

THE WESTIN

LA PALOMA

TUCSON

Westin La Paloma Resort & Spa 2019 CORPORATE RATE AGREEMENT

PREPARED FOR: **Tucson Association of Realtors**

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RATE TERMS: In consideration of the anticipated annual volume business that your company represents, The Westin La Paloma Resort & Spa is pleased to extend the following net, non-commissionable guestroom rate options:

1/1/19	3/31/19	Traditional	\$189.00
4/1/19	5/30/19	Traditional	\$149.00
6/1/19	9/30/19	Traditional	\$99.00
10/1/19	12/31/19	Traditional	\$129.00

The rates are non-last room available and are net non-commissionable. These rates do not include applicable state and local taxes. Throughout the duration of this agreement we will review the volume of room nights actualized by **Tucson Association of Realtors**. The Westin La Paloma Resort & Spa reserves the right to re-evaluate your productivity quarterly to see if your volume continues to warrant this discount.

This rate is subject to availability. We reserve the right to close availability to discount rates at any time. If the **Tucson Association of Realtors** discount rate is not available the best available house rate will prevail.

For comparison our rack rate range is \$259.00 - \$569.00 Preferred rates are applicable to single or double occupancy and will be confirmed based on the specific room inventory available at the time a reservation is made.

Tucson Association of Realtors agrees to communicate with its frequent travelers, through print and electronic means, that The Westin La Paloma Resort & Spa is one of its preferred hotels in Tucson, Arizona.

PRODUCTION: This rate is based on an estimated **20** room nights per year. This agreement shall be subject to quarterly reviews, at which time production will be evaluated. The Westin La Paloma Resort & Spa reserves the right to cancel or alter terms of this arrangement with thirty days written notice if volume is not on pace to meet the annual room night commitment.

BLACKOUT DATES: The following blackout dates may apply:

- February 3 - 9, 2019
- May 9 - 11, 2019
- October 11 & 12, 2019