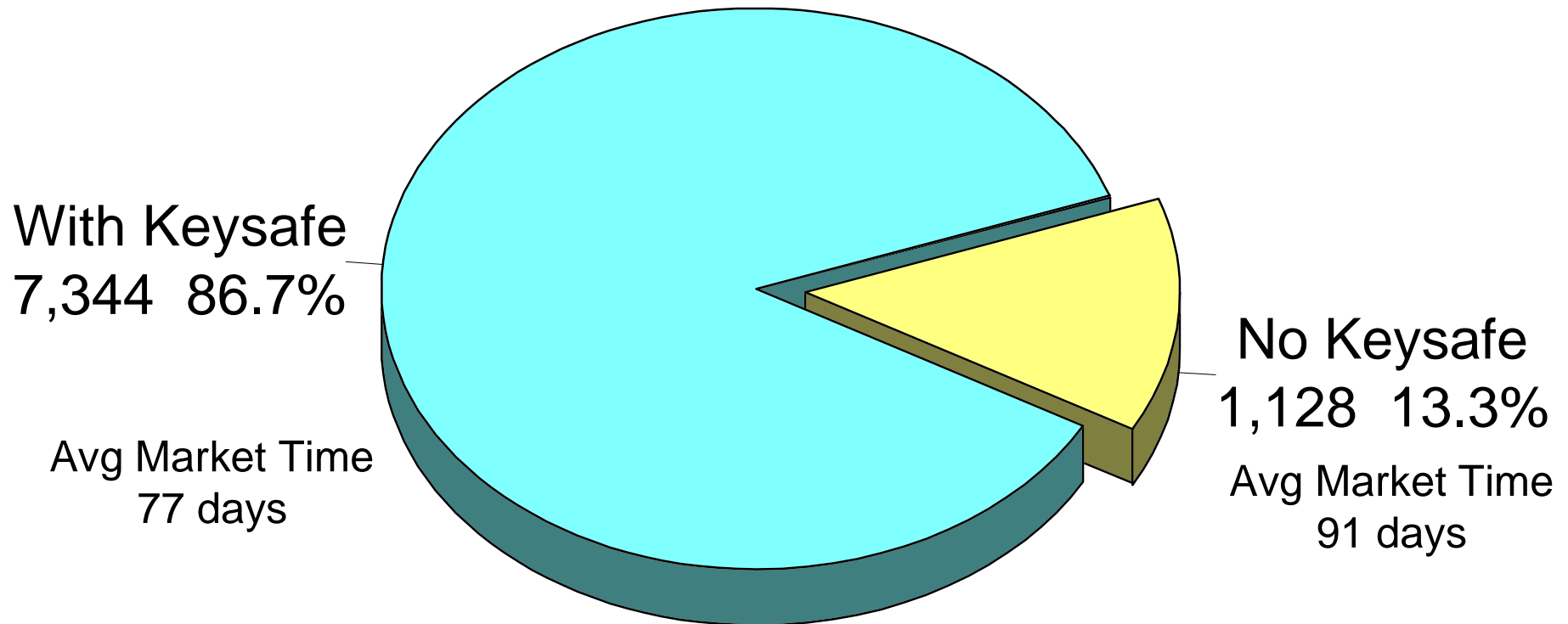
	ARM	CASH	COCB	CONV	CTL	EXCH	FHA	LSOP	LSPU	OTHR	VA	WRAP
ALL	40	1262	180	4666	108	8	1457	3	8	145	569	26
MH	0	120	47	188	3	0	8	0	0	8	3	1
TH/CND	8	355	27	677	18	4	264	0	0	20	58	2
SFR	32	787	106	3790	87	4	1185	3	8	117	508	23

SFR
 TH/CND
 MH

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1997 Sold Properties Keysafe Analysis

All Residential



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1997 ALL RES Average Sale Price

by Area and Bedrooms

Area	0 BR	1 BR	2 BR	3 BR	4 BR	5 BR	6 BR	7 BR	ALL BR
Area C	\$19,500	\$40,557	\$75,603	\$102,694	\$143,501	\$178,500	\$355,000		\$94,476
Area E	\$16,000	\$41,400	\$74,782	\$106,581	\$133,277	\$205,431	\$109,750		\$107,749
Area N		\$54,447	\$158,865	\$227,155	\$316,587	\$492,904	\$286,500		\$256,852
Area NE	\$20,000	\$51,650	\$100,067	\$154,372	\$227,853	\$278,038	\$385,000		\$173,703
Area NW		\$42,414	\$103,398	\$125,097	\$164,390	\$203,004	\$210,000		\$133,838
Area S		\$36,055	\$48,693	\$64,827	\$71,262	\$70,458			\$60,510
Area SE		\$42,664	\$69,200	\$89,399	\$105,468	\$189,480			\$92,075
Area SW		\$41,825	\$54,272	\$78,872	\$92,314	\$87,500			\$72,119
Area W		\$42,814	\$67,594	\$118,296	\$157,692	\$172,967	\$193,000	\$99,500	\$113,771
Area XNE			\$143,667	\$144,500					\$144,000
Area XNW		\$143,900	\$153,573	\$143,386	\$191,929	\$176,750			\$153,260
Area XS		\$67,500	\$87,536	\$108,897	\$134,380				\$104,837
Area XSE			\$89,375	\$155,703	\$277,961	\$219,500			\$175,242
Area XSW			\$79,351	\$108,710	\$90,770	\$125,000			\$98,764
Area XW			\$52,076	\$94,794	\$107,440				\$88,399
Other Areas		\$57,625	\$161,996	\$150,858	\$114,033	\$340,000			\$154,350
ALL AREAS	\$18,750	\$44,309	\$94,561	\$122,606	\$183,963	\$304,247	\$246,889	\$99,500	\$132,096

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1997 SFR Average Sale Price

by Area and Bedrooms

Area	0 BR	1 BR	2 BR	3 BR	4 BR	5 BR	6 BR	7 BR	ALL BR
Area C	\$32,500	\$49,632	\$80,305	\$104,455	\$143,501	\$178,500	\$355,000		\$100,974
Area E		\$58,000	\$92,172	\$108,979	\$133,277	\$205,431	\$109,750		\$116,949
Area N			\$213,598	\$238,614	\$316,940	\$492,904	\$286,500		\$293,740
Area NE		\$158,000	\$203,292	\$163,854	\$228,184	\$278,038	\$385,000		\$204,987
Area NW			\$110,807	\$126,248	\$164,954	\$203,004	\$210,000		\$139,992
Area S		\$39,483	\$49,461	\$65,327	\$71,262	\$70,458			\$62,641
Area SE		\$42,938	\$90,679	\$91,906	\$105,736	\$189,480			\$96,634
Area SW		\$129,900	\$61,698	\$85,055	\$92,866	\$87,500			\$84,338
Area W		\$46,350	\$78,255	\$125,064	\$159,461	\$172,967	\$193,000	\$99,500	\$129,083
Area XNE			\$143,667	\$235,000					\$166,500
Area XNW		\$143,900	\$161,441	\$180,662	\$210,727	\$176,750			\$168,596
Area XS			\$91,630	\$111,847	\$144,750				\$110,346
Area XSE			\$121,250	\$175,696	\$277,961	\$219,500			\$199,454
Area XSW			\$91,914	\$123,908	\$90,770	\$125,000			\$110,994
Area XW			\$73,512	\$119,354	\$127,270				\$116,249
Other Areas		\$57,625	\$173,668	\$159,362	\$133,986	\$340,000			\$164,910
ALL Areas	\$32,500	\$55,041	\$108,565	\$125,727	\$185,335	\$304,247	\$246,889	\$99,500	\$144,579

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1997 TH/CND Average Sale Price

by Area and Bedrooms

Area	0 BR	1 BR	2 BR	3 BR	4 BR	ALL BR
Area C	\$6,500	\$33,673	\$66,912	\$88,908		\$69,855
Area E	\$16,000	\$40,123	\$71,837	\$83,827		\$72,476
Area N		\$54,447	\$140,861	\$188,220	\$261,000	\$152,150
Area NE	\$20,000	\$30,380	\$85,214	\$112,295	\$149,000	\$90,494
Area NW		\$42,414	\$104,118	\$120,048		\$104,899
Area S		\$33,913	\$48,428	\$44,955		\$44,094
Area SE		\$42,300	\$53,634	\$64,165	\$68,500	\$58,327
Area SW		\$34,250	\$59,980	\$59,200		\$58,775
Area W		\$38,100	\$65,619	\$81,528	\$44,800	\$68,211
Area XNW			\$116,750	\$175,400		\$136,300
Area XS		\$67,500	\$98,000			\$82,750
Area XSW			\$88,000	\$102,600		\$95,300
Other Areas			\$104,000			\$104,000
ALL Areas	\$14,167	\$40,547	\$87,909	\$116,462	\$156,860	\$92,874

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1997 MH Average Sale Price

by Area and Bedrooms

Area	1 BR	2 BR	3 BR	4 BR	ALL BR
Area NW		\$45,827	\$68,458	\$77,667	\$58,063
Area S		\$36,467			\$36,467
Area SE		\$54,000			\$54,000
Area SW	\$31,763	\$50,143	\$60,089	\$73,250	\$52,740
Area W		\$44,515	\$47,288	\$99,000	\$47,941
Area XNE			\$54,000		\$54,000
Area XNW		\$61,795	\$86,936	\$123,000	\$83,167
Area XS		\$77,255	\$96,725	\$92,900	\$89,498
Area XSE		\$57,500	\$95,725		\$88,080
Area XSW		\$42,967	\$66,667		\$58,767
Area XW		\$45,552	\$78,421	\$73,728	\$69,192
Other Areas		\$48,557	\$75,529	\$44,200	\$59,813
ALL Areas	\$31,763	\$49,868	\$73,235	\$80,276	\$62,320

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1997 ALL RES Total Sales Units

by Area and Bedrooms

Area	0 BR	1 BR	2 BR	3 BR	4 BR	5 BR	6 BR	7 BR	ALL BR
Area C	2	51	638	821	131	18	1		1,662
Area E	1	14	145	514	220	8	2		904
Area N		19	202	409	317	71	3		1,021
Area NE	1	6	159	261	239	43	1		710
Area NW		14	276	958	464	55	1		1,768
Area S		13	75	163	41	6			298
Area SE		7	50	321	139	5			522
Area SW		10	140	198	71	2			421
Area W		7	117	250	99	6	1	1	481
Area XNE			3	2					5
Area XNW		1	138	63	14	2			218
Area XS		1	16	41	5				63
Area XSE			4	32	9	1			46
Area XSW			12	24	4	1			41
Area XW			30	90	27				147
Other Areas		4	81	69	9	2			165
ALL Areas	4	147	2,086	4,216	1,789	220	9	1	8,472

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1997 SFR Total Sales Units

by Area and Bedrooms

Area	0 BR	1 BR	2 BR	3 BR	4 BR	5 BR	6 BR	7 BR	ALL BR
Area C	1	22	414	728	131	18	1		1,315
Area E		1	21	465	220	8	2		717
Area N			50	316	315	71	3		755
Area NE		1	20	213	238	43	1		516
Area NW			101	880	461	55	1		1,498
Area S		5	54	159	41	6			265
Area SE		4	21	292	138	5			460
Area SW		1	33	149	69	2			254
Area W		4	40	219	97	6	1	1	368
Area XNE			3	1					4
Area XNW		1	126	37	11	2			177
Area XS			10	33	4				47
Area XSE			2	24	9	1			36
Area XSW			8	17	4	1			30
Area XW			7	36	17				60
Other Areas		4	73	62	7	2			148
ALL Areas	1	43	983	3,631	1,762	220	9	1	6,650

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1997 TH/CND Total Sales Units

by Area and Bedrooms

Area	0 BR	1 BR	2 BR	3 BR	4 BR	ALL BR
Area C	1	29	224	93		347
Area E	1	13	124	49		187
Area N		19	152	93	2	266
Area NE	1	5	139	48	1	194
Area NW		14	160	66		240
Area S		8	18	4		30
Area SE		3	28	29	1	61
Area SW		1	20	1		22
Area W		3	64	21	1	89
Area XNW			2	1		3
Area XS		1	1			2
Area XSW			1	1		2
Other Areas			1			1
ALL Areas	3	96	934	406	5	1,444

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1997 MH Total Sales Units

by Area and Bedrooms

Area	1 BR	2 BR	3 BE	4 BR	ALL BR
Area NW		15	12	3	30
Area S		3			3
Area SE		1			1
Area SW	8	87	48	2	145
Area W		13	10	1	24
Area XNE			1		1
Area XNW		10	25	3	38
Area XS		5	8	1	14
Area XSE		2	8		10
Area XSW		3	6		9
Area XW		23	54	10	87
Other Areas		7	7	2	16
ALL Areas	8	169	179	22	378

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1997 ALL RES Avg Market Time

by Area and Bedrooms

Area	0 BR	1 BR	2 BR	3 BR	4 BR	5 BR	6 BR	7 BR	ALL BR
Area C	45	55	57	64	80	88	109		63
Area E	242	68	66	65	74	99	86		68
Area N		110	93	97	95	126	91		97
Area NE	73	96	74	73	98	87	42		83
Area NW		104	81	75	77	67	45		77
Area S		72	58	67	69	70			65
Area SE		32	52	65	70	240			66
Area SW		109	101	87	88	20			92
Area W		54	66	85	87	60	117	106	80
Area XNE			50	310					154
Area XNW		178	110	79	81	153			100
Area XS		2	140	114	159				122
Area XSE			83	116	186	105			127
Area XSW			135	135	132	45			132
Area XW			107	97	99				100
Other Areas		189	106	115	65	32			108
ALL Areas	101	76	76	76	84	97	84	106	78

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1997 SFR Avg Market Time

by Area and Bedrooms

Area	0 BR	1 BR	2 BR	3 BR	4 BR	5 BR	6 BR	7 BR	ALL BR
Area C	4	39	49	63	80	88	109		60
Area E		6	64	64	74	99	86		67
Area N			82	98	94	126	91		98
Area NE		70	80	72	98	87	42		86
Area NW			84	73	77	67	45		75
Area S		82	58	65	69	70			65
Area SE		17	61	64	71	240			68
Area SW		122	88	80	89	20			83
Area W		63	58	85	87	60	117	106	82
Area XNE			50	17					42
Area XNW		178	106	85	86	153			101
Area XS			150	107	69				113
Area XSE			79	126	186	105			138
Area XSW			139	106	132	45			116
Area XW			69	74	82				76
Other Areas		189	104	115	59	32			107
ALL Areas	4	57	71	74	84	97	84	106	77

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1997 TH/CND Avg Market Time

by Area and Bedrooms

Area	0 BR	1 BR	2 bR	3 BR	4 BR	ALL BR
Area C	86	68	72	77		73
Area E	242	73	66	79		71
Area N		110	96	94	143	97
Area NE	73	102	73	75	85	74
Area NW		104	77	99		84
Area S		66	57	126		68
Area SE		53	44	67	10	55
Area SW		130	107	108		108
Area W		42	72	76	82	72
Area XNW			89	40		72
Area XS		2	278			140
Area XSW			53	326		190
Other Areas			166			166
ALL Areas	134	82	76	85	93	79

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1997 MH Avg Market Time

by Area and Bedrooms

Area	1 BR	2 BR	3 BR	4 BR	ALL BR
Area NW		102	115	66	104
Area S		69			69
Area SE		82			82
Area SW	105	105	106	53	104
Area W		64	104	158	85
Area XNE			602		602
Area XNW		179	71	63	97
Area XS		92	140	521	150
Area XSE		88	84		85
Area XSW		151	176		167
Area XW		119	112	124	115
Other Areas		118	117	112	117
ALL Areas	105	107	109	120	109

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1997 ALL RES Total Units Listed

by Area and Bedrooms

Area	0 BR	1 BR	2 BR	3 BR	4 BR	5 BR	6 BR	7 BR	8 BR	9 BR	10 BR	11 BR	13 BR	14 BR	19 BR	21 BR	ALL BR
Area C	8	70	947	1,289	245	28	8	1									2,596
Area E		37	233	735	398	27	7										1,437
Area N		20	333	715	661	124	11										1,864
Area NE	3	17	237	481	437	95	15	2					1				1,288
Area NW		40	544	1,705	902	135	5										3,331
Area S	1	25	166	301	84	8	1			1						1	588
Area SE		7	96	582	247	15	1										948
Area SW		20	280	465	167	8	2					1		1			944
Area W		12	229	419	195	25	2	1									883
Area XNE		2	5	6	2												15
Area XNW		4	246	204	60	8	1										523
Area XS		2	31	74	12												119
Area XSE		2	18	77	24	3											124
Area XSW		1	34	75	12	3											125
Area XW		5	73	234	79	3	1	2									397
Other Areas	2	14	191	235	58	5	4	3	1		2				1		516
ALL Areas	14	278	3,663	7,597	3,583	487	58	9	1	1	2	1	1	1	1	1	15,698

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1997 SFR Total Units Listed

by Area and Bedrooms

Area	0 BR	1 BR	2 BR	3 BR	4 BR	5 BR	6 BR	7 BR	8 BR	9 BR	10 BR	11 BR	13 BR	14 BR	19 BR	ALL BR
Area C	5	34	606	1,111	238	28	8	1								2,031
Area E		1	28	654	398	27	7									1,115
Area N			95	554	657	124	11									1,441
Area NE		3	27	397	431	95	15	2					1			971
Area NW			208	1,555	892	133	5									2,793
Area S		8	116	275	81	8	1			1						490
Area SE		5	39	537	246	15	1									843
Area SW		4	55	327	157	8	2					1		1		555
Area W		4	91	356	190	25	2	1								669
Area XNE		2	4	6	2											14
Area XNW		1	206	129	49	7	1									393
Area XS		1	20	65	10											96
Area XSE		1	9	58	18	3										89
Area XSW			15	39	11	3										68
Area XW		1	14	77	54			1								147
Other Areas	1	11	160	207	49	5	4	3	1		2				1	444
ALL Areas	6	76	1,693	6,347	3,483	481	57	8	1	1	2	1	1	1	1	12,159

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1997 TH/CND Total Units Listed

by Area and Bedrooms

Area	0 BR	1 BR	2 BR	3 BR	4 BR	ALL BR
Area C	3	36	339	170	5	553
Area E		36	205	81		322
Area N		20	238	161	3	422
Area NE	3	14	210	84	6	317
Area NW		39	303	120	3	465
Area S		16	35	11		62
Area SE		2	56	43	1	102
Area SW		3	35	6	2	46
Area W		7	114	40	1	162
Area XNW			10	2		12
Area XS		1	3	1		5
Area XSW			3	2		5
Other Areas	1	1	3			5
ALL Areas	7	175	1,554	721	21	2,478

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1997 MH Total Units Listed

by Area and Bedrooms

Area	0 BR	1 BR	2 BR	3 BR	4 BR	5 BR	6 BR	7 BR	21 BR	ALL BR
Area C			2	8	2					12
Area N					1					1
Area NW		1	33	30	7	2				73
Area S	1	1	15	15	3				1	36
Area SE			1	2						3
Area SW		13	190	132	8					343
Area W		1	24	23	4					52
Area XNE			1							1
Area XNW		3	30	73	11	1				118
Area XS			8	8	2					18
Area XSE		1	9	19	6					35
Area XSW		1	16	34	1					52
Area XW		4	59	157	25	3	1	1		250
Other Areas		2	28	28	9					67
ALL Areas	1	27	416	529	79	6	1	1	1	1061

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1997 ALL RES Total Listings Expired

by Area and Bedrooms

Area	0 BR	1 BR	2 BR	3 BR	4 BR	5 BR	6 BR	7 BR	8 BR	9 BR	11 BR	14 BR	ALL BR
Area C	6	16	121	204	52	5	5	2					411
Area E		11	31	135	69	6	2						254
Area N		8	73	173	178	27	4	1					464
Area NE		8	41	117	111	31	12					1	321
Area NW		10	111	322	186	30	2						661
Area S	1	8	41	72	25		2						149
Area SE		1	14	97	43	1	1						157
Area SW		8	59	133	43	1					1		245
Area W			50	103	40	15	1						209
Area XNE			2	3	2								7
Area XNW		4	64	67	19	3							157
Area XS			7	22	9								38
Area XSE			5	21	10	1		1					38
Area XSW		2	10	40	8								60
Area XW		2	25	72	13	1							113
Other Areas		9	66	59	19	4	1		1	1			160
ALL Areas	7	87	720	1,640	827	125	30	4	1	1	1	1	3,444

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1997 ALL RES Total Listings Released

by Area and Bedrooms

Area	0 BR	1 BR	2 BR	3 BR	4 BR	5 BR	6 BR	9 BR	10 BR	13 BR	ALL BR
Area C	1	10	158	201	54	6	1				431
Area E		7	45	118	84	10	3				267
Area N		3	70	197	169	22	3				464
Area NE	1	6	34	94	91	22	2			1	251
Area NW		10	123	424	268	36	1				862
Area S		2	31	64	19	3		1			120
Area SE		2	17	120	57	6					202
Area SW			54	118	46	5	1				224
Area W		2	60	92	53	4					211
Area XNE			1	2							3
Area XNW		3	48	64	11	2					128
Area XS			5	13	4						22
Area XSE		2	5	23	9						39
Area XSW			8	16	4	1					29
Area XW		1	9	57	26		1				94
Other Areas		1	24	35	6	1	2		2		71
ALL Areas	2	49	692	1,638	901	118	14	1	2	1	3,418

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1997 ALL RES Sales Avg % of List Price

by Area and Residential Type

Area	MH	SFR	TH/C	ALL TYPES
Area C		97%	99%	97%
Area E		97%	97%	97%
Area N		96%	96%	96%
Area NE		97%	96%	97%
Area NW	98%	98%	97%	97%
Area S	95%	97%	97%	97%
Area SE	78%	97%	97%	97%
Area SW	94%	97%	98%	96%
Area W	92%	96%	97%	96%
Area XNE	86%	91%		90%
Area XNW	95%	96%	97%	96%
Area XS	95%	97%	105%	97%
Area XSE	97%	97%		97%
Area XSW	93%	101%	94%	99%
Area XW	96%	99%		97%
Other Areas	93%	95%	95%	95%
ALL Areas	94%	97%	97%	97%

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1997 ALL RES Avg List Price

by Area and Bedrooms

Area	0 BR	1 BR	2 BR	3 BR	4 BR	5 BR	6 BR	7 BR	8 BR	9 BR	10 BR	11 BR	13 BR	14 BR	19 BR	21 BR	ALL BR
Area C	\$63,975	\$45,844	\$82,743	\$113,358	\$149,654	\$176,789	\$388,850	\$425,000									\$105,296
Area E		\$43,511	\$76,741	\$115,418	\$147,900	\$235,277	\$205,814										\$118,984
Area N		\$61,696	\$173,870	\$240,185	\$356,371	\$509,929	\$490,891										\$287,048
Area NE	\$20,560	\$120,106	\$99,994	\$176,605	\$258,585	\$323,783	\$486,660	\$1,014,950					\$2,047,500				\$206,434
Area NW		\$54,701	\$111,649	\$133,826	\$180,841	\$247,601	\$235,680										\$146,749
Area S	\$75,000	\$37,921	\$51,966	\$70,352	\$71,527	\$87,924	\$89,000			\$145,000						\$38,500	\$64,302
Area SE		\$78,099	\$72,712	\$100,891	\$115,483	\$158,975	\$229,000										\$102,725
Area SW		\$53,534	\$63,547	\$85,901	\$102,437	\$112,909	\$194,939					\$189,000		\$425,000			\$82,438
Area W		\$43,417	\$84,663	\$133,102	\$181,132	\$196,084	\$239,450	\$99,500									\$131,914
Area XNE		\$167,500	\$147,880	\$242,333	\$191,250												\$194,060
Area XNW		\$68,750	\$158,366	\$165,251	\$296,483	\$202,709	\$600,000										\$177,734
Area XS		\$181,250	\$91,360	\$148,030	\$167,650												\$135,804
Area XSE		\$86,400	\$164,294	\$160,760	\$198,038	\$602,759											\$177,982
Area XSW		\$16,500	\$77,927	\$116,187	\$262,508	\$521,333											\$128,753
Area XW		\$108,460	\$62,974	\$94,034	\$145,202	\$86,333	\$150,000	\$340,000									\$100,008
Other Areas	\$60,000	\$87,211	\$152,636	\$165,687	\$198,242	\$264,515	\$537,250	\$370,000	\$200,000		\$79,450					\$1,800,000	\$169,902
ALL Areas	\$54,891	\$58,612	\$101,897	\$134,206	\$207,990	\$316,608	\$388,196	\$482,711	\$200,000	\$145,000	\$79,450	\$189,000	\$2,047,500	\$425,000	\$1,800,000	\$38,500	\$149,137

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1997 SFR Avg List Price

by Area and Bedrooms

Area	0 BR	1 BR	2 BR	3 BR	BR	5 BR	6 BR	7 BR	8 BR	9 BR	10 BR	11 BR	13 BR	14 BR	19 BR	ALL BR
Area C	\$97,280	\$55,919	\$87,930	\$115,196	\$150,909	\$176,789	\$388,850	\$425,000								\$112,289
Area E		\$60,000	\$96,457	\$118,295	\$147,900	\$235,277	\$205,814									\$131,644
Area N			\$236,105	\$253,033	\$357,090	\$509,929	\$490,891									\$323,282
Area NE		\$504,833	\$185,575	\$187,151	\$260,091	\$323,783	\$486,660	\$1,014,950					\$2,047,500			\$242,080
Area NW			\$114,296	\$134,971	\$181,885	\$250,574	\$235,680									\$154,099
Area S		\$41,239	\$53,939	\$71,099	\$72,602	\$87,924	\$89,000			\$145,000						\$67,260
Area SE		\$90,178	\$95,912	\$103,645	\$115,668	\$158,975	\$229,000									\$107,849
Area SW		\$121,700	\$82,999	\$92,214	\$103,969	\$112,909	\$194,939					\$189,000		\$425,000		\$96,281
Area W		\$53,450	\$101,152	\$142,179	\$184,427	\$196,084	\$239,450	\$99,500								\$150,308
Area XNE		\$167,500	\$162,850	\$242,333	\$191,250											\$201,636
Area XNW		\$122,000	\$171,142	\$207,266	\$337,934	\$221,667	\$600,000									\$205,662
Area XS		\$295,000	\$99,973	\$152,996	\$185,900											\$146,856
Area XSE		\$92,900	\$257,067	\$186,027	\$227,789	\$602,759										\$214,658
Area XSW			\$99,983	\$139,529	\$280,018	\$521,333										\$170,376
Area XW		\$375,000	\$76,543	\$125,598	\$169,546			\$605,000								\$142,028
Other Areas	\$80,000	\$102,773	\$170,373	\$176,940	\$220,021	\$264,515	\$537,250	\$370,000	\$200,000		\$79,450				\$1,800,000	\$186,077
ALL Areas	\$94,400	\$96,152	\$118,735	\$139,649	\$211,124	\$319,666	\$392,375	\$533,675	\$200,000	\$145,000	\$79,450	\$189,000	\$2,047,500	\$425,000	\$1,800,000	\$165,799

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1997 TH/CND Avg List Price

by Area and Bedrooms

Area	0 BR	1 BR	2 BR	3 BR	4 BR	ALL BR
Area C	\$8,467	\$36,328	\$73,397	\$102,637	\$122,560	\$80,065
Area E		\$43,053	\$74,048	\$92,189		\$75,146
Area N		\$61,696	\$149,028	\$195,973	\$257,967	\$163,574
Area NE	\$20,560	\$37,664	\$88,991	\$126,761	\$150,400	\$97,247
Area NW		\$54,886	\$115,826	\$134,302	\$49,500	\$115,055
Area S		\$36,850	\$50,713	\$54,273		\$47,767
Area SE		\$47,900	\$56,407	\$68,069	\$69,900	\$61,289
Area SW		\$42,467	\$62,460	\$54,583	\$59,700	\$60,009
Area W		\$39,314	\$77,248	\$92,754	\$49,900	\$79,269
Area XNW			\$140,635	\$173,850		\$146,171
Area XS		\$67,500	\$86,333	\$68,000		\$78,900
Area XSW			\$86,133	\$221,950		\$140,460
Other Areas	\$40,000	\$44,950	\$129,000			\$94,390
ALL Areas	\$18,154	\$45,485	\$94,949	\$127,119	\$127,467	\$100,875

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1997 MH Avg List Price

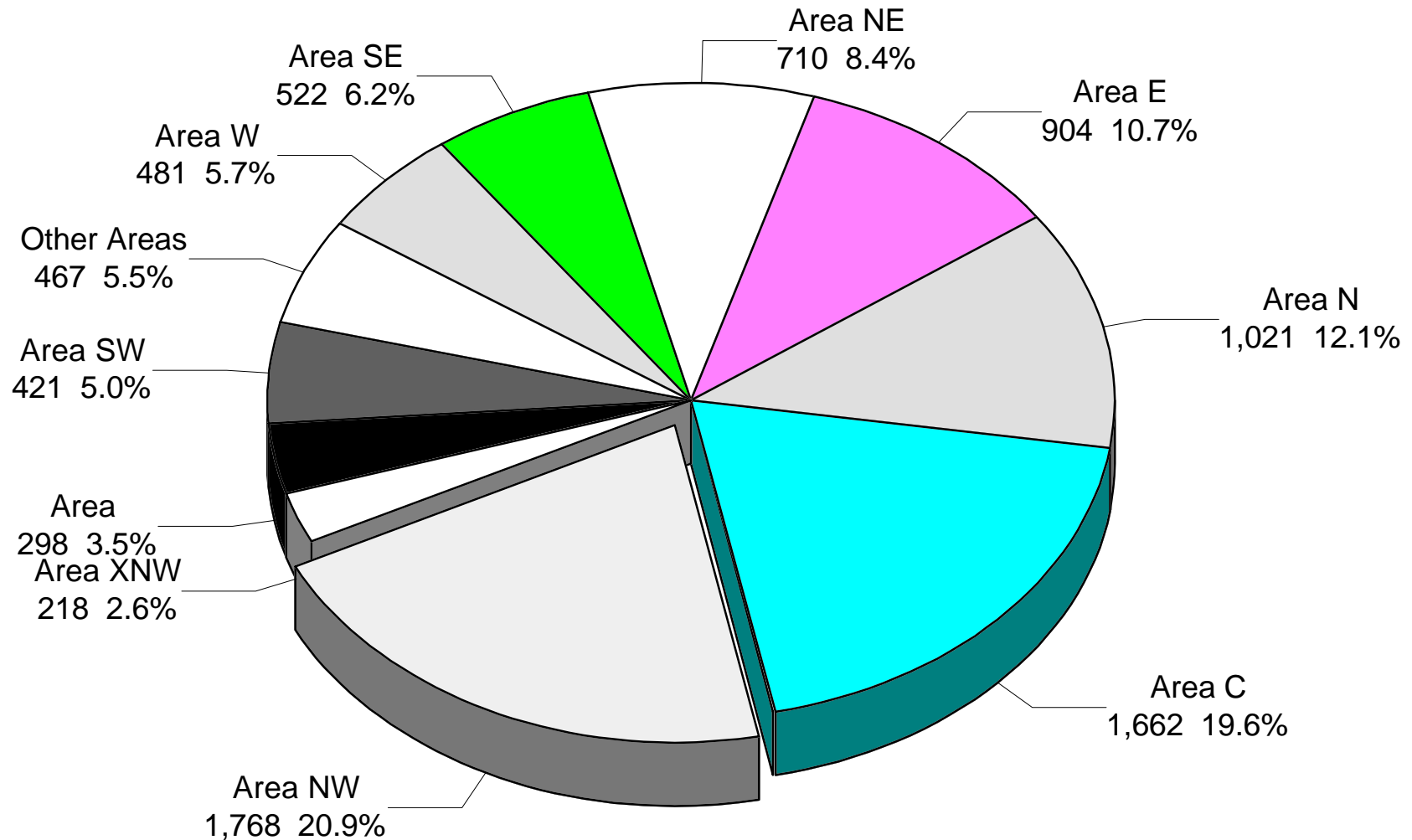
by Area and Bedrooms

Area	0 BR	1 BR	2 BR	3 BR	4 BR	5 BR	6 BR	7 BR	21 BR	ALL BR
Area C			\$95,000	\$85,975	\$68,000					\$84,483
Area N					\$179,000					\$179,000
Area NW		\$47,500	\$56,613	\$72,568	\$104,086	\$49,900				\$67,414
Area S	\$75,000	\$28,500	\$39,630	\$68,444	\$42,497				\$38,500	\$52,517
Area SE			\$81,000	\$66,950						\$71,633
Area SW		\$35,114	\$58,116	\$71,684	\$83,063					\$63,047
Area W		\$32,000	\$57,358	\$62,778	\$57,450					\$59,275
Area XNE			\$88,000							\$88,000
Area XNW		\$51,000	\$76,541	\$90,770	\$111,836	\$70,000				\$87,929
Area XS			\$71,713	\$117,683	\$76,400					\$92,664
Area XSE		\$79,900	\$71,522	\$83,629	\$108,783					\$84,721
Area XSW		\$16,500	\$55,711	\$83,191	\$69,900					\$73,197
Area XW		\$41,825	\$59,754	\$78,554	\$92,619	\$86,333	\$150,000	\$75,000		\$75,301
Other Areas		\$22,750	\$53,817	\$82,489	\$79,667					\$68,345
ALL Areas	\$75,000	\$38,025	\$59,321	\$78,562	\$91,183	\$71,467	\$150,000	\$75,000	\$38,500	\$70,909

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1997 ALL RES Sales Units % of Market

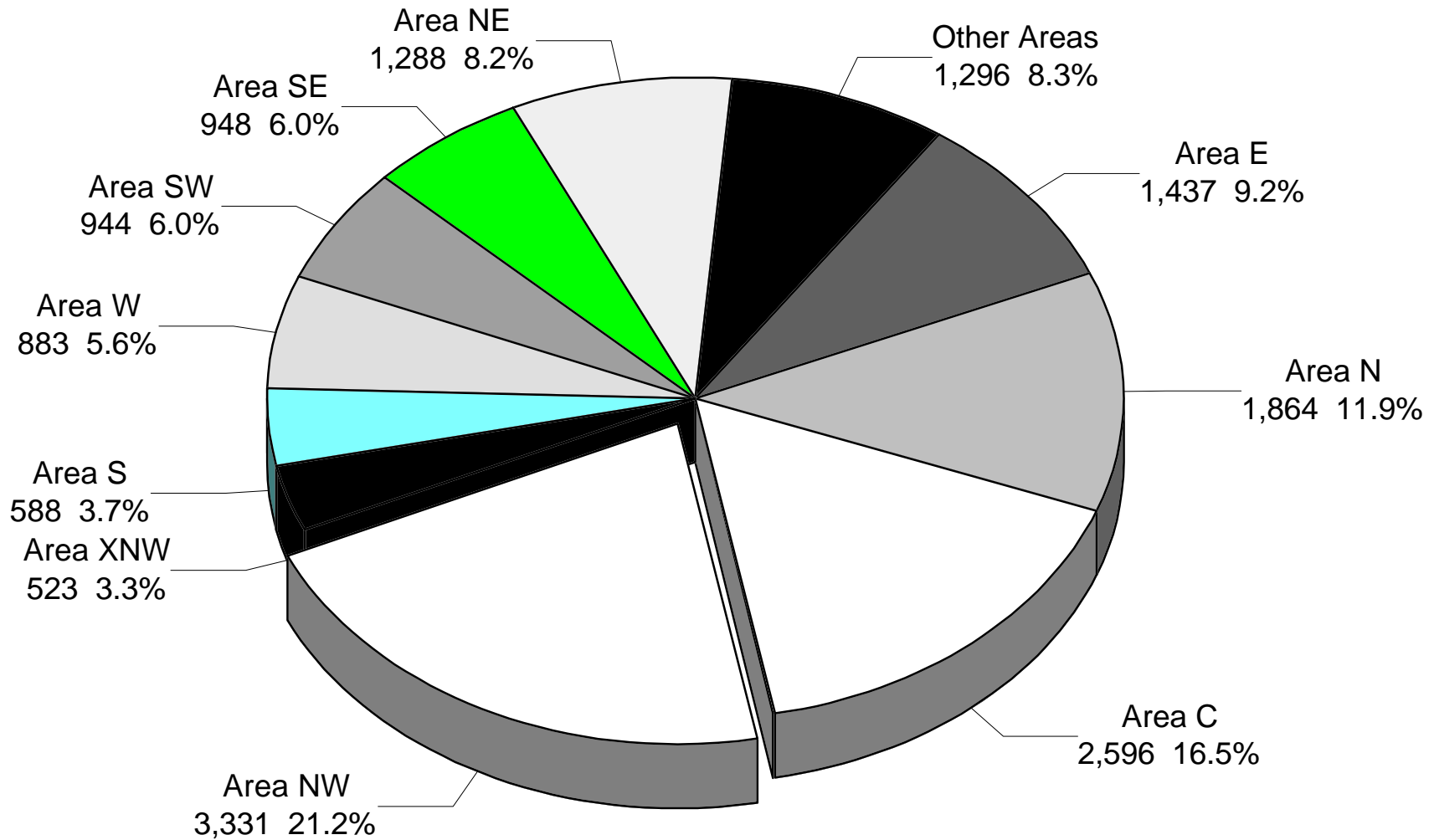
by Area



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1997 ALL RES Units Listed % of Market

by Area



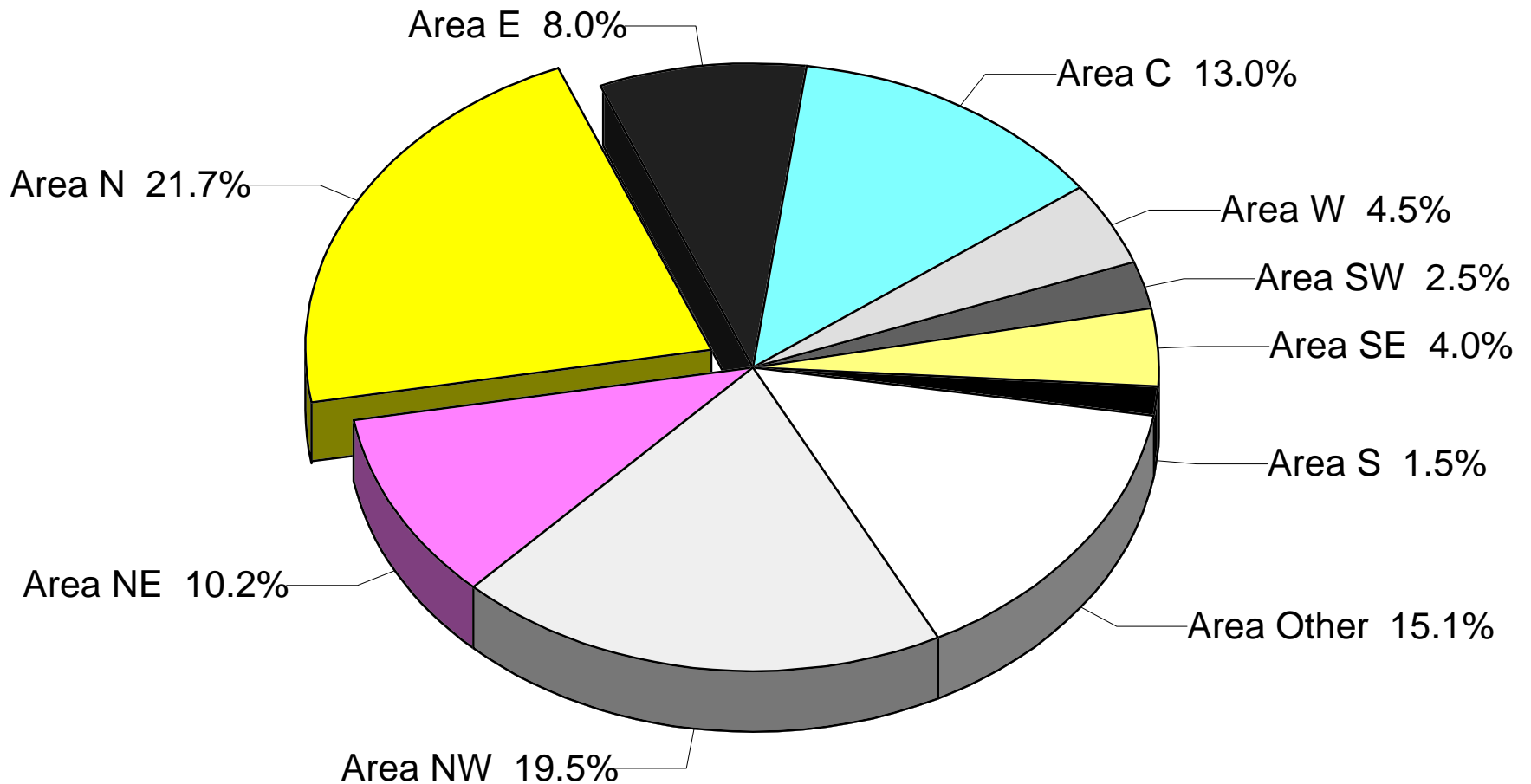
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1997 ALL RES Avg Market Time of Expireds by Area and Bedrooms

Area	0 BR	1 BR	2 BR	3 BR	4 BR	5 BR	6 Br	7 BR	8 BR	9 BR	11 BR	14 BR	ALL BR
Area C	196	200	158	159	149	169	270	257					162
Area E		258	147	151	158	180	89						157
Area N		256	212	191	206	230	227	363					204
Area NE		154	168	159	186	174	229					365	174
Area NW		175	167	168	170	172	275						169
Area S	92	210	168	175	163		122						172
Area SE		365	187	158	151	364	183						162
Area SW		236	173	167	160	65					40		168
Area W			171	161	171	129	273						163
Area XNE			302	235	143								228
Area XNW		154	179	203	203	120							190
Area XS			145	154	176								158
Area XSE			171	161	173	457		151					173
Area XSW		135	191	204	454								233
Area XW		166	185	193	146	189							185
Other Areas		286	196	216	210	226	276		176	366			212
ALL Areas	181	216	175	171	180	184	223	257	176	366	40	365	177

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1997 ALL RES Total Sales Volume % of Market by Area



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1997 ALL RES Total Sales Units

by Sale Price and Area

	C	E	N	NE	NW	Other	S	SE	SW	W	XNE	XNW	XS	XSE	XSW	XW	ALL Areas
29,999 or under	37	4		6	4	3	10	2	15	6						3	90
30,000 - 39,999	32	8		12	21	1	16	4	34	10		2			1	8	149
40,000 - 49,999	51	22		21	13	11	38	9	30	20		2	1		4	14	236
50,000 - 59,999	99	9	18	7	22	6	69	28	46	36	1	4	1	1	3	18	368
60,000 - 69,999	230	35	12	10	25	10	95	52	64	46	1	7	5	1	2	15	610
70,000 - 79,999	298	81	6	17	50	11	47	69	71	48		4	8	1	2	10	723
80,000 - 89,999	245	147	11	26	191	8	20	121	93	53		15	5	3	8	8	954
90,000 - 99,999	152	130	15	29	217	5	1	87	28	41		7	11	2	3	13	741
100,000 - 119,999	187	234	54	78	350	9	2	105	30	55		10	17	6	6	28	1,171
120,000 - 139,999	146	119	69	95	242	12		26	2	35		42	7	2	5	15	817
140,000 - 159,999	78	47	93	97	174	13		4	3	32	1	44	3	6	3	10	608
160,000 - 179,999	37	23	76	65	161	17		3	3	27		34	3	9	2	4	464
180,000 - 199,999	20	14	82	47	97	15			1	19		12	2	4	1		314
200,000 - 249,999	24	22	172	80	120	27		7	1	37	2	17		7	1	1	518
250,000 - 299,999	13	4	137	47	58	10		4		11		13		2			299
300,000 - 399,999	9	5	131	50	19	4		1		4		4					227
400,000 - 499,999	1		83	13	2					1							100
500,000 - 749,999	2		44	10	2	3						1		2			64
750,000 - 999,999	1		13														14
1,000,000 and Over			5														5
ALL Price Ranges	1,662	904	1,021	710	1,768	165	298	522	421	481	5	218	63	46	41	147	8,472

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1997 ALL RES Total Units Listed

by List Price and Area

	C	E	N	NE	NW	Other	S	SE	SW	W	XNE	XNW	XS	XSE	XSW	XW	ALL Areas
29,999 or under	54	7		8	4	9	12		17	6				1	2	7	127
30,000 - 39,999	36	10		26	25	13	34	3	59	20		6		1	1	18	252
40,000 - 49,999	54	46		31	30	26	83	8	64	29		7	2		9	26	415
50,000 - 59,999	132	19	18	16	42	27	130	51	78	63		7	3	5	11	34	636
60,000 - 69,999	307	40	9	17	32	36	156	64	123	64		16	6	4	13	45	932
70,000 - 79,999	413	96	21	24	92	34	100	102	137	68	1	21	10	12	9	44	1,184
80,000 - 89,999	373	184	7	24	276	33	54	171	194	92	1	30	9	3	16	33	1,500
90,000 - 99,999	244	171	30	48	348	28	11	144	110	81		24	11	3	6	36	1,295
100,000 - 119,999	290	370	64	91	641	36	1	263	79	91		18	22	11	17	75	2,069
120,000 - 139,999	288	228	97	166	464	33	2	91	35	74	1	80	20	9	15	33	1,636
140,000 - 159,999	142	108	130	167	393	35	3	10	19	59		81	15	16	6	17	1,201
160,000 - 179,999	84	46	134	139	302	26		9	14	50	4	73	10	18	6	11	926
180,000 - 199,999	54	34	144	84	212	42	1	7	4	41		38	3	11	5	2	682
200,000 - 249,999	65	42	323	142	230	60		5	8	74	6	52	4	19	2	9	1,041
250,000 - 299,999	26	10	297	118	140	44		12	2	39	1	34	1	5	1	1	731
300,000 - 399,999	18	10	295	103	71	13		5		21	1	14	1	4	1	3	560
400,000 - 499,999	8	11	165	31	17	4		2	1	8		4					251
500,000 - 749,999	6	5	84	35	8	12	1			3		14	1		3	1	173
750,000 - 999,999	1		29	10	2	1						4			1	2	50
1,000,000 and Over	1		17	8	2	4		1					1	2	1		37
ALL Price Ranges	2,596	1,437	1,864	1,288	3,331	516	588	948	944	883	15	523	119	124	125	397	15,698

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1997 ALL RES Avg Market Time by Sale Price and Area

	C	E	N	NE	NW	Other	S	SE	SW	W	XNE	XNW	XS	XSE	XSW	XW	ALL Areas
29,999 or under	82	102		95	86	25	64	23	121	77						44	84
30,000 - 39,999	57	104		92	90	114	62	30	129	76		90			253	49	86
40,000 - 49,999	55	55		54	98	70	67	50	112	59		70	5		150	177	76
50,000 - 59,999	67	63	99	73	62	148	57	50	84	73	602	189	46	106	96	113	75
60,000 - 69,999	58	45	175	72	70	90	63	49	84	78	51	142	65	69	104	142	68
70,000 - 79,999	64	61	123	117	65	105	66	53	80	59		63	107	306	156	152	69
80,000 - 89,999	55	67	150	63	66	71	83	54	81	81		72	204	74	165	131	68
90,000 - 99,999	47	67	42	54	74	108	146	76	78	66		84	162	180	67	44	67
100,000 - 119,999	63	63	107	72	73	111	190	77	117	80		90	104	44	144	58	73
120,000 - 139,999	68	70	77	72	73	105		76	82	82		97	84	197	77	85	75
140,000 - 159,999	85	74	82	74	81	83		79	116	87	71	117	105	75	99	56	83
160,000 - 179,999	69	89	104	65	81	92		75	56	108		86	268	94	92	102	86
180,000 - 199,999	79	110	90	75	77	103			147	53		112	100	243	172		86
200,000 - 249,999	74	91	72	78	95	142		249	160	110	23	111		143	317	21	90
250,000 - 299,999	81	136	98	129	103	127		194		108		73		107			105
300,000 - 399,999	60	165	101	120	89	176		105		230		98					108
400,000 - 499,999	283		122	191	26					110							131
500,000 - 749,999	296		141	171	140	147						111		361			157
750,000 - 999,999	198		242														239
1,000,000 and Over			105														105
ALL Price Ranges	63	68	97	83	77	108	65	66	92	80	154	100	122	127	132	100	78

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1997 ALL RES Total Listings Expired

by List Price and Area

	C	E	N	NE	NW	Other	S	SE	SW	W	XNE	XNW	XS	XSE	XSW	XW	ALL Areas
29,999 or under	17	2		1		5	1		3						1	2	32
30,000 - 39,999	7	3		12	2	5	8		9	5		4			1	5	61
40,000 - 49,999	4	10		9	8	7	24		10	10		4	1		3	8	98
50,000 - 59,999	13	8	7	2	9	6	31	6	21	8		5	1		5	6	128
60,000 - 69,999	50	2	1	2	6	7	38	8	34	19		5		3	11	16	202
70,000 - 79,999	42	7	8	3	12	9	22	10	34	11		7	4	3	1	14	187
80,000 - 89,999	54	21		5	45	9	17	14	50	21		8	3	1	8	17	273
90,000 - 99,999	43	30	5	6	68	3	3	31	34	19		9	4		3	13	271
100,000 - 119,999	42	55	14	19	110	9	2	59	17	22		7	6	3	7	15	387
120,000 - 139,999	54	44	21	33	83	16	1	19	10	15	1	19	2	2	7	6	333
140,000 - 159,999	24	25	21	29	66	10	1		11	12		26	7	6	2	7	247
160,000 - 179,999	21	14	27	42	75	14		1	3	7	2	17	2	6	2	2	235
180,000 - 199,999	7	10	36	15	52	10		1	4	18		11	3	2	3		172
200,000 - 249,999	15	14	75	37	58	24		1	4	18	3	17	2	4	2	2	276
250,000 - 299,999	8	2	70	31	34	12	1	5		12	1	9	1	4	1		191
300,000 - 399,999	1	3	86	35	17	6		1		9		5	1	3	3		170
400,000 - 499,999	4	2	45	7	7	1			1	2		2					71
500,000 - 749,999	3	2	18	24	6	4				1		2					60
750,000 - 999,999	1		15	5	2	1											24
1,000,000 and Over	1		15	4	1	2		1					1	1			26
ALL Price Ranges	411	254	464	321	661	160	149	157	245	209	7	157	38	38	60	113	3,444

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1997 ALL RES Total Listings Released

by List Price and Area

	C	E	N	NE	NW	Other	S	SE	SW	W	XNE	XNW	XS	XSE	XSW	XW	ALL Areas
29,999 or under	8	1		2	1		2			2		1		1			18
30,000 - 39,999	9			6	4	1	3		7	4						4	38
40,000 - 49,999	11	7		1	6	2	12	1	12	5		1			2	6	66
50,000 - 59,999	21	3	3	5	8	5	23	3	14	15		2		2	5	6	115
60,000 - 69,999	41	9	1	3	9	5	38	7	25	9		4	1	1	2	8	163
70,000 - 79,999	49	8	7	2	18	4	28	11	34	11		11	3	4	2	15	207
80,000 - 89,999	63	31			49	4	10	24	56	22		10	2	2	3	8	284
90,000 - 99,999	39	23	6	7	81	6	2	32	30	25	1	5	4	2	2	8	273
100,000 - 119,999	40	71	10	8	162	4		72	26	18		3	2	1	3	19	439
120,000 - 139,999	52	48	19	28	121	1		30	9	19		17	3	1	2	8	358
140,000 - 159,999	28	20	32	36	110	4	1	3	3	21		15	2	5	3	5	288
160,000 - 179,999	23	14	32	40	76	3		5	4	13		22	4	5	1	2	244
180,000 - 199,999	11	8	35	13	67	7	1	2	1	10		9		5		1	170
200,000 - 249,999	15	11	85	22	69	6			3	16	1	13		8	1	2	252
250,000 - 299,999	13	6	79	30	46	8		5		13	1	10	1	1		1	214
300,000 - 399,999	3	2	69	31	29	7		5		2		1		1		1	151
400,000 - 499,999	4	4	50	7	3	1		2		6		1					78
500,000 - 749,999	1	1	24	8	1	3						3			1		42
750,000 - 999,999			9												1		10
1,000,000 and Over			3	2	2										1		8
ALL Price Ranges	431	267	464	251	862	71	120	202	224	211	3	128	22	39	29	94	3,418

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1997 SFR Total Sales Units

by Sale Price and Area

	C	E	N	NE	NW	Other	S	SE	SW	W	XNE	XNW	XS	XSE	XSW	XW	ALL Areas
29,999 or under	4						6	2	2	2							16
30,000 - 39,999	17				1		11	1	2	1					1	2	36
40,000 - 49,999	32					9	22	1	2	3			1			1	71
50,000 - 59,999	57	2			1	4	62	5	13	14		2			1	3	164
60,000 - 69,999	164	8			10	8	94	30	29	24	1	3	3		1		375
70,000 - 79,999	238	31	1		27	9	47	63	62	29		2	5		2	3	519
80,000 - 89,999	200	111		2	164	7	20	121	82	40		1	3		6	1	758
90,000 - 99,999	121	110	3	3	194	2	1	87	24	37			7	1	3	4	597
100,000 - 119,999	161	221	4	43	307	8	2	105	28	54		6	13	4	4	19	979
120,000 - 139,999	144	119	30	74	213	12		26	2	35		40	7	1	5	13	721
140,000 - 159,999	73	47	66	91	153	13		4	3	32	1	43	3	6	3	9	547
160,000 - 179,999	36	23	59	62	148	17		3	3	25		33	3	9	2	4	427
180,000 - 199,999	20	14	66	45	84	15			1	19		12	2	4	1		283
200,000 - 249,999	23	22	144	77	115	27		7	1	37	2	17		7	1	1	481
250,000 - 299,999	12	4	123	46	58	10		4		11		13		2			283
300,000 - 399,999	9	5	114	50	19	4		1		4		4					210
400,000 - 499,999	1		83	13	2					1							100
500,000 - 749,999	2		44	10	2	3						1		2			64
750,000 - 999,999	1		13														14
1,000,000 and Over			5														5
ALL Price Ranges	1,315	717	755	516	1,498	148	265	460	254	368	4	177	47	36	30	60	6,650

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1997 TH/CND Total Sales Units

by Sale Price and Area

	C	E	N	NE	NW	Other	S	SE	SW	W	XNW	XS	XSW	ALL Areas
29,999 or under	33	4		6	3		3			2				51
30,000 - 39,999	15	8		12	14		4	3	1	3				60
40,000 - 49,999	19	22		21	7		15	8	4	11				107
50,000 - 59,999	42	7	18	7	17		7	22	6	15				141
60,000 - 69,999	66	27	12	10	9		1	22	9	21		1		178
70,000 - 79,999	60	50	5	17	22			6	1	18				179
80,000 - 89,999	45	36	11	24	24				1	13			1	155
90,000 - 99,999	31	20	12	26	22					3		1		115
100,000 - 119,999	26	13	50	35	42	1				1	2		1	171
120,000 - 139,999	2		39	21	28									90
140,000 - 159,999	5		27	6	21									59
160,000 - 179,999	1		17	3	13					2	1			37
180,000 - 199,999			16	2	13									31
200,000 - 249,999	1		28	3	5									37
250,000 - 299,999	1		14	1										16
300,000 - 399,999			17											17
ALL Price Ranges	347	187	266	194	240	1	30	61	22	89	3	2	2	1,444

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1997 MH Total Sales Units

by Sale Price and Area

	NW	Other	S	SE	SW	W	XNE	XNW	XS	XSE	XSW	XW	ALL Areas
29,999 or under	1	3	1		8							3	16
30,000 - 39,999	6	1			34	5		1				5	52
40,000 - 49,999	6	1	2		24	8		3			3	12	59
50,000 - 59,999	4	3			27	7		1	1	1	3	14	61
60,000 - 69,999	5	2		1	25	2	1	4	1		1	15	57
70,000 - 79,999	4	1			6			2	3	2		11	29
80,000 - 89,999	1	1			15			13	2	3	1	6	42
90,000 - 99,999	1	2			2	2		7	2			8	24
100,000 - 119,999	1	2			4			4	3	3	1	10	28
120,000 - 139,999	1							1	1	1		2	6
140,000 - 159,999								2	1			1	4
ALL Price Ranges	30	16	3	1	145	24	1	38	14	10	9	87	378

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1997 SFR Total Units Listed

by List Price and Area

	C	E	N	NE	NW	Other	S	SE	SW	W	XNE	XNW	XS	XSE	XSW	XW	ALL Areas
29,999 or under	6						5		2	1				1			15
30,000 - 39,999	14			1		6	15	1	1	6					1	2	47
40,000 - 49,999	26				1	14	53		2	3			1		1	2	103
50,000 - 59,999	86				1	21	104	3	17	23					1	4	260
60,000 - 69,999	222	5			9	28	149	32	43	26		5	2	1	3	3	528
70,000 - 79,999	326	24	1		39	30	95	90	94	42	1	6	7	1	3	8	767
80,000 - 89,999	292	119		1	227	26	52	169	160	69		5	5		7	3	1,135
90,000 - 99,999	170	140	3	10	301	22	9	143	97	67		4	11	1	5	11	994
100,000 - 119,999	242	337	5	56	571	30	1	263	68	88		5	18	6	10	45	1,745
120,000 - 139,999	277	226	32	114	393	29	2	91	26	66	1	66	18	5	13	28	1,387
140,000 - 159,999	131	106	88	143	345	33	3	10	17	47		76	13	15	6	13	1,046
160,000 - 179,999	76	46	98	125	273	26		9	14	45	4	68	10	18	6	10	828
180,000 - 199,999	50	34	119	81	183	42	1	7	3	41		36	3	11	4	2	617
200,000 - 249,999	58	42	262	137	215	59		5	8	74	6	52	4	19	2	9	952
250,000 - 299,999	21	10	266	116	135	44		12	2	39	1	34	1	5	1	1	688
300,000 - 399,999	18	10	275	103	71	13		5		21	1	14	1	4		3	539
400,000 - 499,999	8	11	162	31	17	4		2	1	8		4					248
500,000 - 749,999	6	5	84	35	8	12	1			3		14	1		3	1	173
750,000 - 999,999	1		29	10	2	1						4			1	2	50
1,000,000 and Over	1		17	8	2	4		1					1	2	1		37
ALL Price Ranges	2,031	1,115	1,441	971	2,793	444	490	843	555	669	14	393	96	89	68	147	12,159

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1997 TH/CND Total Units Listed

by List Price and Area

	C	E	N	NE	NW	Other	S	SE	SW	W	XNW	XS	XSW	ALL Areas
29,999 or under	48	7		8	3		4			4				74
30,000 - 39,999	22	10		25	18		10	2	2	3				92
40,000 - 49,999	28	46		31	14	2	20	8	12	16				177
50,000 - 59,999	45	19	18	16	27		23	48	11	28				235
60,000 - 69,999	84	35	9	17	15		5	31	13	31		2		242
70,000 - 79,999	85	72	20	24	41			11	5	24			1	283
80,000 - 89,999	75	65	7	23	43			1	2	18		3	1	238
90,000 - 99,999	74	31	27	38	44			1	1	13			1	230
100,000 - 119,999	46	33	59	35	70	1				2			1	247
120,000 - 139,999	11	2	65	52	64	1				6	7			208
140,000 - 159,999	11	2	42	24	48	1				12	1			141
160,000 - 179,999	8		35	14	29					5	3			94
180,000 - 199,999	4		25	3	29						1			62
200,000 - 249,999	7		61	5	15									88
250,000 - 299,999	5		31	2	5									43
300,000 - 399,999			20										1	21
400,000 - 499,999			3											3
ALL Price Ranges	553	322	422	317	465	5	62	102	46	162	12	5	5	2,478

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1997 MH Total Units Listed

by List Price and Area

	C	N	NW	Other	S	SE	SW	W	XNE	XNW	XS	XSE	XSW	XW	ALL Areas
29,999 or under			1	9	3		15	1					2	7	38
30,000 - 39,999			7	7	9		56	11		6		1		16	113
40,000 - 49,999			15	10	10		50	10		7	1		8	24	135
50,000 - 59,999	1		14	6	3		50	12		7	3	5	10	30	141
60,000 - 69,999	1		8	8	2	1	67	7		11	2	3	10	42	162
70,000 - 79,999	2		12	4	5	1	38	2		15	3	11	5	36	134
80,000 - 89,999	6		6	7	2	1	32	5	1	25	1	3	8	30	127
90,000 - 99,999			3	6	2		12	1		20		2		25	71
100,000 - 119,999	2			5			11	1		13	4	5	6	30	77
120,000 - 139,999			7	3			9	2		7	2	4	2	5	41
140,000 - 159,999				1			2			4	2	1		4	14
160,000 - 179,999		1								2				1	4
180,000 - 199,999							1			1			1		3
200,000 - 249,999				1											1
ALL Price Ranges	12	1	73	67	36	3	343	52	1	118	18	35	52	250	1061

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1997 SFR Avg Market Time

by Sale Price and Area

	C	E	N	NE	NW	Other	S	SE	SW	W	XNE	XNW	XS	XSE	XSW	XW	ALL Areas
29,999 or under	31						56	23	96	45							49
30,000 - 39,999	48				180		52	1	25	87					253	77	59
40,000 - 49,999	50					68	63	8	51	33			5			143	55
50,000 - 59,999	61	15			93	112	58	19	58	89		83			41	28	61
60,000 - 69,999	54	31			50	95	64	43	98	74	51	136	102		175		62
70,000 - 79,999	58	64	166		56	84	66	53	79	58		64	81		156	112	62
80,000 - 89,999	52	59		55	67	77	83	54	77	71		98	135		118	129	62
90,000 - 99,999	46	64	21	29	67	58	146	76	67	64			120	323	67	59	64
100,000 - 119,999	61	62	44	62	71	104	190	77	123	81		97	112	60	88	75	71
120,000 - 139,999	69	70	78	70	69	105		76	82	82		95	84	197	77	85	73
140,000 - 159,999	89	74	82	74	80	83		79	116	87	71	119	105	75	99	56	83
160,000 - 179,999	70	89	98	64	82	92		75	56	109		88	268	94	92	102	85
180,000 - 199,999	79	110	89	77	78	103			147	53		112	100	243	172		87
200,000 - 249,999	77	91	76	79	92	142		249	160	110	23	111		143	317	21	93
250,000 - 299,999	73	136	98	131	103	127		194		108		73		107			106
300,000 - 399,999	60	165	100	120	89	176		105		230		98					108
400,000 - 499,999	283		122	191	26					110							131
500,000 - 749,999	296		141	171	140	147						111		361			157
750,000 - 999,999	198		242														239
1,000,000 and Over			105														105
ALL Price Ranges	60	67	98	86	75	107	65	68	83	82	42	101	113	138	116	76	77

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1997 TH/CND Avg Market Time

by Sale Price and Area

	C	E	N	NE	NW	Other	S	SE	SW	W	XNW	XS	XSW	ALL Areas
29,999 or under	88	102		95	102		62			49				88
30,000 - 39,999	67	104		92	81		90	40	130	114				84
40,000 - 49,999	63	55		54	59		75	55	106	62				62
50,000 - 59,999	75	77	99	73	59		51	55	100	54				71
60,000 - 69,999	68	49	175	72	48		19	57	110	80		2		73
70,000 - 79,999	90	59	114	117	72			57	34	56				77
80,000 - 89,999	70	93	150	64	63				204	110			53	83
90,000 - 99,999	52	85	47	56	135					61		278		76
100,000 - 119,999	74	75	112	83	87	166				10	89		326	92
120,000 - 139,999	48		76	79	104									85
140,000 - 159,999	30		82	76	92									80
160,000 - 179,999	44		124	86	61					93	40			93
180,000 - 199,999			93	28	65									77
200,000 - 249,999	10		52	51	180									61
250,000 - 299,999	169		98	44										99
300,000 - 399,999			107											107
ALL Price Ranges	73	71	97	74	84	166	68	55	108	72	72	140	190	79

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1997 MH Avg Market Time

by Sale Price and Area

	NW	Other	S	SE	SW	W	XNE	XNW	XS	XSE	XSW	XW	ALL Areas
29,999 or under	38	25	111		125	137						44	102
30,000 - 39,999	97	114	57		135	55		90				40	107
40,000 - 49,999	144	79	39		118	66		70			150	180	127
50,000 - 59,999	65	219		82	93	85	602	296	46	106	123	130	118
60,000 - 69,999	137	73			59	122		147	18	69	33	142	96
70,000 - 79,999	168	200			95	158		62	151	306		169	145
80,000 - 89,999	67	28			101			71	307	74	555	131	110
90,000 - 99,999	75	142			145	158		84	220	36		36	103
100,000 - 119,999	64				41			73	78	13	74	25	45
120,000 - 139,999	30							139					103
140,000 - 159,999								20					20
ALL Price Ranges	104	117	69	82	104	85	602	97	150	85	167	115	109

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1997 SFR Total Listings Expired

by List Price and Area

	C	E	N	NE	NW	Other	S	SE	SW	W	XNE	XNW	XS	XSE	XSW	XW	ALL Areas
29,999 or under																	
30,000 - 39,999	1					2	2										5
40,000 - 49,999	1					4	15		1	2					1	3	27
50,000 - 59,999	9					5	23		2	2					1		42
60,000 - 69,999	37				1	5	35	3	8	6					1	2	98
70,000 - 79,999	30				1	8	21	7	20	7		3	1			3	101
80,000 - 89,999	32	12			29	7	17	13	32	15		2	2		1	4	166
90,000 - 99,999	29	25	1	3	56	1	3	31	30	14		1	4		3	7	208
100,000 - 119,999	33	52		12	95	7	2	59	17	21		4	5	2	5	7	321
120,000 - 139,999	50	43	6	21	65	14	1	19	6	12	1	16	2	1	7	5	269
140,000 - 159,999	23	25	12	25	55	9	1		9	12		24	6	5	1	4	211
160,000 - 179,999	20	14	21	34	67	14		1	3	6	2	15	2	6	2	2	209
180,000 - 199,999	7	10	27	14	49	10		1	3	18		10	3	2	2		156
200,000 - 249,999	11	14	63	34	53	23		1	4	18	3	17	2	3	2	2	250
250,000 - 299,999	7	2	63	30	31	12	1	5		12	1	8	1	4	1		178
300,000 - 399,999	1	3	77	35	17	6		1		9		5	1	3	2		160
400,000 - 499,999	4	2	45	7	7	1			1	2		2					71
500,000 - 749,999	3	2	18	24	6	4				1		2					60
750,000 - 999,999	1		15	5	2	1											24
1,000,000 and Over	1		15	4	1	2		1					1	1			26
ALL Price Ranges	300	204	363	248	535	135	121	142	136	157	7	109	30	27	29	39	2,582

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1997 TH/CND Totals Listings Expired

by List Price and Area

	C	E	N	NE	NW	Other	S	SE	SW	W	XNW	XS	XSW	ALL Areas
29,999 or under	17	2		1			1							21
30,000 - 39,999	6	3		12	2		3			2				28
40,000 - 49,999	3	10		9	3		4		3	4				36
50,000 - 59,999	3	8	7	2	5		6	6	3	4				44
60,000 - 69,999	12	2	1	2	2		2	5	3	8				37
70,000 - 79,999	11	7	8	3	8			1		4				42
80,000 - 89,999	19	9		5	14					3		1		51
90,000 - 99,999	14	5	4	3	12					4				42
100,000 - 119,999	9	3	14	7	15	1								49
120,000 - 139,999	4	1	15	12	17	1				3	2			55
140,000 - 159,999	1		9	4	11						1			26
160,000 - 179,999	1		6	8	8					1	2			26
180,000 - 199,999			9	1	3									13
200,000 - 249,999	4		12	3	5									24
250,000 - 299,999	1		7	1	3									12
300,000 - 399,999			9										1	10
ALL Price Ranges	105	50	101	73	108	2	16	12	9	33	5	1	1	516

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1997 MH Total Listings Expired

by List Price and Area

	C	NW	Other	S	SE	SW	W	XNW	XS	XSE	XSW	XW	ALL Areas
29,999 or under			5			3					1	2	11
30,000 - 39,999			3	3		9	3	4			1	5	28
40,000 - 49,999		5	3	5		6	4	4	1		2	5	35
50,000 - 59,999	1	4	1	2		16	2	5	1		4	6	42
60,000 - 69,999	1	3	2	1		23	5	5		3	10	14	67
70,000 - 79,999	1	3	1	1	2	14		4	3	3	1	11	44
80,000 - 89,999	3	2	2		1	18	3	6		1	7	13	56
90,000 - 99,999			2			4	1	8				6	21
100,000 - 119,999			1				1	3	1	1	2	8	17
120,000 - 139,999		1	1			4		1		1		1	9
140,000 - 159,999			1			2		1	1	1	1	3	10
160,000 - 179,999						1		1			1		3
180,000 - 199,999			1							1			2
200,000 - 249,999								1					1
ALL Price Ranges	6	18	23	12	3	100	19	43	7	11	30	74	346

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1997 SFR Total Listings Released

by List Price and Area

	C	E	N	NE	NW	Other	S	SE	SW	W	XNE	XNW	XS	XSE	XSW	XW	ALL Areas
29,999 or under	1						2			1				1			5
30,000 - 39,999	1			1		1				2						1	6
40,000 - 49,999	4				1	1	9										15
50,000 - 59,999	13					5	18		3	6						1	46
60,000 - 69,999	30				2	3	36	2	10	3		1	1		1		89
70,000 - 79,999	36	2			8	4	26	8	22	8			1	1	1	2	119
80,000 - 89,999	45	14			41	4	10	23	48	16		2	1		3	2	209
90,000 - 99,999	28	16			70	4	2	30	28	19	1	1	3	1	2	5	210
100,000 - 119,999	32	59		4	152	3		72	24	15		1	1			12	375
120,000 - 139,999	51	46	7	19	96	1		30	8	14		14	3	1	2	7	299
140,000 - 159,999	25	18	24	27	92	4	1	3	3	11		14	2	5	3	3	235
160,000 - 179,999	17	14	23	36	71	3		5	4	13		22	4	5	1	2	220
180,000 - 199,999	9	8	29	11	60	7	1	2	1	10		9		5		1	153
200,000 - 249,999	10	11	73	22	66	6			3	16	1	13		8	1	2	232
250,000 - 299,999	10	6	73	30	45	8		5		13	1	10	1	1		1	204
300,000 - 399,999	3	2	62	31	29	7		5		2		1		1		1	144
400,000 - 499,999	4	4	50	7	3	1		2		6		1					78
500,000 - 749,999	1	1	24	8	1	3						3			1		42
750,000 - 999,999			9												1		10
1,000,000 and Over			3	2	2										1		8
ALL Price Ranges	320	201	377	198	739	65	105	187	154	155	3	92	17	29	17	40	2,699

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1997 TH/CND Total Listings Released

by List Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XSE	XSW	ALL Areas
29,999 or under	7	1		2	1				1			12
30,000 - 39,999	8			5	3	1		1				18
40,000 - 49,999	7	7		1	1		1	2	2			21
50,000 - 59,999	8	3	3	5	6	5	3	2	6			41
60,000 - 69,999	11	9	1	3	7	2	4	2	5	1		45
70,000 - 79,999	11	6	7	2	6		2	1	1			36
80,000 - 89,999	14	17			6		1		3	2		43
90,000 - 99,999	11	7	6	7	10		2		6			49
100,000 - 119,999	7	12	10	4	8				3		1	45
120,000 - 139,999	1	2	12	9	21				4			49
140,000 - 159,999	3	2	8	9	18				10			50
160,000 - 179,999	6		9	4	5							24
180,000 - 199,999	2		6	2	7							17
200,000 - 249,999	5		12		3							20
250,000 - 299,999	3		6		1							10
300,000 - 399,999			7									7
ALL Price Ranges	104	66	87	53	103	8	13	8	41	3	1	487

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1997 MH Total Listings Released

by List Price and Area

	C	NW	Other	S	SE	SW	W	XNW	XS	XSE	XSW	XW	ALL Areas
29,999 or under								1					1
30,000 - 39,999		1		2		6	2					3	14
40,000 - 49,999		4	1	3		10	3	1			2	6	30
50,000 - 59,999		2				9	3	2		2	5	5	28
60,000 - 69,999			2		1	13	1	3			1	8	29
70,000 - 79,999	2	4		2	1	11	2	11	2	3	1	13	52
80,000 - 89,999	4	2				8	3	8	1			6	32
90,000 - 99,999		1	2			2		4	1	1		3	14
100,000 - 119,999	1	2	1			2		2	1	1	2	7	19
120,000 - 139,999		4				1	1	3				1	10
140,000 - 159,999								1				2	3
ALL Price Ranges	7	20	6	7	2	62	15	36	5	7	11	54	232

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