

Corporate Preferred Agreement

Date Prepared: November 23rd, 2016

Company: Tucson Association of REALTORS

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Tucson Association of REALTORS (Company) and **THE WESTIN LA PALOMA RESORT & SPA** (Resort) agree as follows:

GUESTROOM TYPE/PREFERRED NEGOTIATED RATE(S)

Rates are net non-commissionable and subject to applicable sales and bed tax currently assessed at 12.05%.

Start Date	End Date	Room Type	Single/Double Rate	Triple Rate	Quad Rate
1/8/17	4/1/17	Traditional	\$189.00	\$219.00	\$249.00
4/2/17	5/14/17	Traditional	\$149.00	\$179.00	\$209.00
5/15/17	9/10/17	Traditional	\$99.00	\$129.00	\$159.00
9/11/17	11/18/17	Traditional	\$159.00	\$189.00	\$219.00
11/19/17	1/11/18	Traditional	\$129.00	\$159.00	\$189.00

The rates outlined above are subject to availability; once the Resort's projected occupancy exceeds 85%, the quoted negotiated preferred rate(s) may not be available. Should the preferred rate not be available, the best available rate will prevail.

GUESTROOM RESERVATIONS/BILLING

The Resort is pleased to make available our toll free reservations line at (888) 627-7201 or by email at reservations@westinlapaloma.com. It will be necessary for each individual to ask for the **Tucson Association of REALTORS** corporate preferred rate. Reservations may also be booked online at www.westinlapaloma.com using your Corporate ID/SET number, **405484**. Failure to cancel a guaranteed reservation three (3) days prior to the day of arrival by 4 pm PST, or occupy the room, will result in a charge of one night's room and tax applied to the credit card or forfeiture of the deposit.

Each individual guest will be responsible for room, tax and incidental charges. Payment will be accepted in the form of a major credit card or cash.

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COMPANY PRODUCTION

The Resort agrees to offer a net non-commissionable rate, as stated above, based on an average of **50** annual room nights. The Resort will review the Company's room night production on a quarterly basis. The Company understands that the Resort reserves the right to cancel this Agreement should the Company's pace fall behind the annual room night commitment. The Resort agrees to provide the Company a thirty-day written notice of cancellation.

ADDITIONAL AGREEMENTS

- Resort agrees to waive the Daily Resort Fee currently assessed at \$25.00 for stays reserved under the corporate preferred rate.

BLACKOUT DATES

On these dates, guests may reserve rooms based on availability, but the prevailing best available rate will apply to all reservations: May 12-14, 2017 /October 6 & 7, 2017 / October 13 & 14, 2017

CHECK-IN/CHECK-OUT

The Resort offers a 3:00 pm check-in time and Noon check-out time. Guests arriving prior to 3:00 pm will be accommodated as guestrooms become available. The Resort does provide complimentary baggage storage.

TRAVEL AGENCY INFORMATION

If your company uses a travel agency, or third-party, to reserve your hotel accommodations, please complete the following information. By providing this information the Resort will load the preferred rate directly into the GDS system so the travel agents can book the rate directly through their booking engine.

Agency Name	
Address	
City, State, Zip	
Phone Number	
Contact Name	
Email Address	
IATA#	
Pseudo City Code	
System	
3 Letter Access Code	

AUTHORIZED RESERVATIONISTS

The following individuals, in addition to the Corporate Preferred Agreement signer, are authorized by the Company to make reservations at the Resort.

Name		Email Address	
Name		Email Address	

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ACCEPTANCE

This Booking Agreement is a complete statement of all the agreements and arrangements between the parties and supersedes all previous agreements and arrangements whether written or verbal between the two parties. Any change to this original Agreement must have the written approval of the Resort to make this Agreement valid. The Corporate Preferred Agreement shall be considered accepted once both parties have signed below. It is the Resort's understanding that the Company's Authorized Representative, noted below, is empowered by the Company to make these arrangements. A signature delivered by facsimile or electronic means will be considered binding for both parties.

By the Group's Authorized Representative(s):	By the Resort's Authorized Representative(s):
Liza Lopez Tucson Association of REALTORS	Danae Norris, Sales Manager The Westin La Paloma Resort & Spa
	Katrina Skiffington, Director of Revenue Management The Westin La Paloma Resort & Spa