



JULY 2018

PROFESSIONAL DEVELOPMENT

Many of our classes are provided to members at no charge!

A graphic with a teal background. On the left, the text "Forget Something?" is written in a large, dark font. Below it, in a smaller font, is "The NAR Code of Ethics training deadline is". To the right of this text is a calendar icon showing the month of December with the number 31 circled in red. On the far right of the graphic is a photograph of a man in a blue shirt looking thoughtful, with his hand on his chin.

Forget Something?
The NAR Code of Ethics training deadline is

THE NATIONAL ASSOCIATION OF REALTORS® | NAR.REALTOR/CODE-OF-ETHICS/TRAINING



Wed., July 11
Dodd-Frank, TRID,
The New Rules &
You *CE
CE: 3 Hours Real Estate
Legal Issues
1:00 PM to 4:00 PM
Need a refresher on
financing for your clients?
Learn about changes to

Federal mortgage lending laws and disclosures. **Instructor: Glen Smart** [Click to Register](#)

MLSSAZ CLASSES

Questions about the class
or if it's a fit for you?

[Connect with BethAnn,](#)
Training Specialist

MLSSAZ: Introduction to
Flexmls 101 July 11

1:00-3:00 pm

[Click Here to Register](#)

RPR101: RPR for
Beginners July 18

10:00-11:30 am [Click](#)

[Here to Register](#)

MLSSAZ: Searching and
Results in Flexmls July 19

10:00-Noon

[Click Here to Register](#)



Friday, July 13

Top Apps for Android & iPhone for Real

9:00 AM to 12:00 PM

[Click to Register](#)

We'll explore some of the Top APPS that will help your Real Estate Business! *

Marketing with Pic Collage & Layout * Staying Connected with Clients with Touch Note * Video Apps like Ripl & Qick, VideoShop * Social Media Power Apps -- Canva, Flipboard; Business Apps like PDF Expert, Genius Scan

Monday, July 16

New Member Orientation *CE

9 am – 3 pm

CE: 3 Hours Commissioner's Standards

This course is designed to provide you with the tools, resources, knowledge and relationships to build a successful real estate career. This course also meets the requirements of the National Association of REALTORS® mandated Ethics requirement. We will address common issues and questions which arise in the real estate industry and help you begin your real estate career with excitement and enthusiasm. Tucson Association of REALTORS®, your essential real estate resource!

Instructors: Mike Mulvena and Pat Leahy [Click to Register](#)

Wednesday & Thursday, July 18-19

GRI: Contract Class *CE

CE: 5 Hours Contract Law, 3 Hours Agency Law, 3 Hours Legal Issues & 3 Hours Disclosure

8:30 AM to 4:30 PM

When writing a contract it can be tricky, time-consuming and stressful. Learning the nuances of the Arizona Association of REALTORS® (AAR) Residential Resale Real Estate Purchase Contract, as well as the AAR addenda can put even the most chaotic transactions back on track to a smooth closing.

Instructor: Andy Israel [Click to Register](#)

Tuesday, July 24

Renovation REALTOR® *CE

CE: 3 Hours Contract Law

1:00 PM to 4:00 PM

What is a conventional Renovation loan? How can it help your buyers? Learn how renovation loans can make it possible for buyers to purchase a property with a cost of repairs and improvements included in the loan. **Instructor:**

Derrick Polder [Click to Register](#)

Wednesday, July 25

Appraisal Nuggets *CE

CE: 3 Hours General

9:00 AM to 12:00 PM

If you are facing issues with today's appraisal processes and valuations, then you must spend time with our panel of experts: Appraisers, Lenders, and Underwriters! Where else can you have access to the professionals who can answer all of your questions and share with you valuable 'Appraisal Nuggets' that will make a difference in your real estate transactions?

Instructor: Theresa Barnabei [Click to Register](#)



Thursday, July

26

Mastering the Code

*CE

CE: 3 Hours

Commissioners
Standards

9:00 AM to 12:00 PM

Class fulfills the NAR
Code of Ethics

requirement. REALTORS® are required to complete ethics training within a 2-year cycle. The current cycle ends Dec. 31.

Instructor: Pat Leahy [Click to Register](#)



Tuesday, July

31

What's Fair? *CE

3 Hours Fair Housing

1:00 PM to 4:00 PM

In this session you'll
learn:

- To identify your responsibilities under the National Fair Housing Act

- What are the protected classes
 - Some examples of specific situations and how to conduct yourself legally and ethically
 - What your obligations are in Article 10 of the Code of Ethics
 - How to advertise in accordance with Fair Housing regulations
- Instructor: Joeann Fossland
[Click to Register](#)

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