



EDUCATION UPDATE

APRIL 2018 CLASSES

iPhone for Real Estate with Kurtis Bieber

April 6

9:00 am – 12:00 pm

Instructor: Kurtis Bieber

You're IPHONE and REAL ESTATE! If you have an iPhone 5, 5s, iPhone 6 and iPhone 6+ join us and learn the following tips and tricks:

- iPhone Navigation
- Apps Specific to the iPhone
- Learn NEW Email Tricks
- Learn Camera And Video Tips for Taking Better Pictures
- You can sign-on your iPhone 6 or 6+ too
- Tips and Tricks to save you time!

Much More!

[REGISTER HERE](#)

CRPM: How to Evict a Tenant Legally & Practical Application – Live Remote

April 13

9:00 am- 12:00 pm

Instructor: Denise Holliday

CE: 3 hours Real Estate Legal Issues

Eventually, every property manager will have to evict a tenant. Learn how to do it properly and legally to reduce risk to you. [REGISTER HERE](#)

CRPM: AAR's Residential Lease Owner's Property Disclosure Statement - Live Remote

April 13

1:00pm- 4:00pm

Instructor: Denise Holliday

CE: 3 hours Disclosure

Take a deep dive into the AAR Residential Lease Owner's Property Disclosure Statement.

[REGISTER HERE](#)

VIDEO SHOWCASE

Your member portal saves time and provides you the receipts and records you need!

[The Member Portal Allows You Easy. At Your Finger Tips Answers](#)

Your MLSSAZ quick tips and features to save time and customize your usage! [Master MLSSAZ on Your Time](#)

[Click here to choose any of the above videos](#)

FOR MLSSAZ CLASSES

There is a recommended sequence to take classes to maximize your MLSSAZ learning path and to feel comfortable with the pace

of each class:

- 1.MLSSAZ 101: Introduction to the Features of Flexmls
- 2.MLSSAZ Searching and Results in Flexmls
- 3.MLSSAZ: Comparative Market Analysis (CMA) Reports in Flexmls

New Member Orientation (This class is ONLY for NEW members)

April 16

9:00 am – 3:00 pm

CE: 3 Hours Commissioner's Standards

This course is designed to provide you with the tools, resources, knowledge and relationships to build a successful real estate career. This course also meets the requirements of the National Association of REALTORS® mandated Ethics requirement. We will address common issues and questions which arise in the real estate industry and help you begin your real estate career with excitement and enthusiasm. We can't wait to involve you in the Voice for Real Estate within Southern Arizona.

[REGISTER HERE:](#)

Mastering zipForm® with Esign

April 17

1:00 pm – 4:00 pm

Instructor: Jeffrey Raskin

CE: 3 Hours Contract Law

This class will show you how to write a 2 minute contract with or without internet! Learn to create templates and apply them properly to all future clients, syncing transactions to all devices. Learn the new TMS and zipConsult. Use the AAR member benefit esign to get electronic signatures, as well as the NAR subsidized member benefit, DocuSign. Learn the new zipForm TMS! Then learn to get your clients real, live, "wet" signatures on touch screen computers. Named Best of zipForm-Tools for Risk Reduction & Compliance for ADRE.

[REGISTER HERE:](#)

Fair Housing – Treasured Generations

April 19

9:00 am – 12:00 pm

Instructor: Theresa Barnabei

CE: 3 Hours Fair Housing

Until we walk in a person's shoes, we don't know what their life is like. Meet people who have had to deal with fair housing issues as Course Creators takes you through real life stories surrounding these individuals and their home buying experiences. Learn firsthand the generational differences and the discrimination issues that you would think should no longer be an issue. It's what we need to know to

MLSSAZ: Searching and Results in Flexmls

April 12 10:00-Noon

This class includes searching with all the upgraded features, zip code, map features and tools and the best principles to ensure the results you desire.

[Register Here](#)

MLSSAZ: Introduction to Flexmls 101

April 13 10:00-Noon

This class is the focus of listing collections, subscriptions and creating a client portal. Learn all the basic features.

[Register Here](#)

MLSSAZ: Comparative Market Analysis Reports in Flexmls

April 18 10:00-Noon This class focuses on 3 types of CMA reports if you have complete MLSSAZ101 or MLSSAZ Searching. One line, Quick CMA and Full CMA reports.

[Register Here](#)

MLSSAZ: Tips and Tricks to Maximize Flexmls

April 20 10:00-Noon

do what's right!
[REGISTER HERE:](#)

Mastering the Code

April 24

1:00 pm – 4:00 pm

Instructor: Mike Mulvena

CE: 3 Hours Commissioners Standards

This class fulfills the NAR Code of Ethics requirement. REALTORS® are required to complete ethics training within a two-year cycle. **The current two-year cycle will end Dec. 31, 2018.**

[REGISTER HERE:](#)

The 203k Mortgage Program and Fair Housing

April 25

1:00 pm – 4:00 pm

Instructor: Glen Smart

CE: 3 Hours Fair Housing

Fair Housing is right for everyone in the real estate industry. In this course we identify neighborhood demographics and how specific loan programs can enhance property values and promote values the Fair Housing needs of the community.

[REGISTER HERE:](#)

GRI Financing from Preparation to Closing

April 26

9:00 am – 4:00 pm

Instructor: Patrick Ritchie

CE: 6 Hours General

This one-day course includes an overview of Arizona Association of REALTORS® forms: Including Pre-Qualification, Loan Status Update, HUD1, and the Residential Resale Purchase Contract. Also covered is an in-depth look at loan programs matched to borrower and property, overview of the loan process, and how to communicate effectively with the lender through the close of escrow.

[REGISTER HERE:](#)

Solar Myths and Realities Agents Must Know

April 27

9:00 am – 4:00 pm

Instructor: Patrick Ritchie

CE: 3 Hours Contract Law

This course answers the common questions people have regarding solar energy at a residence:

- Overview of solar in Arizona for individual homeowners

This class is to help you with all the features to save time and customize how you use Flexmls. From the way you view listings, to the reports you chose, to listing activity reports to driving directions - this class is for you.

[Register Here](#)

Questions about which class is best for your needs? Please call BethAnn, Training Specialist, 382-8790.

- Understanding and disclosing leased solar systems
 - Mortgage approval on a solar leasing property
 - Case studies of common solar pitfalls and solutions
- [REGISTER HERE:](#)

Contact Information:

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Education Class Policies (applies to TAR classes/seminars):

Walk-in Policy: Provided there is space in the class, walk-ins are allowed to attend for a fee of \$10. There is no fee for MLS classes.

Cancellation Policy: Cancellation must be received no later than 24 hours prior to the class date. After that period a \$20 no show fee will be assessed.

Late Policy: To receive Continuing Education Credit, the attendee must not be later than 5 minutes after the published class start time. This policy also applies to non-CE classes.

